

PHUKET, Yacht Haven Marina

All prices in EUR per week including 7 % Thai VAT

YACHT MODEL	Year of production	Cabins	No of berths	max pax allowed*	21.12.2017 - 4.1.2018	5.1.2018 - 14.3.2018	15.3.2018 - 30.4.2018	1.5.2018 - 31.10.2018	1.11.2018 - 20.12.2018	Deposit
PRESTIGE LINE - CATAMARANS										
LAGOON 450*	2012	3+1	6+ 2(S)+1(SC)+ 1(SC)	10	9.660	8.050	6.510	4.130	6.510	3.200
LAGOON 400*	2012	4+2	8+ 2(S)+1(SC)+ 1(SC)	12	7.770	6.790	5.460	3.360	5.460	3.000

*Air-condition and generator

****** Prices include current local taxes, fees and charges. In case of any changes, Navigare reserves the right to adjust the prices accordingly.**

GENERAL SPECIFICATION:	Yacht and area briefing, standard-equipment, navigation & toolkit, masks/snorkels, dinghy with engine, cleaning, towels, bed linen, all taxes.
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Optional Services *Should be pre-booked min. one week in advance to embarkation*

Skipper	1.190 EUR / week+ nourishing
Hostess/Cook	840 EUR / week+ nourishing
Gratuity	Gratuity of 15 to 20% is suggested if you're satisfied with the quality of the service.
Crew (optional)	Included in the price: services of Captain and Chef 3 big meals per day & snacks, running cost of yacht (fuel and water), unlimited coffee, tea and drinking water. 2 berths for the crewmembers will be taken from the total number of berths. For a detailed offer refer to: thailand@navigare-yachting.com
Use of AC/G	Generator & air-conditioning in saloon and each cabin & watermaker is available at €5 per running hour of generator (excl. diesel)
Extras	WIFI 5 EUR / per day Kayak 20 EUR /kayak per day Fishing gear 20 EUR /person per day Railing net 100 EUR /per charter Provisioning 90 EUR service fee
Transfer	Air-conditioned minibus: €15 to €40 for 8 persons minibus. Price depends on the location of the yacht.

General Charter Conditions

Price discounts:	10% early booking discount (six month prior departure) 5% - two weeks charter 10% - three weeks charter 5% - for bookings on nautical fairs / boats shows (can be added on max discount) 2,5% - repeated clients 5% - Multiple repeated clients Maximum discount for sailing-yachts built 16/17 and catamarans is 10% Maximum discount for all other sailing-yachts is 15% other special discounts upon request!	
Embarkation	Any day in the week at 12.00 pm	Charters start always 1 day after the previous charter. 3 days minimum booking except in period 24/12-5/1 min 7 days
Disembarkation	Any day in the week at 12.00 pm	
Payment terms	50% at reservation 50% 40 days before departure	
Security deposit:	Visa and MasterCard (not AmEx)	
Proof of competence	Coastal skipper certification from a recognized sailing school and/or previous charter-experience on yachts of similar size.	