

PRICE LIST 2018

BOAT	CABINS/ TOILETS /BERTHS	BUILT	01.01-28.04. 06.10.-31.12.	28.04.-19.05. 29.09.-06.10.	19.05.-02.06. 15.09.-29.09.	02.06.-23.06. 01.09.-15.09.	23.06.-14.07. 18.08.-01.09.	14.07.-18.08.	REFUNDABLE DEPOSIT
Bavaria 37 C	3/1/6+2	2015.	1.000	1.300	1.700	2.000	2.300	2.600	1.000
Bavaria 41 C	3/1/6+1	2016.	1.300	1.600	2.100	2.600	3.000	3.200	1.500
Bavaria 45 C	4/3/8+1	2014.	1.700	2.100	2.700	3.200	3.700	4.200	1.500
Elan I 494	5+1/2/10+2	2014.	2.000	2.600	3.300	4.200	4.700	5.200	2.500
Lagoon 400S2	4+2/4/8+2+2	2018.	2.500	3.200	4.100	5.100	6.400	7.200	3.500

*Prices are per boat per week in Euro.

INCLUDED IN PRICE

13% VAT
Boat with the inventory as specified in the inventory list
Berths in base marina

MANDATORY EXTRAS

Charter pack*: **140€ up to 41ft, 160€ > 41 ft, catamaran 200€**
Tourist tax: 7Kuna/person/day (ca. 1€)

*Charter pack includes: VAT 25%, final cleaning, bed linen, bath towels (2pp), 2 x gas bottles, dish wash, hand soap, 2 sponges, 1 kitchen paper, 2 kitchen cloth, 2 rolls of toilet paper per toilet, garbage bags, Croatian mobile phone with prepaid card, diver's fee

DISCOUNTS

10% early booking till 31.01.2018.
5% for two weeks
10% for three weeks
15% for four weeks
5% for repeated client of Fair Wind
15% max discount except last minute or special offers

REFUNDABLE SECURITY DEPOSIT

Covers the Casco insurance policy deductible
Amounts specified in price list for each boat
Cash or authorization on Visa or Master card
Returned if no damage

NON-REFUNDABLE SECURITY DEPOSIT

*Needs to be ordered at least a week in advance
BAVARIA 37-100€/week (non-refundable) +100€/week refundable
BAVARIA 41-150€/week (non-refundable) +150€/week refundable
BAVARIA 45-150€/week (non-refundable) +150€/week refundable
ELAN I 494 - 250€/week (non-refundable) + 250€/week refundable
LAGOON 400S2 – 350€/week (non-refundable) +350€/week refundable

PAYMENT CONDITIONS

BOAT: 50% by booking confirmation, 50% 4 weeks prior to the start date
MANDATORY EXTRAS: by check-in
OPTIONAL EXTRAS: by check-in
CREW SERVICES: directly to the crew in cash

NOT INCLUDED IN PRICE

Bank transfer fees
Fuel
Berths in other marinas
Charter pack

OPTIONAL EXTRAS

Outboard engine 80€/week
Stand up paddle board 150€/week * to be ordered in advance
Beach towels 5€/ piece *to be ordered in advance
Wi Fi 75GB 35€/week
Donut 30€/week *to be ordered in advance
Early boarding (by 1PM) 150€/charter * limited, to be ordered in advance
One way to Dubrovnik* 450€ + mooring fees in DU
*not always possible, check out on Friday 9AM in Dubrovnik

CREW SERVICES*

Skipper: 150€/day + nourishing, 1.050€/week + nourishing
Hostess: 125€/day + nourishing, 875€/week + nourishing
*payable directly to the service provider

SHORTER PERIOD PRICING & CONDITIONS

Not always available, Fair Wind reserves the right to decide upon relevant circumstances when to offer
1-5 DAYS – weekly price divided with 6 multiplied by number of days, no discount applicable
6 DAYS – weekly price, listed discounts applicable
10 DAYS – weekly price divided with 6 multiplied with 10, no discounts applicable

INFORMATIVE PRICES FOR THIRD PARTY SERVICES

Third party services are payable directly to the service provider
PARKING IN ACI SPLIT ca. 53€/week
TRANSFER AIRPORT –MARINA: 40€ regular car, 4 persons
50€ minivan, 8+1 persons
100€ mini bus, 19 persons

TRANSFER WITH THE STOP AT THE SUPERMARKET
Transfer price + 15€ for waiting up to one hour

EMBARKATION /DISEMBARKATION

EMBARKATION: Saturday after 5:00PM
DISEMBARKATION: Saturday till 08:00 AM
Recommended to return to the marina on Friday by 18:00!

- The general conditions of chartering vessels are the consistent part this price list
- Fair Wind Ltd. Reserves the right to change prices without the previous notice
- Any price from the price list can be subject to the individual discounts approved by Fair Wind Ltd depending on the relevant circumstances at a given moment e.g. last minute, special offer ...
- Boats are chartered exclusively on a Saturday – Saturday weekly basis but Fair Wind Ltd reserves the right to decide upon relevant circumstances – booking situation, law season or similar – when to offer charters for the periods shorter or other than a S-S week