

Pricelist 2018 in EURO
Dream Yacht Mediterranean
Greece



(Athens, Lavrion, Skiathos, Corfu, Lefkas, Rhodos, Kos)

Rates in EURO per week (7 nights)

Yacht Type	Cab.	Pass.	Before 28/04 After 27/10	28/04-19/05 07/10-27/10	19/05-23/06	23/06-28/07	28/07-25/08	25/08-22/09	22/09-06/10	Security Deposit
Catamarans Super Premier										
Bali 4.3 with A/C	4+2	8.10	4.320	4.580	6.600	8.300	10.400	7.700	5.665	5.000
Lagoon 42 with A/C	4+2	8.10	4.320	4.580	6.600	8.300	10.400	7.700	5.665	5.000
Lagoon 400 s2	4+2	8.10	2.500	3.300	4.900	6.600	7.900	6.000	4.100	4.000
Catamarans Premier										
Lagoon 450 with A/C	4+2	8.10	4.320	4.580	6.800	8.500	10.700	7.900	5.665	5.000
Bali 4.5 with A/C	4+2	8.10	4.320	4.580	6.800	8.500	10.700	7.900	5.665	5.000
Bali 4.0	4+2	8.10	2.500	3.300	5.300	6.600	7.900	6.000	4.100	4.000
Catamarans Comfort										
Lagoon 421	4+1	9.10	2.500	3.300	5.300	6.600	7.900	6.000	4.100	4.000
Catamarans Economy										
Leopard 46 with A/C	4+2	8.10	3.920	4.165	5.900	7.200	9.300	6.800	4.600	4.000
Lagoon 450 with A/C	4+2	8.10	3.920	4.165	5.900	7.200	9.300	6.800	4.800	4.000
Lagoon 450 Owner Version with A/C	3+2	6.8	3.700	4.000	5.700	6.900	9.100	6.600	4.500	4.000
Orana 44	4+2	8.10	2.500	3.300	5.300	6.480	8.035	6.160	4.140	3.500
Lagoon 400	4+2	8.10	2.250	2.970	4.770	5.850	7.200	5.545	3.725	3.500
Lagoon 400 Owner Version	3+2	6.8	2.100	2.885	4.530	5.265	6.480	5.000	3.475	3.500
Lipari 41	4+2	8.10	2.250	2.970	4.770	5.850	7.200	5.545	3.725	3.500
Monohulls Super Premier										
Dufour 520	5	10	2.430	3.650	5.700	6.650	7.400	5.850	4.800	3.500
Oceanis 51.1	5+1	10	2.550	3.830	5.800	6.800	7.500	6.000	4.900	3.500
Oceanis 48	5	10	2.430	3.470	5.460	6.200	6.930	5.540	4.460	3.500
Sun Odyssey 479	4	8.10	1.800	2.995	4.085	4.885	5.790	4.630	3.465	3.500
Dufour 460	4	8.10	1.800	2.995	4.085	4.885	5.790	4.630	3.465	3.500
Sun Odyssey 449	4	8.10	1.700	2.600	3.600	4.200	5.100	4.170	3.120	2.500
Oceanis 41.1	3	6.8	1.540	2.160	3.280	3.710	4.330	3.605	2.680	2.000
Monohulls Premier										
Oceanis 48	5	10	2.400	3.440	5.200	5.900	6.600	5.280	4.250	3.500
Bavaria Cruiser 46	4	8.10	1.800	2.740	3.900	4.300	5.100	4.170	3.190	3.000
Oceanis 45	4	8.10	1.800	2.740	3.900	4.300	5.100	4.170	3.190	3.000
Oceanis 41.1	3	6.8	1.465	2.055	3.120	3.525	4.095	3.425	2.555	2.000
Bavaria Cruiser 37	3	6.8	1.300	1.850	2.780	3.100	3.600	2.990	2.070	2.000
Monohulls Comfort										
Bavaria Cruiser 56	5+1	10.12	2.960	4.790	6.300	7.100	8.700	7.110	5.360	4.000
Oceanis 55	5+1	10	2.960	4.790	6.300	7.100	8.700	7.110	5.360	4.000
Bavaria Cruiser 51	5	10	2.430	3.470	5.200	5.900	6.600	5.280	4.250	3.500
Sun Odyssey 509	5+1	10	2.430	3.470	5.200	5.900	6.600	5.280	4.250	3.500
Oceanis 48	5	10	2.380	3.410	5.050	5.600	6.270	4.970	4.030	3.500
Sun Odyssey 469	4	8.10	1.800	2.640	3.750	4.300	5.100	4.170	3.190	3.000
Bavaria Cruiser 46	4	8.10	1.800	2.640	3.750	4.300	5.100	4.170	3.190	3.000
Dufour 450 Grand Large	4	8.10	1.800	2.640	3.750	4.300	5.100	4.170	3.190	3.000
Sun Odyssey 439	4	8.10	1.600	2.400	3.100	3.960	4.610	3.640	2.810	2.500
Oceanis 41	3	6.8	1.390	1.955	2.840	3.350	3.850	3.165	2.300	2.000
Dufour 410 Grand Large	3	6.8	1.390	1.955	2.840	3.350	3.850	3.165	2.300	2.000
Bavaria Cruiser 41	3	6.8	1.390	1.955	2.840	3.350	3.850	3.165	2.300	2.000
Dufour 382 Grand Large	3	6.8	1.300	1.850	2.780	3.100	3.600	2.990	2.070	2.000
Bavaria Cruiser 37	3	6.8	1.250	1.760	2.640	2.945	3.600	2.840	1.965	2.000
Oceanis 34	3	6.8	900	1.150	1.750	2.105	2.540	2.050	1.405	2.000
Monohulls Economy										
Harmony 52	5	10.12	2.130	2.870	4.160	4.700	5.320	4.420	3.400	3.500
Bavaria 50 Cruiser	5	10.12	2.130	2.870	4.160	4.700	5.320	4.420	3.400	3.500
Harmony 47	4	8.10	1.260	1.700	2.360	2.700	3.500	2.650	2.000	2.500
Bavaria 47 Cruiser	4	8.10	1.400	1.900	2.600	3.150	3.600	3.070	2.280	2.500
Dufour 44 CAYENE	4	8.10	1.480	2.180	2.900	3.490	4.160	3.330	2.500	2.500
Sun Odyssey 439	4	8.10	1.550	2.340	3.200	3.840	4.490	3.480	2.630	2.500
Oceanis 41	3	6.8	1.350	1.905	2.845	3.215	3.755	2.865	2.245	2.000
Bavaria 37 Cruiser	3	6.8	1.230	1.715	2.560	2.855	3.510	2.670	1.905	2.000
Oceanis 31	2	4.6	850	1.100	1.650	2.010	2.320	1.950	1.335	2.000

Cleaning: to be added to the above daily rates a per charter cleaning fee of :

Monohulls: up to 38': € 145.-, from 39' to 45': € 175.-, from 46' to 49': € 210.-, 50' and over: € 230.-

Catamarans: up to 40': € 230.-, from 41' to 45': € 250.-, from 46' to 49': € 270.-, 50' and over: € 300.-

Starter Pack: mandatory extra to be added to the above daily rates a set fee of € 20.- per charter. The pack includes: 4 bottles of water (1.5 L each), 1 pack of 6 Coke cans, cloth/sponge, garbage bags, 1 roll of paper towels, 1 box of matches, 1 roll of toilet paper in each head, 1 small bottle of washing up liquid. per charter

Mandatory Handling Fees: € 15.-



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SuperPremier Yachts: less than 12 months old from their first charter date
Premier yachts: less than 3 years old from their first charter date
Comfort yachts: between 3 and 6 years old from their 1st charter date
Economy yachts: more than 6 years since their first charter date
All our yachts are equipped with dinghy and 2,5 to 6 hp outboard engine

On Lagoon 450 Premier: generator, air conditioning, TV, electric winch, electric heads
On Lagoon 450: generator, air conditioning, water maker, TV-DVD
On Bali 4.5: generator, air conditioning, solar panels, electric winch, electric heads
On Bali 4.3: generator, air conditioning
On Bali 4.0: electric heads
Bavaria 56 Cruiser : generator, air conditioning, bowthruster
On Oceanis 55: generator, air conditioning, electric winch, bowthruster
On Sun Odyssey 509: bowthruster, electric heads
On Oceanis 48 : bowthruster, 1 electric head
On Sun Odyssey 469 : bowthruster, electric heads
Sun Odyssey 439 : electric heads

Full boat specifications are available on Sedna System and NYC website.

In case of discrepancy between Sedna / website & price list, information in Sedna / website will prevail.

The rates include

First & last night at the Dream Yacht Charter pontoon ♦ autopilot ♦ GPS ♦ CD-player & cockpit speakers ♦ dinghy & outboard engine ♦
2 sets of linen, towels, ♦ snorkelling gear ♦ Dream Yacht Charter Guarantee

The rates do not include

Cancellation insurance ♦ transfers airport-base-airport ♦ diesel, fuel and water

The above rates apply for charters of 7 nights minimum - All prices subject to change without notice

Short Term Cruise (available only on request from 19/05 till 06/10)

Embarkation 09h00 / Disembarkation 17h00

Booking on request, depending on availability and seasons.

Journey	Prorata on the weekly rate
3 Days / 2 Nights	60%
4 Days / 3 Nights	70%
5 Days / 4 Nights	80%
6 Days / 5 Nights	90%
7 Days / 6 Nights	95%

Long Term Cruise (7 nights and over)

Embarkation / Disembarkation from 19/05 till 06/10

Embarkation **Saturday** 17h00
Disembarkation **Saturday** 09h00

(compulsory return to the base at 17h00 the evening before disembarkation)

Before 19/05 and after 06/10

Embarkation **Daily** 17h00
Disembarkation **Daily** 09h00

For Lefkas base, Sunday departure is possible upon request
For Skiathos base, Friday departure is possible for all the yachts upon request
For Athens and Lavrion bases, daily departure is possible upon request.

Early Boarding (13h00)

Monohulls up to 42ft	150,00 €
Monohulls 43-47ft	180,00 €
Monohulls from 48ft and Catamarans up to 42ft	250,00 €
Catamarans 48ft and over	300,00 €



Pricelist 2018 in EURO

Dream Yacht Mediterranean Greece

(Athens, Lavrion, Skiathos, Corfu, Lefkas, Rhodos, Kos)

Long term discount	5% on any charter from 14 nights to 20 nights ~ 10% from 21 nights onwards
Early booking discount	10% for any charter booked and down paid 180 days or more prior to departure date or till 31 Jan 2018
Repeater discount	5% for any repeat client
Platinum repeater discount	10% for multi-repeater clients from their 5th charter with Dream Yacht Charter within 7 years
Boat show discount	not cumulative with regular repeater discount nor multiboat discount
Group discount	5% for any charter booked on a boat show
(Maximum discount: 20% including long term discount)	5% for at least 5 yachts booked

One way fee (upon request)	<i>The one way fee does not include harbour fees out of yacht's homeport</i>	
Athens – Lavrion	260,00 €	
Athens – Ionian Islands	1.300,00 €	
Athens – Dodecanese Islands	1.150,00 €	
Athens – Sporades	1.000,00 €	
Athens – Cyclades	750,00 €	
In between Ionian or Dodecanese Islands	500,00 €	

Options (prices subject to change): All extras and options paid locally – on spot – are subject to a surcharge of 10%

Skipper	€ 150.-/night + provisioning	
Hostess/Cook	€ 140.-/night + provisioning	
Children safety net (net is supplied but not installed)	300,00 € catamarans 45' and over	per charter
	250,00 € catamarans up to 44'	per charter
	230,00 € monohulls 45' and over	per charter
	220,00 € monohulls up to 44'	per charter
Internet WiFi router up to 3 devices 2Gb data allowance	50,00 € per week	
Stand up paddle	25,00 € per night	160,00 € 1 week
	250,00 € 2 weeks	365,00 € 3 weeks

Additional deposit for Stand up paddle: 100,00 €
SUPs are subject to availability and bookable in advance only

Any crew change during the charter is subject to € 200.- additional cost
(the charge includes administration cost, paperwork, change of bedlinen and towels and one night at NYC ponton. It doesn't include cleaning)
 Pets policy : in case of pet onboard, end cleaning is doubled

Transfers Athens & Lavrion with pre-arranged minibus (prices subject to change without notice)

Athens Airport – Athens Base (Alimos) One Way or vice versa	Athens Airport – Lavrion Base One Way or vice versa
1 – 6 persons: € 130.-	1 – 6 persons: € 140.-
7 - 17 persons: € 140.-	7 - 17 persons: € 150.-
18 persons and more: upon request	
(Extra € 25 for transfers during hours 20.30h-06.00h and holidays)	Transfers in other bases upon request

Consumables

All our yachts are delivered to you with full tanks of fuel (yacht & dinghy), full tank of water, 1 bottle of cooking gas in duty + 1 spare bottle. All yachts to be re-delivered with full tanks of fuel and water.

NB: At least one sailing certificate is compulsory to charter bareboat in Greece and the original must be presented to the local authorities.

Full board

(not available in case of special diet - vegan, gluten free...)

1 to 4 guests on board	45,00 € /person/night
5 guests and more	40,00 € /person/night

Half board

(not available in case of special diet - vegan, gluten free...)

1 to 4 guests on board	34,00 € /person/night
5 guests and more	30,00 € /person/night

Full board or 1/2 board available only with cook on board and includes crew's food
 Half-board includes breakfast + lunch or breakfast + diner
Alcoholic beverages are not included in the above rates, to be ordered separately and payable on spot at the base.

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Security Insurance (Damage waiver)

The security insurance is mandatory in case of a skippered charter. Not available for regattas & races.

Selection of optional damage waiver limits your liability to the reduced Security Deposit for damages to the boat and/or the loss of the dinghy and/or its outboard engine.

The payment of either the Refundable Security Deposit, or the Damage Waiver, is designed to cover only one incident of a substantial nature at any one time: in case of loss or damage to equipment of significant value such as outboard engine or dinghy, the charterer will have the right to an immediate replacement whilst on charter, provided that the charterer pays a new Refundable Security Deposit immediately upon receipt of replacement or repair

Damage Waiver: Minimum charge: 7 nights / maximum charge: 21 nights

Monohulls 50 to 55ft	€ 40.-/night (minimum € 280.-/charter) + a reduced refundable deposit of € 600.- at the base
Monohulls from 37 to 49 ft	€ 30.-/night (minimum € 210.-/charter) + a reduced refundable deposit of € 500.- at the base
Monohulls up to 36ft	€ 20.-/night (minimum € 140.-/charter) + a reduced refundable deposit of € 500.- at the base
Catamarans 42 ft and more	€ 50.-/night (minimum € 350.-/charter) + a reduced refundable deposit of € 650.- at the base
Catamarans up to 41 ft	€ 40.-/night (minimum € 280.-/charter) + a reduced refundable deposit of € 650.- at the base

Security Deposit

To be paid at the base upon embarkation by cash, or credit card (Visa and MasterCard only).
If paid by credit card the client should contact his/her bank previously and let them know about the transaction. Should the refundable full security deposit by credit card be refused at the time of embarkation, client will be obliged to subscribe to the non refundable security insurance.

Payments

30% of the charter fee to confirm booking
Balance plus all booked options 45 days before embarkation

Cancellation fee

More than 90 days	€ 500.-
Between 89 to 60 days before charter start	30% of the charter fee (without options)
59 days and less before charter start	100% of the charter fee (without options)

OUR BASES

ATH	Athens (Marina Alimos)	RHO	Rhodes (Mandraki Port)
LAV	Lavrion (Main Port)	KOS	Kos (Kos Marina)
CFU	Corfu (Gouvia Marina)	SKI	Skiathos (Skiathos Marina)
LEF	Lefkas (Lefkas Marina)		

START or RETURN PORT (Not DYC Premium base) on request : **PAR** Paros (Parikia port)

Dream Yacht Charter guarantee: All our yachts are very well maintained and undergo regular technical checks. Should a technical failure happen despite our highly professional maintenance, we commit ourselves to repair the failure in the next 4 hours following your call at the base during working hours (8 am to 5 pm). If you lose more than 4 hours (during working hours) we will compensate you one full day. If the repair takes more than 1 day, we will provide you with a similar boat or compensate you on a pro rata basis. In case of emergency you can rely on our hotline, at any time, 7 days a week. The guarantee is valid for technical failures affecting major & important parts of the yacht. If restrictions to this guarantee apply in specific areas, this will be detailed during the charter check-in in the Operator's base