

## PRICE LIST 2018

Pricelist in Euro (€) - Rates per week	Built year	Until 28.04. From 13.10.	28.04.-19.05. 29.09.-13.10.	19.05.-02.06.	02.06.-23.06.	23.06.-14.07. 18.08.-01.09.	14.07.-18.08.	01.09.-15.09.	15.09.-29.09.
<b>ELAN 50 IMPRESSION</b> 5+1 cabins, 10+2 berths, 2 heads	2015	<b>2,350</b>	<b>2,595</b>	<b>3,220</b>	<b>4,030</b>	<b>5,130</b>	<b>5,570</b>	<b>4,480</b>	<b>3,580</b>
<b>BENETEAU OCEANIS 50</b> • 2 yachts 5+1 cabins, 10+2 berths, 3+1 heads	2011	<b>2,160</b>	<b>2,385</b>	<b>2,960</b>	<b>3,710</b>	<b>4,720</b>	<b>5,120</b>	<b>4,120</b>	<b>3,290</b>
<b>BAVARIA 46 CRUISER</b> 4 cabins, 8+2 berths, 3 heads	2016	<b>1,880</b>	<b>2,230</b>	<b>2,900</b>	<b>3,320</b>	<b>4,190</b>	<b>4,450</b>	<b>3,690</b>	<b>3,220</b>
<b>BAVARIA 45 CRUISER</b> • 2 yachts 4 cabins, 8+2 berths, 3 heads	2011	<b>1,510</b>	<b>1,780</b>	<b>2,450</b>	<b>2,810</b>	<b>3,545</b>	<b>3,765</b>	<b>3,120</b>	<b>2,720</b>
<b>ELAN 45 IMPRESSION</b> 4 cabins, 8+2 berths, 2 heads	2015	<b>1,575</b>	<b>1,835</b>	<b>2,725</b>	<b>2,990</b>	<b>4,010</b>	<b>4,230</b>	<b>3,320</b>	<b>3,030</b>
<b>BENETEAU OCEANIS 43</b> 4 cabins, 8+2 berths, 2 heads	2010	<b>1,315</b>	<b>1,445</b>	<b>2,130</b>	<b>2,300</b>	<b>3,250</b>	<b>3,600</b>	<b>2,555</b>	<b>2,365</b>
<b>BAVARIA 42 CRUISER</b> 3 cabins, 6+2 berths, 2 heads	2008	<b>1,100</b>	<b>1,275</b>	<b>1,785</b>	<b>1,950</b>	<b>2,520</b>	<b>2,775</b>	<b>2,170</b>	<b>1,985</b>
<b>BAVARIA 37 CRUISER</b> 3 cabins, 6+1 berths, 1 head	2016	<b>1,225</b>	<b>1,395</b>	<b>1,930</b>	<b>2,110</b>	<b>2,640</b>	<b>2,930</b>	<b>2,340</b>	<b>2,145</b>

**SECURITY DEPOSIT:** 2,500 € for Elan 50 and Oceanis 50; 2,000 € for Bavaria 46, 45 and Elan 45; 1,500 € for all other yachts - payable in cash or credit card (Visa, Mastercard, American Express), double deposit requested for regattas.

<b>MANDATORY EXTRAS:</b>	<b>Tourist tax: 1 €/pax/day • Charter pack (210 € for Bavaria 37, 235 € for all other yachts)</b>
<b>INCLUDED IN CHARTER PRICE:</b>	Accommodation onboard • VAT (13%) • Berths in base marina • Dinghy + Oars Equipment as specified in the inventory list of each yacht
<b>INCLUDED IN CHARTER PACK PRICE:</b>	Outboard engine • Final cleaning • Diver fee • Gas • Bed linen • Towels (2 per pax + 1 per toilet) • Wi-Fi Welcome pack • Start up kit: dish washing liquid, sponge, toilet paper, hand soap, paper towels
<b>NOT INCLUDED IN PRICE:</b>	Bank transfer fees • Fuel • Berths in other marinas • Food and drink • Third party services
<b>OPTIONAL EXTRAS:</b>	Skipper: 150 € per day + food Spinnaker/Gennaker: 140 € per week Transfer from Split airport to the base: 40 € one way for up to 8 pax Priority check in (at 13:00 hrs): 90 €, VIP pack: 139 €
<b>DISCOUNTS:</b>	2 weeks, Boat show: 5% 3 weeks: 10% Maximum discount: 15%
<b>THIRD PARTY SERVICES:</b>	Parking marina Baotic: 10 € per day
<b>PAYMENT:</b>	Boat charter: 50% by booking confirmation, 50% 4 weeks prior to charter start Mandatory/optional extras: by check-in or with the second installment for the charter Skipper&hostess: directly to the service provider
<b>CHECK IN:</b>	From 18:00 hrs
<b>CHECK OUT:</b>	Return to the base Friday until 18:00 hrs with the overnight until Saturday 9:00 hrs
<b>REQUIRED DOCUMENTS:</b>	According to Croatian Maritime law, the skipper must have a valid skipper's licence and VHF radio licence.

### IMPORTANT NOTICE:

- The general conditions of chartering vessels are the consistent part of this price list and are published on the web page [www.smartsail.hr](http://www.smartsail.hr).
- Smart Sail reserves the right to change the prices without the previous notice. Changed prices will apply only on the contracts signed after the price change date.
- Any price from the price list can be subject to the individual discounts approved by Smart Sail depending on the relevant circumstances at a given moment (e.g. last minute discount, loyalty discount, special offer...).
- Boats are chartered exclusively on Saturday - Saturday weekly basis but Smart Sail reserves the right to decide upon relevant circumstances (booking situation, low season period...) when to offer charters for a periods shorter than a week and out of Saturday-Saturday time frame.
- Prices are in EUR, per week and per boat.