



PRICELIST 2018 (Euro/Week)

Prices include VAT according to the current Italian legislation

BASES: SALERNO - TROPEA

Early Booking: 10% till 31.01.18 - 5% till 28.02.18

Yacht	Name	Year	Lenght	cab/wc	berths	01.01-13.04	14.04-25.05	26.05-22.06	23.06-10.08	11.08-24.08
						06.10-31.12	22.09-05.10	08.09-21.09	25.08-07.09	
Sun Odyssey 36i	Marina	07	11,10	3/1	6+2	1.300	1.500	2.000	2.300	2.700
Dufour 365	Feeling	08	11,10	3/1	6+2	1.300	1.500	2.000	2.300	2.700
Sun Odyssey 379	Minerva	14	11,34	3/1	6+2	1.600	1.900	2.400	2.700	3.200
Grand Soleil 40	Oscar	05	12,20	3/2	6+2	1.500	1.800	2.300	2.600	3.000
Bavaria 40 Cruiser	Galatea	11	12,35	3/2	6+2	1.800	2.200	2.600	2.800	3.400
Sun Odyssey 419		18	12,76	3/2	6+2	2.100	2.500	2.900	3.200	4.000
Sun Odyssey 439	Roberta	12	13,34	4/2	8+2	2.400	2.800	3.400	3.700	4.500
Sun Odyssey 439	Mira	13	13,34	4/2	8+2	2.400	2.800	3.400	3.700	4.500
Sun Odyssey 449		18	13,76	2	8+2	2.600	3.200	3.600	4.000	5.000
Dufour 455	Emotion	07	13,75	4/2	8+2	2.300	2.700	3.300	3.600	4.300
Bavaria 45	Giu.Do	11	14,27	4/3	8+1	2.500	2.900	3.500	3.800	4.700
Sun Odyssey 469	Alhena	14	14,05	4/4	8+2	2.800	3.500	4.000	4.400	5.400
Sun Odyssey 519	Giovanna	17	15,75	5/3	10+2	3.300	4.300	4.700	5.000	6.500
Jeanneau 53	Claudia	10	16,06	5+1/3	10+2	3.500	4.050	5.200	5.700	6.600
Sun Odyssey 54	Nietta	05	16,60	4+1/4+1	8+2+2	3.100	3.600	4.400	4.800	5.900
Lagoon 380	Giulia II	08	11,55	4/2	8+2	2.800	3.000	3.800	4.400	4.900
Bali 4.0	Electra	18	11,99	4/4	8+1+1	3.500	3.800	4.600	5.900	7.200

INCLUSIVE

All Yachts with standard equipment: GPS with chart plotter; Autopilot; Electric windlass; CD player; Dinghy; Bimini top; Inverter 150 W. **Standard Mainsail:** Dufour 365, Sun Odyssey 36i, Sun Odyssey 379, Sun Odyssey 39i, Grand Soleil 40, 2 x Sun Odyssey 439, Dufour 455, Sun Odyssey 469, Lagoon 380. **Furling mainsail:** Bavaria 40, Bavaria 45, Sun Odyssey 449, Sun Odyssey 519, Jeanneau 53, Sun Odyssey 54. -- **generator** on Bavaria 45; **air conditioning** on Bavaria 45 ; **bow thruster** on Bavaria 40, Bavaria 45, Sun Odyssey 449, Sun Odyssey 469, Jeanneau 53, Sun Odyssey 54DS.

CHECK IN	Saturday	18,00	DISCOUNTS		ONE WAY	
CHECK OUT	Friday	18,00	2 weeks 5% - 3 weeks 10%(no August)		Salerno - Tropea	400 €
OVERNIGHT	Saturday	09,00	Boat show 5% - repeat client 5% (max discount 15%)		END CLEANING	
					3 cabins	120 €
					4 cabins	150 €
					5 cabins + catamaran	180 €
FEW DAYS			DEPOSIT INSURANCE		OPTIONALS	
2 days	35% of week price		3 cabins	800€ (400€ returned)	Transfer	on request
3 days	50% of week price		4 cabins	900€ (450€ returned)	Parking	12 Eur/day
4 days	65% of week price		5 cabins + cat	1000€ (500€ returned)	Bed Linen and Towels	15 Eur/pax
5 days	80% of week price				Blister/week	150 Eur/Week
6 days	90% of week price				Outboard	120 Eur/Week
			SECURITY DEPOSIT		Safety net	150 Eur/Week
			Cash/credit card (Visa or Mastercard)		Skipper	1050 Eur/Week
PAYMENT			up to 39'	2.500 eur	Sup Board	120 Eur/Week
50% at confirmation			40'-47'	3.000 eur		
50% 30 days before charter			49'-56' + cat	3.500 eur		