

PRICELIST 2018 IN EUR / WEEK

Marina Frapa

DISCOUNTS

Early booking: -10% and -5% boat show discount

DUFOUR SAILING YACHT	YACHT NAME	YEAR	CAB	BERTHS	HEAD	DEP	1.1. 26.5.*	26.5. 9.6.	9.6. 30.6.	30.6. 28.7.	28.7. 18.8.	18.8. 1.9.	1.9. 15.9.	15.9. 22.9.	22.9. 29.9.	29.9. 31.12.
DUFOUR 520 Grand' Large <b>NEW</b>	no name	2018	5	10+2	2+1	2500	2250	4300	5300	6300	6800	6000	5300	4500	4100	3100
DUFOUR 520 Grand' Large <b>NEW</b>	no name	2018	5	10+2	2+1	2500	2250	4300	5300	6300	6800	6000	5300	4500	4100	3100
DUFOUR 512 Grand' Large	Staccato	2017	5	10+2	2+1	2500	2250	4100	5100	6100	6600	5800	5100	4300	3900	2900
DUFOUR 500 Grand' Large	Grandioso	2014	5	10+2	2+1	2500	2250	3900	4900	5900	6400	5600	4900	4100	3600	2700
DUFOUR 460 Grand' Large	Vigorouso	2017	4	8+2	4	2000	1700	3400	3750	4400	4700	4100	3700	3300	2900	2050
DUFOUR 460 Grand' Large	Arioso	2017	4	8+2	4	2000	1700	3400	3750	4400	4700	4100	3700	3300	2900	2050
DUFOUR 460 Grand' Large	Libretto	2017	4	8+2	4	2000	1700	3400	3750	4400	4700	4100	3700	3300	2900	2050
DUFOUR 455 Grand' Large	Vivo	2008	4	8+2	2+1	2000	1700	2600	3200	3400	3600	3400	3200	2800	2600	1800
DUFOUR 455 Grand' Large	Moderato	2008	4	8+2	2+1	2000	1700	2600	3200	3400	3600	3400	3200	2800	2600	1800
DUFOUR 455 Grand' Large	Adagio	2008	4	8+2	2+1	2000	1700	2600	3200	3400	3600	3400	3200	2800	2600	1800
DUFOUR 455 Grand' Large	Calando	2010	4	8+2	2+1	2000	1700	2600	3200	3400	3600	3400	3200	2800	2600	1800
DUFOUR 450 Grand' Large	Delicato	2014	4	8+2	2+1	2000	1700	3200	3500	4050	4250	3800	3500	3100	2800	1900
DUFOUR 450 Grand' Large	Energico	2014	4	8+2	2+1	2000	1700	3200	3500	4050	4250	3800	3500	3100	2800	1900
DUFOUR 450 Grand' Large	Comodo	2014	4	8+2	2+1	2000	1700	3200	3500	4050	4250	3800	3500	3100	2800	1900
DUFOUR 450 Grand' Large	Eroico	2014	4	8+2	2+1	2000	1700	3200	3500	4050	4250	3800	3500	3100	2800	1900
DUFOUR 410 Grand' Large	Mila	2014	3	6+2	2	1500	1300	2550	2900	3300	3400	3100	2900	2500	2300	1600
DUFOUR 410 Grand' Large	Lily	2015	3	6+2	2	1500	1300	2550	2900	3300	3400	3100	2900	2500	2300	1600
DUFOUR 375 Grand' Large	Mara	2012	3	6+2	1	1500	1300	1950	2250	2700	2900	2650	2450	2050	1950	1400
DUFOUR 375 Grand' Large	Iva	2012	3	6+2	1	1500	1300	1950	2250	2700	2900	2650	2450	2050	1950	1400
DUFOUR 335 Grand' Large	Tara	2012	2	4+2	1	1000	1000	1700	2000	2200	2300	2100	2000	1700	1500	1200
DUFOUR 34 E Performance	Una	2010	2	4+2	1	1000	1000	1750	1850	1950	2050	1850	1750	1650	1550	1100
DUFOUR 325 Grand' Large	Alma	2010	2	4+2	1	1000	1000	1550	1750	2000	2050	1850	1750	1500	1350	1100

\* Prices stated for the period 1.1 - 26.5.2018 are Flat Rate prices. This as a final client price and not subject to any additional discount.

# PRICELIST 2018 IN EUR / WEEK

## Marina Kaštela

### DISCOUNTS

Early booking: -10% and -5% boat show discount

DUFOUR SAILING YACHT	YACHT NAME	YEAR	CAB	BERTHS	HEAD	DEP	1.1. 26.5.*	26.5. 9.6.	9.6. 30.6.	30.6. 28.7.	28.7. 18.8.	18.8. 1.9.	1.9. 15.9.	15.9. 22.9.	22.9. 29.9.	29.9. 31.12.
DUFOUR 512 Grand' Large	Legato	2017	5	10+2	2+1	2500	2250	4100	5100	6100	6600	5800	5100	4300	3900	2900
DUFOUR 500 Grand' Large	Andante	2015	5	10+2	2+1	2500	2250	3900	4900	5900	6400	5600	4900	4100	3600	2700
DUFOUR 500 Grand' Large	Fortissimo	2015	5	10+2	2+1	2500	2250	3900	4900	5900	6400	5600	4900	4100	3600	2700
DUFOUR 455 Grand' Large	Lento	2008	4	8+2	2+1	2000	1700	2600	3200	3400	3600	3400	3200	2800	2600	1800
DUFOUR 455 Grand' Large	Presto	2008	4	8+2	2+1	2000	1700	2600	3200	3400	3600	3400	3200	2800	2600	1800
DUFOUR 455 Grand' Large	Largo	2008	4	8+2	2+1	2000	1700	2600	3200	3400	3600	3400	3200	2800	2600	1800
DUFOUR 445 Grand' Large	Furioso	2012	4	8+2	2+1	2000	1700	2900	3400	3850	4050	3700	3400	2900	2700	1800
DUFOUR 445 Grand' Large	Virtuoso	2012	4	8+2	2+1	2000	1700	2900	3400	3850	4050	3700	3400	2900	2700	1800
DUFOUR 425 Grand' Large	Animato	2010	3	6+2	2	1500	1300	2250	2650	3100	3300	3000	2700	2400	2200	1500
DUFOUR 410 Grand' Large	Ana	2015	3	6+2	2	1500	1300	2550	2900	3300	3400	3100	2900	2500	2300	1600
DUFOUR 410 Grand' Large	Maja	2015	3	6+2	2	1500	1300	2550	2900	3300	3400	3100	2900	2500	2300	1600
DUFOUR 405 Grand' Large	Bella	2010	3	6+2	2	1500	1300	2100	2550	3100	3200	2900	2650	2300	2150	1500
DUFOUR 385 Grand' Large	Sara	2008	3	6+2	2	1500	1300	1950	2150	2550	2700	2550	2400	2000	1850	1200
DUFOUR 385 Grand' Large	Nika	2008	3	6+2	2	1500	1300	1950	2150	2550	2700	2550	2400	2000	1850	1200
DUFOUR 385 Grand' Large	Marta	2008	3	6+2	2	1500	1300	1950	2150	2550	2700	2550	2400	2000	1850	1200
DUFOUR 385 Grand' Large	Klara	2008	3	6+2	2	1500	1300	1950	2150	2550	2700	2550	2400	2000	1850	1200
DUFOUR 382 Grand' Large	Ruža	2015	3	6+2	2	1500	1300	2400	2650	3000	3150	2850	2650	2300	2050	1550
DUFOUR 380 Grand' Large	Lika	2014	2	4+2	1	1500	1000	2050	2550	2800	2900	2650	2550	2100	1950	1400

\* Prices stated for the period 1.1 - 26.5.2018 are Flat Rate prices. This as a final client price and not subject to any additional discount.

#### PRICE INCLUDES

VAT, dinghy, outboard motor, bed linen (ready-made beds), towels (2 per person), WiFi 12,5 GB per week

#### MANDATORY PAYMENT

Transit Log • 160 € for yachts up to 40ft  
 • 220 € for yachts 40 ft and bigger  
 Tourist tax 1 € per person /day

#### DEPOSIT

MasterCard, Visa, Diners, American Express

#### NON REFUNDABLE DEPOSIT

\*Contact our booking department for details  
 • vessels up to 40ft - 150€ non refundable + 200 € refundable security deposit  
 • vessels between 40-46 ft 170€ non refundable + 200 € refundable security deposit  
 • vessels over 46 ft- 200€ non refundable + 200 € refundable security deposit

#### SNORKELING EQUIPMENT (Mares):

1 set - 20 € per week  
 2 set - 30 € per week  
 3 set - 40 € per week  
 4 set - 50 € per week

#### DISCOUNTS

• Early booking - 10% until 31.1.2018 or 6 months before departure  
 • 5% - two weeks or two boats charter  
 • 10% - three weeks or three boats charter  
 • 5% - boat show discount  
 • 5% - loyal customer discount  
 • 15% max. discount

#### EXTRA SERVICES IN THE BASE

• SKIPPER 150 €/day+food  
 • HOSTESS or CHEF 120 €/day + food

• BLISTER/GENNAKER 150 €/week  
 • SPINNAKER 150€/week only on D34e  
 • PETS 50 € (on request)  
 • RELING NET 70€  
 • STAND UP PADDLE BOARD – 150 eur/week  
 • WATER SLIDE – 150 eur/week  
 • STRONG OUTBOARD MOTOR (Honda 6Hp + 5l fuel) – 90 eur/week

#### •TRANSFER APT Split - marina Frapa:

• 1 - 2 pax 45 €/ per way  
 • 3 - 4 pax 55 €/ per way  
 • 5 - 8 pax 70 €/ per way  
 • 9 - 12pax 105 €/ per way

#### • TRANSFER APT Split - marina Kastela:

• 1 - 4 pax 30 €/ per way  
 • 5 - 8 pax 45 €/ per way

#### OTHER

10-DAY CHARTER weekly price / 7 x 10 + 5%, On request  
 REGATTAS On request. Prices are enlarged for 15%. Double deposit. To be specified upon request.  
 PRIORITY CHECK-IN: 150 € / per booking - guaranteed embarkation by 13 p.m.

#### ONE WAY (on request)

Consumed fuel, car park, marina fees outside marina Frapa, are not included in price and are to be paid by the customer

#### PAYMENT TERMS

50% within 7 days after signing the contract  
 50% is due 4 weeks prior to departure at latest

