

Price List 2018

Sailing Yachts	Year	Pax	Cabins	WC	from 28/07/18 until 25/08/18	19/05-28/07/18 and 25/08-06/10/18	before 19/05/18 and after 06/10/18	Deposit
BENETEAU 57 (a/c)	2006-2007	10	5	5	10.100	8.750	6.000	3.000
JEANNEAU 57	2010-2011	12	4+1	4+1	10.270	8.700	6.130	3.000
BAVARIA 56/57 CR	2016-2017	10	5+1	3+1	8.600	7.200	5.100	3.000
SUN ODYSSEY 54DS (a/c)	2004-2008	10	5	5	5.900	5.000	3.530	3.000
OCEANIS 55	2013-2016	10	5+1	4	8.500	7.000	5.000	3.000
OCEANIS 54	2009	10	4+1	4+1	6.150	5.300	3.700	3.000
JEANNEAU 54	2016-2018	10	5+1	3+1	9.150	7.600	5.700	3.000
OCEANIS 51.1	2018	10	5+1	3+1	7.200	6.400	4.200	3.000
BAVARIA 51 CR	2014-2018	10	5	3	7.200	5.950	4.200	3.000
SUN ODYSSEY 509 / 519	2012-2018	10	5	3	7.920	6.600	4.950	3.000
OCEANIS 50	2010-2011	10	5+1	3+1	6.200	5.300	3.600	3.000
CYCLADES 50.5 *	2006-2010	12	5+1	3+1	5.750	4.900	3.350	3.000
BAVARIA 50 CR	2005-2008	10	5	3	4.600	3.800	2.700	3.000
SUN ODYSSEY 49i	2008	10	4	4	4.850	4.100	2.900	3.000
SUN ODYSSEY 49/ 49DS *	2004-2006	10	4	4/3	4.130	3.500	2.500	3.000
OCEANIS 48	2012-2016	10	5	3	7.150	5.950	4.200	3.000
SUN ODYSSEY 469 / 479 *	2013-2018	10	4	4	5.900	4.900	3.650	3.000
BAVARIA 46 CR	2005-2008	10	4	2	3.900	3.200	2.600	3.000
BAVARIA 46 CR	2015-2018	9	4	3	5.650	4.750	4.300	3.000
OCEANIS 46	2009-2011	10	4	2	4.500	3.900	2.700	3.000
BAVARIA 45 CR	2010-2013	10	4	3	4.600	3.900	2.950	3.000
OCEANIS 45 *	2012-2016	10	4	2	5.700	4.800	3.400	3.000
SUN ODYSSEY 45.2 *	2000-2002	10	4	2	3.300	2.970	2.200	3.000
SUN ODYSSEY 44i	2009-2010	10	4	2	3.780	3.200	2.260	3.000
CYCLADES 43.4	2006-2008	10	4	2	3.700	3.100	2.100	3.000
OCEANIS 43	2008-2012	8	4	2	3.800	3.300	2.500	3.000
SUN ODYSSEY 440	2018	10	4	2	5.400	4.500	3.380	3.000
SUN ODYSSEY 439 / 449	2011-2018	8	4	2	5.040	4.200	3.150	3.000
SUN ODYSSEY 42DS	2010-2011	8	3	2	3.540	3.000	2.150	2.500
SUN ODYSSEY 42i	2007-2011	8	3	2	3.200	2.700	1.900	2.500
SUN ODYSSEY 409 / 419	2011-2018	8	3	2	4.320	3.600	2.700	2.500
OCEANIS 41,1 *	2016-2018	8	3	2	4.400	3.700	2.600	2.500
OCEANIS 41	2012-2015	8	3	2	3.800	3.200	2.950	2.500
OCEANIS 40 *	2008-2011	8	3	2	3.300	3.100	2.400	2.500
FIRST 40	2009	6	3	1	3.700	3.200	2.700	2.500
BAVARIA 41	2015-2018	7	3	2	4.250	3.500	2.500	2.500
BAVARIA 40 CR	2011-2015	8	3	2	3.400	3.100	2.500	2.500
CYCLADES 39	2007	8	3	2	2.800	2.400	2.100	2.500
SUN ODYSSEY 39i	2007-2008	8	3	1	2.600	2.200	1.600	2.500
OCEANIS 38 /38.1 *	2014-2018	8	3	1	3.800	3.200	2.200	2.500
OCEANIS 37 *	2008-2011	8	3	1	2.900	2.500	1.750	2.500
SUN ODYSSEY 379 / 389	2012-2017	8	3	1	3.600	3.000	2.250	2.500
BAVARIA 37 CR	2015-2017	6	3	1	3.500	2.900	2.300	2.500
SUN ODYSSEY 36i	2007-2011	8	3	1	2.360	2.000	1.450	2.500
BAVARIA 36 CR	2011-2013	6	3	1	2.980	2.500	2.200	2.500
OCEANIS 35	2015-2016	6	3	1	2.950	2.500	2.250	2.500
SUN ODYSSEY 349	2014-2018	6	3	1	3.120	2.600	1.950	2.500
OCEANIS 34	2009-2012	6	2	1	2.700	2.300	1.600	2.000
BAVARIA 34 CR	2008	6	2	1	2.350	1.980	1.700	2.000
BAVARIA 33 CR	2013-2014	6	2	1	2.300	1.960	1.750	2.000
SUN ODYSSEY 33i	2010-2014	6	2	1	2.300	1.950	1.400	2.000
SUN ODYSSEY 32i	2008-2009	5	2	1	1.800	1.500	1.100	2.000
BAVARIA 31 CR / 30CR	2007-2008	4	2	1	2.100	1.800	1.500	2.000

Catamarans

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LAGOON 560 (a/c) **	2014	10	5	5	20.000	17.000	16.000	3.500
LAGOON 52 (a/c) **	2013	10	5	5	18.800	17.900	17.200	3.500
LAGOON 500 (a/c) **	2006-2009	10	5+1	5+1	16.900	15.300	12.700	3.500
SALINA 48 (a/c)	2008	12	4+2	4+1	9.500	7.900	7.100	3.500
NAUTITECH 47 (a/c)	2006-2009	10	4+2	4	8.700	7.400	6.100	3.500
LAGOON 450 (a/c) *	2011-2013	10	4+1	4+1	9.600	8.300	6.700	3.500
LAGOON 450/ 450F *	2014-2017	10	4+1	4+1	10.300	8.800	7.100	3.500
LAGOON 440 (a/c)	2004-2008	10	4+1	4+1	7.700	6.600	5.700	3.500
NAUTITECH 44/ 441	2006-2010	10	4+2	4	7.000	6.200	5.500	3.500
BALI 4.5	2015-2018	10	4+2	4	10.000	8.600	7.100	3.500
BALI 4.3 *	2016-2018	10	4+1	4+1	9.400	7.850	6.500	3.500
BALI 4.0/ 4.1 *	2016-2018	10	4+2	4	7.200	6.200	4.800	3.000
LAGOON 42	2018	10	4+2	4+1	9.200	7.800	6.700	3.000
LAGOON 420	2007-2009	10	4+2	4+1	7.200	6.200	5.200	3.000
LAGOON 410S2 *	2005-2006	10	4+1	5	5.200	4.600	4.100	3.000
LAGOON 400/ S2	2013-2016	10	4+2	4	7.100	6.200	5.200	3.000
LAGOON 400	2010-2012	10	4+2	4	6.600	5.700	4.600	3.000
LAGOON 40	2018	10	4	4	7.400	6.500	5.200	3.000
LAGOON 39	2014-2017	10	4	2	6.700	5.700	4.500	3.000
LAGOON 380	2008-2017	10	4	2	5.500	4.700	3.900	3.000
LAGOON 380	2001-2007	10	4	2	4.950	4.300	3.300	3.000

* Ionian Charter Ownership/Management ** Crewed yachts

One-Way fees

Euro 5,00 per nautical mile

Depending on the distance in between home port and disembarkation port agreed with charter confirmation

Extras (optional)

Skipper: Euro 150 per day plus food
 Hostess: Euro 140 per day plus food
 Cook: Euro 150 per day plus food
 Safety Net: Euro 200 per charter
 Blister/Spinnaker: Euro 250 per week
 Blister/Spinnaker Additional Insurance Euro 500

Discounts

10%: Early booking till 31/01/18
 5% : Boat Show/Repeat
 5%: Two weeks charter
 10%: Three weeks charter & more
15%: Maximum Discount

Charter Payment insurance/ Sicherungsschein

Ionian Charter insures your Charter Payment through YACHT-POOL

Charter Deposit Insurance/ Kautionsversicherung

Ionian Charter insures Charter Deposit Insurance through YACHT-POOL



Premium Euro 350 (for security deposit of Euro 2.000-2.500)
 Euro 420 (for security deposit of Euro 3.000-3.500)
 Euro 500 (for security deposit of Euro 4.000)

We strongly advise customers to choose insurance instead of refundable security deposit for their convenience. All damages/losses are covered apart from the ones caused by gross negligence.

Included in the price

Dinghy, Outboard, Autopilot (when applicable), Bowthruster (when applicable), GPS, Plotter (when applicable), Taxes, Port fees in embarkation/disembarkation port.

All yachts are underwater checked at the end of the charter by diver (included in the price)

Not included in the price

Fuel consumption, Water consumption and Port fees in the ports except from embarkation/disembarkation, bedlinen & towels , Provisions, Transfers

Obligatory Extra:

Embarkation time:

End Cleaning: Euro 40 per cabin / Linen-towels: Euro 15 per person / Fuel for Outboard: Euro 10 (one tank)

Disembarkation time:

17:00

08:00

The yacht should enter the port of disembarkation the day before the end of the charter, latest by 17:00

Payments:

Downpayment: 50% of the charter fee, should be paid latest by 15 days from booking confirmation

Balance payment: 50% of the charter fee, should be paid 4 weeks prior embarkation

When no payment is received within 15 days from booking confirmation, charter will be considered as cancelled without further notice

Cancellation policy

For bookings cancelled **more than 90 days** before embarkation: **Cancellation fees Euro 150**

For bookings cancelled **between 90 days to 31 days** before embarkation: **First payment 50% is retained**

For bookings cancelled **less than 30 days** before embarkation: **Full payment 100% is retained**

If the yacht is rented again in the same period and under same conditions, cancellation fees will be refunded

Prices and conditions are subject to change without further notice