



PRICES AND CONDITIONS

Yacht Charter Base Cienfuegos, Cuba

Boat	Year	Cab./WCs	Maximum passengers	Prices per week in Euro			Deposit (Euro) VISA or Mastercard
				mid	high	low	
				Sept 23 2017 to Dec 15 2017	Dec 16 2017 to May 4 2018	May 5 2018 to Sept 21 2018	
Catamarans							
Lagoon 380 "Alboran Tequila"	2007	4+2 / 2	8+2	-	3.700	-	2.500
Lagoon 380 "Marlene"	2005	4 / 2	8	2.700	3.000	2.400	2.500
Lavezzi 40 "Kupela"	2005	4+2 / 2	8	2.700	3.000	2.400	2.500
Lagoon 410 "Sofia"	2004	4+1 / 4	8+1	3.200	4.200	2.700	2.500
Lagoon 410 "Nautilus"	2005	4+1 / 4	8+1	3.250	4.300	2.700	2.500
Belize 43 "Piropo"	2006	4+2 / 4	8+2	3.300	4.400	2.500	2.500
Voyage 440 "Mahanga"	2003	4+2 / 4	8+2	-	4.400	-	2.500
Voyage 440 "Ron Punch"	2006	4+2 / 4	8+2	-	4.550	-	2.500
Bahia 46 "Alboran Cachaça"	2006	4+2 / 4	8+4	-	4.900	-	2.500

INVENTORY

Included in the charter fee:

GPS, Plotter, CD, bimini, autopilot, outboard engine, electric windlass; mooring, water and power in the harbour of Club Cienfuegos;

Cuban Sailing Permission:

CUC 12.00 per person per day (payable on spot in cash), children under 12 pay 50%, children under 2 free.

Extras payable at the base in cash:

Cleaning (obligatory) € 100
 Gas consumption € 10 /week
 Bedding (includes sheet, duvet cover and one towel) € 15 /pax
 Paddle surf (based on availability) € 150 /charter (3 days 100€)
 BBQ (based on availability) € 100 /charter

Extras payable with last charter payment:

Skipper € 80 /day + provisions
 Sailor/Cook € 50 /day + provisions
 Diving Instructor € 70 /day + provisions
 One-way Cayo Largo € 400 per leg
 One-way Isla de Juventud € 800 per leg

CONDITIONS

Minimum charter duration:

3 days

Each additional day:

1/7 of weekly price

Discounts:

Early booking (6 months prior to charter begin): 5%, 2 weeks: 5%, 3 weeks: 10%
 Repeater client: 5%
 Max. total discount: 15% on charter price

Deposit:

Payable at embarkation with credit card (MasterCard or VISA, must not be issued by an American bank).

Security insurance:

180€ (non-refundable; payable at the base in cash)
 + reduced deposit with credit card of 440 €

SERVICE

Embarkation:

from 4:00 pm (16:00 hrs) daily

Disembarkation:

5:00 pm (17:00 hrs) on the penultimate day
 + overnight on board until 09:00 am
 Check-in and check-out with fuel tanks filled up.

Languages spoken at the base:

English, Spanish

Provisioning:

List for provisioning service on request (recommended)

Transfers to/from Charter Base Cienfuegos:

Available from and to every major Cuban city/airport.
 Prices available upon request.