

ULTRA SAILING CROATIA PRICE LIST 2018

Ultra sailing Croatia price list 2018

CATAMARANS Fountaine Pajot		01.01. - 19.05.	-	19.05. - 09.06.	-	09.06. - 30.06.	30.06. - 18.08.	year	sails	Cabin	Max Pax	AC/G/H/SP	Safety deposit	
		from 29.09.	22.09. - 29.09.	-	08.09. - 22.09.	18.08. - 08.09.	-							
		F	E	D	C	B	A							
*SAONA 47- NEW	Trogir	4.300 €	5.200 €	8.900 €	9.300 €	9.600 €	12.700 €	2018	l.bag	5	5D + SC	10	AC/G/W.M	APA
*SABA 50	Trogir	5.000 €	6.900 €	9.600 €	10.800 €	12.800 €	14.990 €	2015	l.bag	5	4D+1SG.+1SC	10	AC/G/H	APA
HELIA 44	Trogir	3.400 €	3.900 €	5.900 €	6.300 €	7.900 €	8.350 €	2014	l.bag	4	4D+1SC	10	AC/G/H/SP	2500
LUCIA 40	Trogir	2.800 €	3.300 €	3.990 €	4.750 €	5.300 €	6.300 €	2017	l.bag	4	4D+1SC	10	SP	2500
LIPARI 41 EVOLUTION	Trogir	2.300 €	3.300 €	3.800 €	4.350 €	4.990 €	5.990 €	2015	l.bag	4	4D+1SC	10	SP	2500
LIPARI 41	Dubrovnik	2.300 €	3.300 €	3.800 €	4.350 €	4.990 €	5.990 €	2013	l.bag	4	4D+1SC	10	SP	2500
MY 37 motor catamaran - NEW	Trogir	3.500 €	3.500 €	5.100 €	5.300 €	6.800 €	7.400 €	2017/July	no	2	3D	7		2500
MONOHULLS Beneteau		01.01. - 19.05.	-	19.05. - 10.06.	-	09.06. - 30.06.	30.06. - 18.08.	year	sails	Cabin	Max Pax	AC/G/H/SP	Safety deposit	
		from 29.09.	22.09. - 29.09.	-	08.09. - 22.09.	18.08. - 08.09.	-							
		F	E	D	C	B	A							
OCEANIS 51.1 Beneteau- NEW	Split	3.300 €	3.990 €	4.300 €	4.700 €	5.500 €	6.800 €	2018	l.bag	3+1	4D+1BB+1SC	12	BT	1600
OCEANIS 50 Beneteau	Dubrovnik	2.200 €	2.900 €	3.400 €	4.150 €	4.600 €	5.200 €	2012	furling	4+1	4D+1SC	11	H/SP/BT	1600
OCEANIS 50 Beneteau	Trogir	2.400 €	3.100 €	3.600 €	4.150 €	4.950 €	5.200 €	2012	furling	3+1	4D+1BB+1SC	12	H/SP/BT	1600
CYCLADES 50 Beneteau	Trogir	1.950 €	2.900 €	2.800 €	3.990 €	4.050 €	4.490 €	2006	l.bag	3+1	4D+1BB+1SC	12	H/BT	1600
CYCLADES 50 Beneteau	Trogir	1.950 €	2.900 €	2.800 €	3.990 €	4.050 €	4.490 €	2008	l.bag	3+1	4D+1BB+1SC	12	H/SP/BT	1600
CYCLADES 50 Beneteau	Dubrovnik	1.950 €	2.900 €	2.800 €	3.990 €	4.050 €	4.490 €	2006	l.bag	3+1	4D+1BB+1SC	12	H/SP/BT	1600
OCEANIS 48 Beneteau	Trogir	2.500 €	3.600 €	3.500 €	4.400 €	4.950 €	5.800 €	2017	l.bag	3	4D+1BB	11	H/SP/BT	1600
OCEANIS 48 Beneteau	Dubrovnik	2.500 €	3.600 €	3.500 €	4.400 €	4.950 €	5.800 €	2015	l.bag	3	4D+1BB	11	H/SP/BT	1600
OCEANIS 45 Beneteau - NEW	Trogir	1.900 €	2.350 €	2.890 €	3.600 €	3.650 €	4.600 €	2018	l.bag	2	4D	10		1600
OCEANIS 45 Beneteau	Trogir	1.900 €	2.350 €	2.890 €	3.600 €	3.650 €	4.600 €	2017	l.bag	2	4D	10	H/SP/BT	1600
OCEANIS 45 Beneteau	Trogir	1.900 €	2.350 €	2.890 €	3.600 €	3.650 €	4.600 €	2017	l.bag	2	4D	10	H/SP/BT	1600
OCEANIS 45 Beneteau	Dubrovnik	1.900 €	2.350 €	2.890 €	3.600 €	3.650 €	4.600 €	2012	l.bag	2	4D	10	H/SP/BT	1600
OCEANIS 45 Beneteau	Dubrovnik	1.900 €	2.350 €	2.890 €	3.600 €	3.650 €	4.600 €	2015	l.bag	2	4D	10	H/SP/BT	1600
OCEANIS 43 Beneteau	Dubrovnik	1.680 €	1.990 €	2.200 €	2.800 €	3.300 €	3.600 €	2011	furling	2	3D+1BB	10	H/SP/BT	1300
CYCLADES 434 Beneteau	Dubrovnik	1.200 €	1.900 €	1.900 €	2.200 €	2.700 €	3.100 €	2006	furling	2	3D+1BB	10	H/BT	1300
CYCLADES 434 Beneteau	Trogir	1.200 €	1.900 €	1.900 €	2.200 €	2.700 €	3.100 €	2006	furling	2	3D+1BB	10	H/BT	1200
OCEANIS 423 Beneteau	Dubrovnik	1.200 €	1.600 €	1.750 €	2.000 €	2.750 €	2.950 €	2005	furling	3	3D+1BB	10	SP	1300
OCEANIS 41 Beneteau	Trogir	1.500 €	2.100 €	2.500 €	2.990 €	2.990 €	3.490 €	2015	furling	2	3D	8	H/SP/BT	1300
OCEANIS 41 Beneteau	Trogir	1.500 €	2.100 €	2.500 €	2.990 €	2.990 €	3.490 €	2012	furling	2	3D	8	H/SP/BT	1300
OCEANIS 41 Beneteau	Dubrovnik	1.500 €	2.100 €	2.500 €	2.990 €	2.990 €	3.490 €	2013	furling	2	3D	8	H/SP/BT	1300
OCEANIS 41.1 Beneteau	Dubrovnik	1.700 €	2.100 €	2.700 €	3.200 €	3.200 €	3.750 €	2017	l.bag	2	3D	8	H/SP/BT	1300
OCEANIS 41.1 Beneteau	Trogir	1.700 €	2.100 €	2.700 €	3.200 €	3.200 €	3.750 €	2017	l.bag	2	3D	8	H/SP/BT	1300
OCEANIS 41.1 Beneteau	Trogir	1.700 €	2.100 €	2.700 €	3.200 €	3.200 €	3.750 €	2016	l.bag	2	3D	8	SP/BT	1300
OCEANIS 38 Beneteau	Trogir	1.300 €	1.800 €	1.950 €	2.450 €	2.500 €	3.190 €	2014	l.bag	1	3D	8	H/SP	1300
OCEANIS 38.1 Beneteau	Trogir	1.300 €	1.800 €	1.950 €	2.450 €	2.500 €	3.190 €	2016	furling	2	3D	8	-	1300
OCEANIS 38.1 Beneteau	Dubrovnik	1.300 €	1.800 €	1.950 €	2.450 €	2.500 €	3.190 €	2017	furling	2	3D	8	-	1300
OCEANIS 37 Beneteau	Dubrovnik	1.200 €	1.700 €	1.800 €	2.200 €	2.300 €	2.950 €	2012	l.bag	1	3D	8	H/SP	1300
FIRST 36.7 Beneteau	Split	1.120 €	1.120 €	1.280 €	1.600 €	1.850 €	2.100 €	2007	l.bag	1	3D	8	-	1300
OCEANIS 35 Beneteau- NEW	Split	1.190 €	1.480 €	1.750 €	2.050 €	2.350 €	2.800 €	2018	l.bag	1	3D	8		1300
OCEANIS 35 Beneteau	Split	1.190 €	1.480 €	1.750 €	2.050 €	2.350 €	2.800 €	2016	l.bag	1	3D	8	H/SP	1300
OCEANIS 35 Beneteau	Split	1.190 €	1.480 €	1.750 €	2.050 €	2.350 €	2.800 €	2016	l.bag	1	3D	8	H/SP	1300
OCEANIS 35 Beneteau	Split	1.190 €	1.480 €	1.750 €	2.050 €	2.350 €	2.800 €	2016	l.bag	1	3D	8	SP	1300
OCEANIS 35 Beneteau	Split	1.190 €	1.480 €	1.750 €	2.050 €	2.350 €	2.800 €	2015	l.bag	1	3D	8	SP	1300
OCEANIS 34 Beneteau	Dubrovnik	980 €	1.480 €	1.500 €	1.600 €	1.990 €	2.190 €	2009	l.bag	1	3D	8	-	900
OCEANIS 343 Beneteau	Dubrovnik	980 €	1.480 €	1.400 €	1.550 €	1.900 €	2.190 €	2006	l.bag	1	3D	8	-	900
OCEANIS 31 Beneteau	Trogir	980 €	1.200 €	1.200 €	1.450 €	1.900 €	2.150 €	2008	l.bag	1	2D	6	H/SP	900
OCEANIS 31 Beneteau	Dubrovnik	980 €	1.200 €	1.200 €	1.450 €	1.900 €	2.150 €	2012	l.bag	1	2D	6	H/SP	900

- AC- air-condition
- G- generator
- SP-Solar panel
- H-heating
- BT-Bow thruster
- SC -Skipper cabin
- D-double cabin
- BB-Bunk bed
- W.M- water maker
- *Skipper obiqatory

General Charter Conditions

Price includes

- ▶ Weekly price & VAT, dinghy, GPS, Chart.plotter, nav.charts, VHF, kitchen utensils, bedlinen, daily weather forecast SMS, 1GB WiFi, prepaid mobile phone, mooring fee in home base (marina of departure)
- ▶ Catamaran line includes outboard & snorkeling gear, beach towels, WiFi 5GB as standard

Discounts

- ▶ Early booking until 31.01. -5%
- ▶ 2 weeks discount -5%
- ▶ 3 weeks discount -10%
- ▶ Repeater client of Ultra sailing -5%
- ▶ Boat show (only exhibitors) -5%
- ▶ Flotillas > 3 boats -3%
- ▶ 10 days charter (calculation 2 week) 15%
- ▶ Regattas 0%
- ▶ Charters starting on Sun & Mon. 0%
- ▶ Last minute discount 5% - 20%
- ▶ MAX. possible discount -20%

Discounts are valid from the time of the print and can be subject to change without prior notice

Payment terms

- ▶ 50% at confirmation
- ▶ 50% four weeks before departure

General specification

- ▶ Embarkation- Saturday 17:00 h
- ▶ Disembarkation- Saturday 09:00 h ▶ Obligatory return to base on Friday 18:00 h
- ▶ Disembarkation ONE WAY-Friday 15:00 h

- ▶ Skipper is obligated to possess original sailing licence & VHF radio certificate according to Croatian Maritime Law
- ▶ Montenegro visit must be confirmed upon booking confirmation
- ▶ Safety deposit obligatory charge by credit card only
- ▶ Deposite insurance-waiver -on request
- ▶ Because of safety reason we do not provide adrenalin packs (seabob, scooter etc) and grill on board

▶ This price list is valid from the time of the print and can be subject to change without prior notice

18.9.2017

Optional & Obligatory services

Obligatory

- ▶ Tourist tax 1€/person/day 1 €
- ▶ Tourist tax 1€/kids under 12/day 0 €
- ▶ Transit log (cleaning) < 38 ft 130 €
- ▶ Transit log (cleaning) 39 ft-44ft 145 €
- ▶ Transit log (cleaning) 45-54 ft 165 €
- ▶ Transit log Catamarans and from 55ft 320 €

Extras

- ▶ Stand up paddle weekly 140 €
- ▶ Early check in at 13:00 h on request 140 €
- ▶ Outboard weekly with 5l diesel 75 €
- ▶ Spinnaker or Genaker < 44ft weekly 130 €
- ▶ Spinnaker or Genaker > 45ft weekly 160 €
- ▶ Safety net 85 €
- ▶ Fee for pets 50 €
- ▶ Set of snorkeling gear weekly 10 €
- ▶ Set of extra towels 5 €
- ▶ 6 days sailing school in Split/person 870 €
- ▶ Individual sailing lessons 6 days (boat, instructor, mooring fee included) 2.610 €
- ▶ APA (only for Saba 50 & Saona 47) 2.000 €

Skipper

- ▶ Skipper daily for boats up to 49 ft 160 €
- ▶ Hostess daily 150 €
- ▶ Skipper daily for catamarans and yachts 50-60 ft 170 €
- ▶ For Saba 50 & Saona 47 Ultra's skipper is obligatory

One way

- ▶ One way from Dubrovnik to Trogir or vice versa must be disembarked on Friday at 15:00 h
- ▶ One way fee for boats < 37 ft 460 €
- ▶ One way fee for boats 38 ft-42ft 480 €
- ▶ One way fee for boats 43-46ft 520 €
- ▶ One way fee for boats 47-50 ft 560 €
- ▶ One way fee for MY37 1.160 €
- ▶ One way fee for Cats+ > 51ft 590 €
- *Fee includes 1 day mooring in Dubrovnik

Transfers

- ▶ APT SPU- marina Trogir 8 pax 40 €
- ▶ APT SPU- marina Split 8 pax 70 €
- ▶ APT DBV- marina Dubrovnik 7 pax 65 €
- ▶ APT SPU- marina Primošt 8 pax 75 €