

Pricelist 2018 in EURO
Dream Yacht Caribbean
Martinique (Marina Le Marin)
Guadeloupe (Marina Bas du Fort)
St Martin (Marigot, Marina Port La Royale)



Rates in EURO per week (7 nights)

Yacht Type	Cab.	Pass.	23/12 - 06/01	06/01 - 21/04	21/04 - 26/05 14/07 -18/08 27/10 - 23/12	26/05-14/07 18/08-27/10	Security Deposit
Catamarans Super Premier							
Nautitech 46 Owner Version	3	6.8	10.500	6.875	4.480	3.800	6.000
Bali 4.5	4+2	8.10	11.500	7.640	4.975	4.220	6.000
Bali 4.3 Luxe	4+2	8.10	11.500	7.640	4.975	4.220	6.000
Bali 4.3	4+2	8.10	10.500	7.110	4.600	3.900	6.000
Bali 4.3 Owner Version	3	6.7	10.000	6.210	4.140	3.705	6.000
Lagoon 42	4+2	8.10	10.500	7.110	4.600	3.900	6.000
Bali 4.0	4+2	8.10	8.550	5.890	4.225	3.500	5.000
Lagoon 400 S2	4+2	8.10	9.270	5.890	4.225	3.500	5.000
Catamarans Premier							
Lagoon 52 F	6+2	12/14	16.150	13.145	8.500	7.250	9.000
Saba 50	5+2	10.12	15.450	12.130	8.140	6.960	9.000
Bali 4.5	4+2	8.10	11.500	7.640	4.975	4.220	6.000
Lagoon 450 Luxe	4+2	10.12	11.500	7.870	5.150	4.300	7.000
Lagoon 450	4+2	10.12	10.500	7.520	4.850	4.100	6.000
Bali 4.5 Luxe	4+2	8/10	11.550	7.870	5.150	4.300	7.000
Bali 4.3	4+2	8.10	10.000	6.900	4.600	3.900	6.000
Lagoon 400 S2	4+2	8.10	9.270	5.890	4.225	3.500	5.000
Nautitech Open 40 Owner Version	3+2	10	7.650	5.400	3.500	2.990	5.000
Lagoon 380	4+2	8.10	7.470	5.305	3.450	2.850	5.000
Catamarans Comfort							
Catana 55 Carbon Infusion with A/C	6	12	15.450	10.440	7.110	6.750	9.000
Catana 50 Carbon Infusion with A/C	5	10	11.160	8.652	5.750	5.255	8.000
Sailna 48 Evolution	4+4	10.12	9.180	6.850	4.740	3.860	5.000
Catana 47 Carbon Infusion with A/C	4+2	8.10	8.910	6.440	4.635	3.860	8.000
Lagoon 450 Luxe	4+2	10.12	10.500	7.640	5.150	4.300	7.000
Lagoon 450	4+2	10.12	10.500	7.300	4.850	4.100	6.000
Helia 44	4+2	10.12	9.180	6.565	4.350	3.815	6.000
Catana 42 Carbon Infusion	4	8	7.695	5.400	3.710	2.880	6.000
Lipari 41	4+2	8.10	7.300	5.330	3.500	2.880	5.000
Lagoon 380	4+2	8.10	7.250	5.150	3.350	2.850	5.000
Mahe 36	3	6	4.680	3.525	2.500	2.215	3.000

Rates to be continued on the next page

Pricelist 2018 in EURO
Dream Yacht Caribbean
Martinique (Marina Le Marin)
Guadeloupe (Marina Bas du Fort)
St Martin (Marigot, Marina Port La Royale)



Rates in EURO per week (7 nights)

Yacht Type	Cab.	Pass.	23/12 - 06/01	06/01 - 21/04	21/04 - 26/05 14/07 -18/08 27/10 - 23/12	26/05-14/07 18/08-27/10	Security Deposit
Catamarans Economy							
Salina 48 Evolution	4+4	10.12	8.910	6.450	4.400	3.600	5.000
Catana 47 Carbon Infusion with A/C	4+2	8.10	8.910	6.250	4.500	3.745	8.000
Catana 47 Custom with A/C	4+2	8/10	8.910	6.250	4.500	3.745	7.000
Catana 42	4	8	7.300	4.750	3.100	2.880	5.000
Lipari 41	4+2	8.10	7.175	4.600	3.050	2.880	3.000
Monohulls Super Premier							
Dufour 460 Liberty	4	8.10	6.200	5.460	3.720	2.800	4.000
Dufour 412 Liberty	3	6.8	5.450	4.165	3.150	2.270	3.000
Oceanis 41.1	3	6.8	5.450	4.165	3.150	2.270	3.000
Monohulls Premier							
Dufour 500 Grand Large	5+1	10	7.415	5.905	4.070	3.470	5.000
Monohulls Comfort							
Sun Odyssev 509 with genset and A/C	5+1	10.12	7.415	5.500	4.020	3.470	5.000
Oceanis 48.5 with genset and A/C	5	10	7.110	5.500	4.020	3.450	5.000
Oceanis 48.4 with A/C (dockside)	4	8.10	6.550	5.355	4.020	3.450	5.000
Oceanis 41	3	6.8	4.740	3.555	2.625	2.215	3.000
Dufour 405 L	3	6.8	4.740	3.555	2.625	2.215	3.000
Monohulls Economy							
Dufour 44	4	8.10	4.740	3.685	2.625	2.215	3.000
Harmony 42	3	6.8	3.700	2.575	1.850	1.460	3.000
Sun Odyssev 39i	3	6.8	4.225	3.440	2.625	2.060	2.500
Dufour 385	3	6.8	4.225	3.345	2.470	1.955	3.000
Harmony 38	3	6.8	3.500	2.360	1.720	1.360	2.500
Sun Odyssev 36i	3	6.8	3.500	2.360	1.720	1.360	2.000

Cleaning: to be added to the above daily rates a per charter cleaning fee of

Monohulls: up to 38': € 145.-, from 39' to 45': € 175.-, from 46' to 49': € 210.-, 50' and over: € 230.-

Catamarans: up to 40': € 230.-, from 41' to 45': € 250.-, from 46' to 49': € 270.-, 50' and over: € 300.-

Starter Pack: mandatory extra to be added to the above daily rates a set fee of € 40.- per charter. The pack includes: 1 bottle of rum, 2 limes, sugar, 1 pack of 6 Coke cans, 1 gallon Water, 1 small bottle of washing up liquid, 1 dish cloth/sponge, garbage bags, 1 roll of paper towels, 1 box of matches, 1 roll of toilet paper in each head

Mandatory Handling Fees: € 30.- per charter

Pricelist 20128 in EURO
Dream Yacht Caribbean
Martinique (Marina Le Marin)
Guadeloupe (Marina Bas du Fort)
St Martin (Marigot, Marina Port La Royale)



SuperPremier yachts : less than 12 months old from their first charter date, dinghy with 5 hp outboard engine

Premier yachts: less than 3 years old from their first charter date

Comfort yachts: between 3 and 6 years old from their 1st charter date

Economy yachts: more than 6 years since their first charter date

All our yachts are equipped with semi-rigid dinghy and 5 hp outboard engine (9,8 hp on Catana 50 Carbon Infusion and 55 Carbon Infusion)

On Nautitech Open 40 Owner Version: solar panels, water maker, electric winch, electric heads

On Lipari 41 "KIA ORA" : generator, air conditioning, electric winch

On Catana 42: gennaker, solar panels and water maker

On Catana 42 Carbon Infusion: gennaker, solar panels and water maker

On Lagoon 42: electric head, electric winch

On Bali 4.3 Luxe: solar panels, water maker, generator, air conditioning, electric winch, electric heads

On Bali 4.3: solar panel, water maker, electric winch, electric heads

On Helia 44: solar panel, water maker, electric winch, electric heads

On Lagoon 450 Luxe: water maker, generator, air conditioning, electric winch, electric heads

On Bali 4.5 Luxe: solar panels, water maker, air conditioning, generator, electric winch, electric heads

On Bali 4.5: solar panel, water maker, electric winch, electric heads

On Catana 47 Custom: gennaker, solar panel, water maker, generator, air conditioning, electric winch

On Catana 47 Carbon Infusion: gennaker, solar panel, water maker, generator, air conditioning, electric winch

On Salina 48 evolution: solar panel, water maker, electric winch

On Catana 50 Carbon Infusion: gennaker, solar panel, water maker, generator, air conditioning, electric winch, 3.60m semi rigid dinghy with 9,8hp outboard engine

On Saba 50: solar panels, water maker, generator and air conditioning, electric winch, electric heads

On Lagoon 52: water maker, generator, electric head, electric winch

On Lagoon 52 F: water maker, generator, electric winch, electric heads

On Catana 55 Carbon Infusion: gennaker, solar panel, water maker, generator and air conditioning, electric winch, 3.60m semi rigid dinghy with 9.8hp outboard engine

On Sun Odyssey 509: water maker, generator, air conditioning, bow thruster

On Dufour 500 Grand Large: bow thruster, air conditioning, generator, electric heads

On Oceanis 48 5 cabins: water maker, generator, air conditioning, bow thruster

On Oceanis 48 4 cabins: water maker, air conditioning (dockside), bow thruster

Full boat specifications are available on Sedna System and DYC website.

In case of discrepancy between Sedna / website & price list, information in Sedna / website will prevail.

The rates include

First & last night at the Dream Yacht Charter pontoon ♦ autopilot ♦ GPS ♦ CD-player & cockpit speakers ♦ dinghy & outboard engine ♦
 2 sets of linen, towels, beach towels per person/week ♦ snorkelling gear ♦ Dream Yacht Charter Guarantee

The rates do not include

Cancellation insurance ♦ transfers airport-base-airport ♦ diesel, fuel and water

The above rates apply for charters of 7 nights minimum - All prices subject to change without notice

Short Term Cruise

(not available in period from 23/12 to 06/01)

	Journey	Prorata on the weekly rate
	3 Days / 2 Nights	60%
	4 Days / 3 Nights	70%
	5 Days / 4 Nights	80%
	6 Days / 5 Nights	90%
	7 Days / 6 Nights	95%

Embarkation 17h30 / Disembarkation 11h00

Pricelist 2018 in EURO
Dream Yacht Caribbean
Martinique (Marina Le Marin)
Guadeloupe (Marina Bas du Fort)
St Martin (Marigot, Marina Port La Royale)



Early boarding at 12h00 (noon) = 50% of the daily rate

Long term discount
Early booking discount
Repeater discount
Platinum repeater discount

5% on any charter from 13 nights to 20 nights ♦ 10% from 21 nights onwards
 5% for any charter booked and down paid 180 days or more prior departure date
 5% for any repeat client
 10% for multi-repeater clients from their 5th charter with Dream Yacht Charter within 7 years
 not cumulative with regular repeater discount nor multiboat discount
 5% for any charter booked on a boat show
 5% for at least 5 yachts booked

Boat show discount
Group discount
(Maximum discount: 20% including long term discount)

Low Season Promotion from 05/05 to 20/10 (NOT cumulative with any other discount)

Monohulls & Catamarans
 7 days at the price of 6, 10 days at the price of 8, 14 days at the price of 11, 21 days at the price of 16,
 28 days at the price of 22

Options (prices subject to change without notice): All extras and options paid locally – on spot – are subject to a surcharge of 15%

Stand up paddle	50,00 € per night	170,00 € 1 week	Skipper	200,00 € per night + provisioning
	250,00 € 2 weeks	365,00 € 3 weeks	Hostess/Cook	180,00 € per night + provisioning
Windsurf Martinique - Beginner	20,00 € per night	275,00 € 2 weeks		
	140,00 € per week	390,00 € 3 weeks		
Windsurf Martinique - Funboard	35,00 € per night	390,00 € 2 weeks		
	210,00 € per week	585,00 € 3 weeks		
Windsurf Guadeloupe	240,00 € per week (beginner)			
	320,00 € per week (confirmed)			
Windsurf St Martin - Beginner	40,00 € per night	560,00 € 2 weeks		
	315,00 € per week	790,00 € 3 weeks		
Windsurf St Martin - Advanced	55,00 € per night	675,00 € 2 weeks		
	385,00 € per week	950,00 € 3 weeks		
Kayak	20,00 € per night	220,00 € 2 weeks		
	130,00 € per week	300,00 € 3 weeks		

Full board

(not available in case of special diet - vegan, gluten free...)

1 to 4 guests on board
 45,00 € per person / night
 More than 4 guests on board
 40,00 € per person / night

Half-board

(not available in case of special diet - vegan, gluten free...)

1 to 4 guests on board
 34,00 € per person / night
 More than 4 guests on board
 30,00 € per person / night

Full board or 1/2 board available only with cook on board
 and include crew's food
 Half-board includes breakfast + lunch or breakfast + diner
Alcoholic beverages are not included in the above rates, to be ordered separately and payable on spot at the base.

Additional deposit for SUP, windsurf and Kayak:

Fishing rod	500,00 €	
	17,00 € per night	180,00 € 2 weeks
	120,00 € per week	240,00 € 3 weeks
Children safety net (net is supplied but not installed)	300,00 € catamarans 45' and over	per charter
	250,00 € catamarans up to 44'	per charter
	230,00 € monohulls 45' and over	per charter
	220,00 € monohulls up to 44'	per charter

15 hp outboard engine
 35,00 € per night (possible for catamarans only - recommended for catamarans 45ft and over)

Kayaks, SUP, fishing rod and 15hp outboard engine are subject to availability and bookable in advance only

Pets policy : in case of pet onboard, end cleaning is doubled

Any crew change during the charter is subject to € 200.- additional cost

(the charge includes administration cost, change of bedlinen and towels and one night at NYC ponton. It doesn't include cleaning)

Pricelist 2018 in EURO
Dream Yacht Caribbean
Martinique (Marina Le Marin)
Guadeloupe (Marina Bas du Fort)
St Martin (Marigot, Marina Port La Royale)



Transfers (prices subject to change)

Fort-de-France airport – Martinique base

1 - 4 persons € 160.-/Round trip

5 – 19 persons + € 20.-/each additional person/Round trip

20 persons and over: special quote, consult us

One way transfer cost: 50% of the round trip cost

Pointe-à-Pitre airport – Guadeloupe

1 – 4 persons: € 90.-/Round trip

5 – 8 persons: € 130.-/Round trip

9 - 12 persons: € 250.-/Round trip

Juliana airport – St

1 – 3 persons: € 90.-/Round trip

€ 30.- /each additional person/RT

All-consumables-included-package

Monohulls up to 39ft	25,00 €	per night
Monohulls 40 - 44ft	30,00 €	per night
Monohulls 45 - 48ft	35,00 €	per night
Monohulls over 48ft	45,00 €	per night
Catamarans up to 42ft	45,00 €	per night
Catamarans 43ft and over	60,00 €	per night

All our yachts are delivered to you with full tanks of fuel (yacht & dinghy), full tank of water, 1 bottle of cooking gas in duty + 1 spare bottle. You have to re-deliver the yacht with full tanks
If you choose our package, all starting consumables are included plus any re-fill of water at our Dream Yacht Charter Pontoon during your charter.

Diving gear - For bareboat charters only

Upon request, consult us

Pricelist 2018 in EURO
Dream Yacht Caribbean
Martinique (Marina Le Marin)
Guadeloupe (Marina Bas du Fort)
St Martin (Marigot, Marina Port La Royale)



Security Insurance (Damage waiver)

Selection of optional damage waiver limits your liability to the reduced Security Deposit for damages to the boat and/or the loss of the dinghy and/or its outboard engine.

The payment of either the Refundable Security Deposit, or the Damage Waiver, is designed to cover only one incident of a substantial nature at any one time: in case of loss or damage to equipment of significant value such as outboard engine or dinghy, the charterer will have the right to an immediate replacement whilst on charter, provided that the charterer pays a new Refundable Security Deposit immediately upon receipt of replacement or repair

Minimum charge: 7 nights / maximum charge: 21 nights

Catana 55, 50 Carbon Inf., Saba 50, Lagoon 52

Nautitech 46, Catana 47, Salina 48

Bali 4.5, 4.3 & 4, 0, Catana 42 & 42 Carbon Inf.

Mahe 36, Lipari 41, Lagoon 380 & 400 S2, Nautitech Open 40

Helia 44, Lagoon 450

Oceanis 48, Sun Odyssey 509, Dufour 500 & 560, Harmony 52

Dufour 385, Harmony 38 & 42, Oceanis 41 & 41.1

Sun Odyssey 36i, Sun Odyssey 409, Dufour 405, 412 & 44

60,00 € per night (minimum € 420.-/charter) + a reduced refundable deposit of € 750.- at the base

50,00 € per night (minimum € 350.-/charter) + a reduced refundable deposit of € 750.- at the base

40,00 € per night (minimum € 280.-/charter) + a reduced refundable deposit of € 650.- at the base

40,00 € per night (minimum € 280.-/charter) + a reduced refundable deposit of € 650.- at the base

40,00 € per night (minimum € 280.-/charter) + a reduced refundable deposit of € 650.- at the base

35,00 € per night (minimum € 245.-/charter) + a reduced refundable deposit of € 550.- at the base

30,00 € per night (minimum € 210.-/charter) + a reduced refundable deposit of € 500.- at the base

30,00 € per night (minimum € 210.-/charter) + a reduced refundable deposit of € 500.- at the base

Security Deposit

To be paid at the base upon embarkation by cash or credit card (Visa and MasterCard only).

If paid by credit card the client should contact his/her bank previously and let them know about the transaction.

Should the refundable full security deposit by credit card be refused at the time of embarkation, client will be obliged to subscribe the non refundable security insurance.

One way fees in €

One way is not possible out of NYC bases

The one way fee does not include harbour fees out of yachts homeport

	St. Vincent	Grenada	Guadeloupe	Antigua	St. Martin	Tortola	Martinique
Martinique	1200	1.200	1200	1200	1.600	2.500	-
Guadeloupe	1500	1.600	-	1200	1200	1.600	1200
St Martin	2.200	2.500	1.200	1200	-	1200	1.600

If upon exception, one way out of base is accepted, then all-consumables-included-package is mandatory

Pricelist 2018 in EURO
Dream Yacht Caribbean
Martinique (Marina Le Marin)
Guadeloupe (Marina Bas du Fort)
St Martin (Marigot, Marina Port La Royale)



Race / Regatta Package

Antigua Sailing Week	Antigua, 28/04 – 04/05/2018	1.500,00 €
BVI Spring Regatta	Tortola, 26/03 – 01/04/2018	1.200,00 €
RORC Caribbean 600	Antigua, 19/02 - 23/02/2018	1.500,00 €

The Regatta Package includes

Briefing before the race, preparation and gauging of sails, technical assistance during the race**, registration of the boat (not of the passengers)

** technical assistance during the race valid only for Antigua Race Week and BVI Spring Regatta, not valid for RORC Caribbean 600

Race / Regatta Surcharge

Up to 42'	1.550,00 €
43' to 50'	1.650,00 €
51' and over	1.800,00 €

Race / Regatta Conditions

Min. charter duration is 10 nights
 Only the long term discount is applicable, no other discounts are possible
 One way/delivery fees have to be paid

Tour des Yoles 2018 Martinique

Professional skipper is mandatory
 Skipper must have his own cabin
 No damage waiver will apply and full security deposit is requested (by credit card or cash)

Dates to be confirmed

No discount / special offer can apply to Tour des Yoles charters

Special payment conditions apply:
 25% deposit upon booking and balance 2 months prior to charter

Race / Regatta Deposit

A special race deposit (double than for regular bookings) will be required and has to be paid to the DYC Head Office by bank transfer before departure. This special race deposit applies during the regatta period.

Payments

30% of the charter fee to confirm
 Balance plus all booked options 45 days before

Cancellation fee

More than 90 days before charter start	500,00 €
Between 89 to 60 days before charter	30% of the charter fee (without options)
59 days and less before charter start	100% of the charter fee (without options)

Dream Yacht Charter guarantee: All our yachts are very well maintained and undergo regular technical checks. Should a technical failure happen despite our highly professional maintenance, we commit ourselves to repair the failure in the next 4 hours following your call at the base during working hours (8 am to 5 pm). If you lose more than 4 hours (during working hours) we will compensate you one full day. If the repair takes more than 1 day, we will provide you with a similar boat or compensate you on a pro rata basis. In case of emergency you can rely on our hotline, at any time, 7 days a week. The guarantee is valid for technical failures affecting major & important parts of the yacht. If restrictions to this guarantee apply in specific areas, this will be detailed during the charter check-in in the Operator's base