

## Pricelist 2018 in EURO

### Dream Yacht Montenegro Kotor



#### Rates in EURO per week (7 nights)

Yacht Type	Cab.	Pass.	Before 21/04 After 13/10	21/04-12/05 29/09-13/10	12/05-02/06	02/06-07/07	07/07-18/08	18/08-22/09	22/09-29/09	Security Deposit
<b>Monohulls SuperPremier</b>										
Dufour 360 Liberty	3	6.8	1.200	1.375	1.630	2.710	3.550	2.835	2.385	4.000
<b>Monohulls Comfort</b>										
Oceanis 48	5+1	10.12	2.115	2.370	3.120	4.475	6.530	4.720	4.385	4.000
Sun Odyssey 439	4	8.10	1.620	1.735	2.150	3.100	4.400	3.300	2.980	2.000
Sun Odyssey 439	3	6.8	1.620	1.735	2.150	2.990	4.400	3.150	2.980	2.000
<p><b>Cleaning:</b> to be added to the above daily rates a per charter cleaning fee of</p> <p>Monohulls: up to 38': € 145.-, from 39' to 45': € 175.-, from 46' to 49': € 210.-, 50' and over: € 230.-</p> <p>Catamarans: up to 40': € 230.-, from 41' to 45': € 250.-, from 46' to 49': € 270.-, 50' and over: € 300.-</p> <p><b>Starter Pack:</b> mandatory extra to be added to the above daily rates a set fee of € 20.- per charter. The pack includes: 4 bottles of water (1.5 L each), cloth/sponge, garbage bags, 1 roll of paper towels, 1 box of matches, 1 roll of toilet paper in each head</p> <p><b>Mandatory Handling Fees: € 15.- per charter</b></p>										

**SuperPremier Yachts:** less than 1 year old from their first charter date  
**Premier Yachts:** less than 3 years old from their first charter date  
**Comfort Yachts :** between 3 and 6 years old from their first charter date  
**Economy yachts:** more than 6 years old from their first charter date

All our yachts are equipped with dinghy and 2,5 to 6 hp outboard engine

On Oceanis 48: bow thruster, electric heads

On Sun Odyssey 439: electric heads

Full boat specifications are available on Sedna System and DYC website.

In case of discrepancy between Sedna / website & price list, information in Sedna / website will prevail.

#### The rates include

First & last night at the Dream Yacht Charter pontoon " autopilot " GPS " CD-player & cockpit speakers " dinghy & outboard engine " 2 sets of linen" towels " snorkelling gear " Dream Yacht Charter Guarantee "

#### The rates do not include

Cancellation insurance " transfers airport-base-airport " diesel, fuel and water

The above rates apply for charters of 7 nights minimum - All prices subject to change without notice

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## Short Term Cruise

### Embarkation 09h00 / Disembarkation 17h00

Booking on request, depending on availability and seasons.

Journey	Prorata on the weekly rate
3 Days / 2 Nights	60%
4 Days / 3 Nights	70%
5 Days / 4 Nights	80%
6 Days / 5 Nights	90%
7 Days / 6 Nights	95%

### Early Boarding (13h00)

Monohulls up to 42ft	150,00 €
Monohulls 43-47ft	180,00 €
Monohulls from 48ft and Catamarans up to 42ft	250,00 €
Catamarans 48ft and over	300,00 €

## Long term Cruise (7 nights and over)

### Embarkation / Disembarkation from 29/04 till 14/10

Embarkation	<b>Saturday</b> 17h00
Disembarkation	<b>Saturday</b> 09h00
<i>(compulsory return to the base at 17h00 the evening before disembarkation)</i>	

### Before 29/04 and after 14/10

Embarkation	<b>Daily</b> 17h00
Disembarkation	<b>Daily</b> 09h00
<i>(compulsory return to the base at 17h00 the evening before disembarkation)</i>	

<b>Long term discount</b>	5% on any charter from 14 nights to 20 nights ♦ 10% from 21 nights onwards
<b>Early booking discount</b>	10% for any charter booked and down paid 180 days or more prior departure date
<b>Repeater discount</b>	5% for any repeat client
<b>Platinum repeater discount</b>	10% for multi-repeater clients from their 5th charter with Dream Yacht Charter within 7 years not cumulative with regular repeater discount nor multiboat discount
<b>Boat show discount</b>	5% for any charter booked on a boat show
<b>Group discount</b>	5% for at least 5 yachts booked
<b>(Maximum discount: 20% including long term discount,</b>	

## Options (prices subject to change): All extras and options paid locally – on spot – are subject to a surcharge of 10%

Skipper	160,00 € per night + provisioning
Hostess	150,00 € per night + provisioning
Stand up paddle	25,00 € per night      160,00 € 1 week
	250,00 € 2 weeks      365,00 € 3 weeks

### Additional deposit for Stand up paddle: 500,00 €

*SUPs are subject to availability and bookable in advance only*

Children safety net	300,00 € per charter
<b>(net is supplied but not installed)</b>	250,00 € per charter
	230,00 € per charter
	220,00 € per charter

### **Full board** *(not available in case of special diet - vegan, gluten free...)*

1 to 4 guests on board	45,00 € /person/night
5 guests and more	40,00 € /person/night

### **Half Board** *(not available in case of special diet - vegan, gluten free...)*

1 to 4 guests on board	34,00 € /person/night
5 guests and more	30,00 € /person/night

Full board or 1/2 board available only with cook on board

and include crew's food

*Alcoholic beverages are not included in the above rates, to be ordered separately and payable on spot at the base.*

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**Options** (prices subject to change): **All extras and options paid locally – on spot – are subject to a surcharge of 10%**

Any crew change during the charter is subject to € 200.- additional cost

*(the charge includes administration cost, change of bedlinen and towels and one night at DYC ponton. It doesn't include cleaning or new transit log)*

Pets policy : in case of pet onboard, end cleaning is doubled

**Transfers: consult us**

### **Consumables**

All our yachts are delivered to you with full tanks of fuel (yacht & dinghy), full tank of water, 1 bottle of cooking gas in duty + 1 spare bottle.

You have to re-deliver the yacht with full tanks of fuel and water.

**NB: At least one sailing certificate is compulsory to charter bareboat in Montenegro and the original must be presented to the local authorities.**

### **Security Insurance**

The security insurance is mandatory in case of a skippered charter. Not available for regattas & races.

**Selection of optional damage waiver limits your liability to the reduced Security Deposit for damages to the boat and/or the loss of the dinghy and/or its outboard engine.**

**The payment of either the Refundable Security Deposit, or the Damage Waiver, is designed to cover only one incident of a substantial nature at any one time: in case of loss or damage to equipment of significant value such as outboard engine or dinghy, the charterer will have the right to an immediate replacement whilst on charter, provided that the charterer pays a new Refundable Security Deposit immediately upon receipt of replacement or repair**

**Minimum charge: 7 nights / maximum charge: 21 nights**

Monohulls from 45ft

€ 35.-/night (minimum € 245.-/charter) + a reduced refundable deposit of € 550.- at the base

Monohulls till 44 ft

€ 30.-/night (minimum € 210.-/charter) + a reduced refundable deposit of € 500.- at the base

### **Security Deposit**

To be paid at the base upon embarkation by MasterCard, Visa or cash

If paid by credit card the client should contact his/her bank previously and let them know about the transaction.

Should the refundable full security deposit by credit card be refused at the time of embarkation, client will be obliged to subscribe the non refundable security insurance.

### **Payments**

30% of the charter fee to confirm booking

Balance plus all booked options 45 days before embarkation

### **Cancellation fee**

More than 90 days before charter start

€ 500.-

Between 89 to 60 days before charter start

30% of the charter fee (without options)

59 days and less before charter start

100% of the charter fee (without options)

**Dream Yacht Charter guarantee:** All our yachts are very well maintained and undergo regular technical checks. Should a technical failure happen despite our highly professional maintenance, we commit ourselves to repair the failure in the next 4 hours following your call at the base during working hours (8 am to 5 pm). If you lose more than 4 hours (during working hours) we will compensate you one full day. If the repair takes more than 1 day, we will provide you with a similar boat or compensate you on a pro rata basis. In case of emergency you can rely on our hotline, at any time, 7 days a week. The guarantee is valid for technical failures affecting major & important parts of the yacht. If restrictions to this guarantee apply in specific areas, this will be detailed during the charter check-in in the Operator's base