

Marina di Scarlino		PRICELIST 2018 (price for week)					period F	period E	period D	period C	period B	period A
 		Year	l.f.t.	Cab	Berth	Bath	01/01 – 13/04 27/10 - 31/12	14/04 - 25/05 22/09 - 26/10	26/05 - 29/06 01/09 – 21/09	30/06 -06/07	07/07 – 03/08 18/08 – 31/08	04/08 - 17/08
<b>Dufour 520 Grand Large "Stella"</b> (Bowthruster, webasto, teak deck,battened mainsail )		2018	15,20	5	10+2	3	€ 3.750	€ 4.200	€ 4.700	€ 5.000	€ 5.450	€ 6.500
<b>Jeanneau Sun Odyssey 519 "Bianca"</b> (Bowthruster, webasto, teak deck,battened mainsail )		2017	15,38	5	10+2	3	€ 3.650	€ 4.100	€ 4.600	€ 4.900	€ 5.350	€ 6.400
<b>Beneteau Oceanis 48 "Anthea"</b> (Bowthruster,furling mainsail )		2015	14,60	5	10+2	3	€ 3.600	€ 4.000	€ 4.500	€ 4.800	€ 5.150	€ 6.300
<b>Beneteau Oceanis 50 "Calipso"</b> (Bowthruster,100% battened m., webasto, teak )		2012	15,42	5+1	10+2	3	€ 3.500	€ 3.900	€ 4.400	€ 4.675	€ 5.000	€ 6.100
<b>Bavaria 50 Cruiser "Aladar"</b> (bowthruster, 100% battened main., webasto)		2013	15,57	5	10+1	3	€ 3.600	€ 4.000	€ 4.450	€ 4.750	€ 5.100	€ 6.200
<b>Bavaria 49 " Hadriel"</b> ( 100% battened main.)		2004 (ref. 2013)	15,40	5	10+2	3	€ 2.850	€ 3.150	€ 3.600	€ 3.795	€ 3.990	€ 4.750
<b>Jeanneau Sun Odyssey 479 "Azzurra"</b> (Bowthruster,battened mainsail )		2017	14,05	4	8+2	4	€ 3.000	€ 3.550	€ 3.950	€ 4.200	€ 4.450	€ 5.150
<b>Dufour 460 GL "Asia"</b> (Jet thruster bow/stern, 100% batt mainsail, heater)		2016	14,15	4	8+2	4	€ 3.000	€ 3.550	€ 3.950	€ 4.200	€ 4.450	€ 5.150
<b>Jeanneau Sun Odyssey 469 "Idra"</b> (Bowthruster,furling mainsail )		2015	14,05	4	8+2	4	€ 2.950	€ 3.400	€ 3.800	€ 4.050	€ 4.300	€ 4.900
<b>Beneteau Oceanis 45 "Gaia"</b> (Bowthruster,battened mainsail )		2017	13.85	4	8+2	2	€ 2.650	€ 3.300	€ 3.800	€ 4.100	€ 4.300	€ 4.800
<b>Beneteau Oceanis 45 "Luna Piena"</b> (Bowthruster,furling mainsail )		2014	13.85	4	8+2	2	€ 2.550	€ 3.150	€ 3.750	€ 3.950	€ 4.200	€ 4.650
<b>Bavaria 45 Cruiser "Cloe"</b> (Bowthruster, 100% battened m., webasto, teak)		2012	14,27	4	8+1	3	€ 2.550	€ 2.950	€ 3.400	€ 3.725	€ 4.050	€ 4.550
<b>Bavaria 45 Cruiser "Tiresia"</b> (Bowthruster, 100% battened mainsail, webasto)		2013	14,27	4	8+1	3	€ 2.550	€ 2.950	€ 3.400	€ 3.725	€ 4.050	€ 4.550
<b>Beneteau Oceanis 46 "Zoe"</b> (Bowthruster,100% battened m., webasto)		2011	14,40	4	8+2	2	€ 2.550	€ 2.950	€ 3.300	€ 3.540	€ 3.800	€ 4.400
<b>Elan 434 Impression "Jack"</b> (Bowthruster, 100% battened m., webasto)		2008	13,41	4	8+2	2	€ 2.350	€ 2.600	€ 2.950	€ 3.100	€ 3.300	€ 4.100
<b>Sun Odyssey 43 "Afrodite"</b> (100% battened mainsail, electric winch)		2004 (ref. 2010)	13,21	4	8+2	2	€ 2.350	€ 2.500	€ 2.700	€ 2.940	€ 3.180	€ 4.100
<b>Hanse 415 "Talía"</b> (Bowthruster, 100% battened m., ForwardScan )		2017	12.40	3	6+2	2	€ 2.300	€ 2.550	€ 2.850	€ 3.065	€ 3.280	€ 4.100
<b>Sun Odyssey 37 "Nepa"</b> (battened m. )		2003 (ref. 2017)	11,40	3	6+2	1	€ 1.550	€ 1.790	€ 2.000	€ 2.150	€ 2.300	€ 2.920

Payments:		50% upon booking , 50% one month before boarding (we can take other agreement)	<b>INCLUDED IN PRICES:</b> <ul style="list-style-type: none"> <li>- Tender</li> <li>- Bed linen (only for week, not shorter period)</li> <li>- Tax and full insurance</li> <li>- Final cleaning (only for week, not shorter period)</li> <li>- Gas and battery consumption</li> <li>- First and Last night mooring</li> <li>- Only first night mooring fee is included if charter duration is less than one week</li> </ul> <b>EXTRA ON REQUEST</b> <ul style="list-style-type: none"> <li>- Outboard: € 100/week (€ 50,00 additional week)</li> <li>- WI Fi: € 20/week (IT)</li> <li>- Towels set: € 10,00 per person</li> <li>- Bed linen extra: € 10,00 per person</li> <li>- Gennaker: € 150,00/week</li> <li>- Safety net: € 150,00 - free without installation</li> <li>- Transfer: quotation on request</li> <li>- Skipper: on request;</li> <li>- Hostess: on request</li> </ul>
Short rentals:		2 days 50%; 3 days 55%; 4 days 70%; 5 days 80%; 6 days 90%. (+ final cleaning) Weekly reservations have priority.	
Deposit:		To be paid upon boarding by credit card, or cash, or cheque Euro 1.500 till 37 foot - Euro 1.800 more than 37 foot – Euro 2.000 Oceanis 46, Bavaria 45Cr. and Oceanis 45 - Euro 2.500 Dufour 460, Sun Odyssey 469, Sun Odyssey 479, Oceanis 48, Oceanis 50, Bavaria 49, Bavaria 50, Sun Odyssey 519, Dufour 520 GL. Deposit is possible with Visa and Mastercard.	
Deposit reduction		- for 1500€ deposit: € 150,00 not refundable reduce deposit to € 400,00 - for 1800€ and 2000€ deposit: € 200,00 not refundable reduce deposit to € 500,00 - for 2500€ deposit: € 300 reduce deposit to € 600,00	
Discount:		<b>SPECIAL:</b> Early booking: before 31/12/2017 --> 10% before 15/02/2018 --> 5% On second week 5%; On third week 10% Boat show 5% Repeater 5% Max discount 15%	
Check-in Check-out:		Check-in Saturday at 17,00 - return to base Friday within 18,00 - Check-out Saturday within 09,00 <u>Weekend:</u> boarding Friday at 18.00 boat return Sunday at 18.00	
Extra:		Final cleaning is not included only if charter duration is less than one week. It costs Euro 100 for boats till 41 feet, Euro 120 for boat longer than 41 feet	
			Extras and deposit reduction are payable at base in cash or credit card (Visa, Mastercard). Deposit is payable with credit card (Visa, Mastercard).

