



# ASTAREA D.O.O.

MB:2027593, OIB: 92329731442, VAT NR.: HR92329731442

PRICE LIST -2018 - EURO ( 13% TAX INCLUDED ) Prices in Euro per week

ACI marina Split, ACI marina Dubrovnik, Marina Baška Voda

Period Type	Year	Cabins	Cab. dubl.	Max. Berth	Wc	DEPOSIT	01.01.-19.05. 29.09.-31.12.	19.05.-09.06. 22.09.-29.09.	09.06.-16.06. 08.09.-22.09.	16.06.-23.06. 01.09.-08.09.	23.06.-14.07. 11.08.-01.09.	14.07.-11.08.
<b>SPLIT</b>												
ELAN 50	2015	5+1	4	12	3	2 500	2900	3550	4050	4600	5350	5700
GIB SEA 51	2002	5	5	12	5	2 000	2050	2650	3050	3350	3850	4250
BAVARIA 46 CRUISER	2015	4	4	9	3	2 000	2000	2850	3200	3650	4150	4400
SUN ODYSSEY 45	2005	4	4	10	2	1 500	1900	2300	2550	2800	3200	3500
SUN ODYSSEY 45.2	2000	4	4	10	2	1 500	1640	2170	2500	2680	2980	3200
OCEANIS 461	1998	4	4	10	2	1 500	1450	1850	2050	2300	2670	2970
SALONA 44	2012	4	3	10	2	1500	2400	2600	3200	3400	3990	4190
GIB SEA 43	2003	4	3	10	2	1 500	1450	1800	2200	2300	2600	2850
OCEANIS 43	2008	3	3	8	2	1 500	1600	1900	2100	2550	2800	3200
BAVARIA 41 CRUISER	2016	3	3	7	2	1 500	1900	2450	2700	2850	3090	3200
OCEANIS 38.1 <b>NEW !!!</b>	2018	3	3	8	2	1 500	1600	2200	2450	2650	2850	3150
BAVARIA 37 CRUISER	2017	3	3	8	1	1 000	1600	2100	2350	2550	2750	2950
OCEANIS 393	2002	3	3	8	2	1 000	1200	1350	1550	1750	2100	2500
SUN ODYSSEY 35	2003	3	3	7	1	1 000	1020	1250	1330	1550	1750	2000
OCEANIS 31 <b>NEW!!!</b>	2017	2	2	6	1	1 000	1050	1300	1550	1750	1900	2150
NAUTITECH 40	2005	4+2	4	10	2	2 000	2250	3000	3500	4000	4600	5100
LAGOON 380 S2	2006	4+2	4	12	2	2 000	2200	2825	3500	3900	4440	4690
<b>DUBROVNIK</b>												
SUN ODYSSEY 42i	2007	3	3	8	2	1 500	1550	1900	2200	2400	2750	3050
BAVARIA 50 CRUISER	2008	5	3	11	3	2 000	2400	3200	3800	4150	4450	4750
LAVEZZI 40	2007	4+2	4	10	2	2 000	2250	3000	3500	4000	4600	5100
SALINA 48	2009	4+2	4	12	4	2 000	3700	4900	5600	6400	6900	7900
<b>BAŠKA VODA</b>												
BAVARIA 49	2004	5	3	12	3	2 000	1750	2400	2850	3400	3700	4150
SUN ODYSSEY 49	2004	4	4	10	4	2 000	1700	2350	2550	3000	3300	3600
OCEANIS 473	2003	4	4	10	2	1 500	1500	2300	2370	2700	3100	3350
SUN ODYSSEY 45	2005	4	4	10	2	1 500	1650	2300	2550	2800	3200	3600
SUN ODYSSEY 45.2	2000	4	4	10	2	1 500	1450	2100	2500	2680	2980	3200
SUN ODYSSEY 40.3	2004	3	3	8	2	1 500	1230	1500	1600	1800	2200	2650
BAVARIA 36	2004	3	3	8	1	1 000	1080	1150	1350	1550	1750	2050
BAVARIA 32	2004	2	2	6	1	1 000	875	990	1050	1290	1550	1700
SUN ODYSSEY 32	2004	2	2	6	1	1 000	875	990	1050	1290	1550	1700
BAVARIA 42 MATCH	2005	3	3	8	1	2 000	1230	1500	1600	1800	2200	2650

In price included:

Permits, autopilot, GPS, anchor windlass, dinghy, VHF radio, Cd player, bedding, towel per toilet, SOS phone, VAT

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PRICE LIST A - 2018 VALID FROM 01.10.2017



# ASTAREA D.O.O.

## OBLIGATORY

<b>Transitlog</b>	Per booking
<b>Tourist tax</b>	8 KN per person per day

## EXTRAS

<b>Transitlog:</b>	100 EUR		SY till 35 ft	<b>Gennaker or spinnaker</b>	200 EUR/ week (500 EUR /deposit)
	120 EUR		SY 36-44 ft	<b>Outboard engine</b>	80 EUR / week
<i>Final cleaning, linen, gas, diver inspection</i>	140 EUR		SY over 44 ft, catamarans till 43ft	<b>Skipper</b>	120 EUR/ day + food (SY till 44 ft)
	160 EUR		catamarans over 44 ft	<b>Skipper</b>	140 EUR/ day + food (SY over 44 ft and catamarans)
				<b>Hostess</b>	120 /day + food
<b>Charter package:</b>	<b>1 WEEK</b>	<b>2 WEEKS</b>		<b>Pets on board</b>	double transitlog
<i>Includes transitlog, Internet hot spot (up to 5 connections), outboard engine + fuel, towels</i>	195 EUR	270 EUR	SY till 35 ft	<b>Provisioning</b>	30 EUR + cost of the food
	215 EUR	290 EUR	SY 36-44 ft	<b>Early check in till 13:30 h</b>	100 EUR available only for base Split
	245 EUR	320 EUR	SY over 44ft, catamarans till 43ft	<b>Safety net</b>	50 EUR
	265 EUR	340 EUR	catamarans over 44 ft	<b>Towels</b>	5 EUR/2 pcs
				<b>Beach towels</b>	5 EUR/piece
<b>One way charter:</b>	300 EUR		SY till 48 ft	<b>Linen exchange</b>	5 EUR/1 set
<i>Split- Dubrovnik or Dubrovnik - Split</i>	400 EUR		SY over 49ft and catamarans 38-49ft	<b>Internet hot spot (up to 5 connections)</b>	30 EUR/week
				<b>Snorkelling equipment</b>	15 EUR/set
<b>Fun package:</b>			135 EUR/week	<b>SUP</b>	110 EUR / week
<i>Includes SUP and 4 snorkelling sets</i>				<b>Positioning from Baska Voda if possible</b>	200 EUR to base St or Du upon request
				<b>Transfer, windsurf, kayak</b>	According to the suppliers price list

## DISCOUNTS

<b>10-20%</b>	Early booking discounts valid till 31.01.2018 ( specification in attachment )
<b>5%</b>	Repeated client, 2 weeks , boat show
<b>10%</b>	3 weeks and more
	Maximum discount up to 15 % for SY built year 2015-2018 and catamarans
	Maximum discount for SY (except BY 2015-2018) 20% and 25 % depending on the size and age
	<i>Special discount according to special offers available Daily price 1/7 of the week price</i>
<b>Short period bookings:</b>	
	<i>Discounts for short period bookings possible only in off season and last minute bookings</i>
<b>Oversleep</b>	<i>60% of the daily charter price</i>

## PAYMENT TERMS

50% 7 days from booking confirmation, 50% 4 weeks before charter

<b>Sailing competency</b>	Valid sailing and VHF licence (originals to be shown at check-in)	<b>Check in</b>	Saturday from 18:00 hrs
<b>Deposit</b>	Cash or credit card	<b>Check out</b>	Saturday till 08:00 hrs

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PRICE LIST A - 2018 VALID FROM 01.10.2017



# ASTAREA D.O.O.

Turistička agencija i centar za jahte, HR-AB-21-060215087

ACI marina Split, ACI marina Dubrovnik, Marina Baška Voda

EARLY BOOKING DISCOUNT LIST -2018																														
Period Type	Year	Cabins	Cab. dubl.	Max. Berth	Wc	DEPOSIT	EARLY BOOKING DISCOUNTS (%) valid till 31.01.2018																							
DATE							till 19.5.	19.5.-2.6.	2.6.	9.6.	16.6.	23.6.	30.6.	7.7.	14.7.	21.7.	28.7.	4.8.	11.8.	18.8.	25.8.	1.9.	8.9.	15.9.	22.9.	29.9.	6.10.	13.10.	20.10.	from 27.10.
<b>SPLIT</b>																														
ELAN 50	2015	5+1	4	12	3	2 500	20	20	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	20	20	20	20	20
GIB SEA 51	2002	5	5	12	5	2 000	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20
BAVARIA 46 CRUISER	2015	4	4	9	3	2 000	20	20	10	10	15	15	15	15	15	15	15	15	15	15	15	15	15	10	20	20	20	20	20	20
SUN ODYSSEY 45	2005	4	4	10	2	1 500	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20
SUN ODYSSEY 45.2	2000	4	4	10	2	1 500	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20
OCEANIS 461	1998	4	4	10	2	1 500	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20
SALONA 44	2012	4	3	10	2	1 500	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15
GIB SEA 43	2003	4	3	10	2	1 500	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20
OCEANIS 43	2008	3	3	8	2	1 500	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20
BAVARIA 41 CRUISER	2016	3	3	7	2	1 500	20	20	15	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	15	15	15	15	15	15
OCEANIS 38.1	2018	3	3	8	2	1 500	15	15	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	15	15	15	15	15
BAVARIA 37 CRUISER	2017	3	3	8	1	1 000	20	20	15	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	20	20	20	20	20	20
OCEANIS 393	2002	3	3	8	2	1 000	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20
SUN ODYSSEY 35	2003	3	3	7	1	1 000	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15
OCEANIS 31	2017	2	2	6	1	1 000	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10
NAUTITECH 40	2005	4+2	4	10	2	2 000	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	15	15	15	15	15	15	15
LAGOON 380 S2	2006	4+2	4	12	2	2 000	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	15	15	15	15	15
<b>BAŠKA VODA</b>																														
BAVARIA 49	2004	5	3	12	3	2 000	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15
SUN ODYSSEY 49	2004	4	4	10	4	2 000	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15
OCEANIS 473	2003	4	4	10	2	1 500	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15
SUN ODYSSEY 45	2005	4	4	10	2	1 500	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15
SUN ODYSSEY 45.2	2000	4	4	10	2	1 500	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15
SUN ODYSSEY 40.3	2004	3	3	8	2	1 500	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15
BAVARIA 36	2004	3	3	8	1	1 000	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10
BAVARIA 32	2004	2	2	6	1	1 000	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10
SUN ODYSSEY 32	2004	2	2	6	1	1 000	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10
BAVARIA 42 MATCH	2005	3	3	8	1	2 000	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15
<b>DUBROVNIK</b>																														
BAVARIA 50 CRUISER	2008	5	3	11	3	2 000	15	20	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	20	20	20	20	20	20	
SUN ODYSSEY 42i	2007	3	3	8	2	1 500	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20
LAVEZZI 40	2007	4+2	4	10	2	2 000	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	15	15	15	15	15	15
SALINA 48	2009	4+2	4	12	4	2 000	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	15	15	15	15	15	15

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