

30,08,2017

**Rates in EURO per week (7 nights)**

Yacht Type	Cab.	Pass.	21/10-29/04	29/04-19/05	19/05-16/06	16/06-28/06	28/06-14/07	14/07-28/07	28/07-25/08	25/08-29/09	29/09-21/10	Security Deposit
<b>Monohulls Super Premier</b>												
Sun Odyssey 349	3	6	1.615	1.930	2.975	3.125	3.280	3.445	3.615	3.280	1.910	3.000
<b>Monohulls Premier</b>												
Bavaria 56 Cruiser with A/C	5+1	10.12	2.945	3.780	4.800	5.040	5.895	6.190	6.810	5.895	3.400	5.000
Dufour 512	5	10	2.945	3.780	4.800	5.040	5.895	6.190	6.810	5.895	3.400	5.000
Sun Odyssey 449	4	8.10	1.930	3.000	3.875	4.070	4.235	4.445	5.450	4.235	2.720	3.000
Oceanis 41.1	3	6.8	1.820	2.260	3.660	3.840	4.032	4.235	4.905	4.032	2.120	3.000
Bavaria 41 Cruiser	3	6.8	1.820	2.260	3.295	3.460	3.655	4.235	4.445	3.655	2.120	3.000
Bavaria 37 Cruiser	3	6	1.615	1.930	2.975	3.125	3.280	3.600	3.930	3.280	1910	3.000
Dufour 350 Adventure	3	6	1.615	1.930	2.975	3.125	3.280	3.600	3.930	3.280	1910	3.000
Dufour 350 Adventure	2	4	1.615	1.930	2.975	3.125	3.280	3.600	3.930	3.280	1910	3.000
Sun Odyssey 349	3	6	1.615	1.930	2.975	3.125	3.280	3.445	3.615	3.280	1910	3.000
<b>Monohulls Comfort</b>												
Bavaria 56 Cruiser with A/C	5+1	10.12	2.945	3.780	4.800	5.040	5.895	6.190	6.810	5.895	3.400	5.000
Sun Odyssey 509	5+1	10.12	2.945	3.780	4.800	5.040	5.895	6.190	6.810	5.895	3.400	5.000
Dufour 460 GL	4	8.10	2.015	3.150	4.070	4.270	4.445	4.660	5.670	4.445	2.720	4.000
Sun Odyssey 469	4	8.10	2.015	3.150	4.070	4.270	4.445	4.660	5.670	4.445	2.720	4.000
Bavaria 46 Cruiser	4	8.10	2.015	3.150	4.070	4.270	4.445	4.660	5.670	4.445	2.720	4.000
<b>Catamaran SuperPremier</b>												
Lagoon 52 F Luxe with AC	6+2	6	5.000	8.490	11.990	11.205	11.940	14.170	14.895	11.940	7.200	9.000
Lagoon 42	4+2	8.12	3.360	5.660	6.800	7.470	7.960	9.445	9.930	7.960	4.805	5.000
Bali 4.0	4+2	8/12	2.145	3.570	4.450	4.760	5.005	5.250	6.690	5.005	2.740	5.000
<b>Catamaran Premier</b>												
Bali 4.0	4+2	8/12	2.145	3.570	4.450	4.760	5.005	5.250	6.690	5.005	2.740	5.000
Lagoon 39	4+2	8.10	2.145	3.570	4.450	4.760	5.005	5.250	6.690	5.005	2.740	5.000
Lagoon 380	4	8.10	2.145	3.230	4.000	4.285	4.500	4.725	6.020	4.500	2.760	5.000
<b>Catamaran Comfort</b>												
Bali 4.5 with AC	4+2	8.10	3.360	5.660	6.800	7.470	7.960	9.445	9.930	7.960	4.805	5.000
Nautitech 40 Open	4+2	8.10	2.145	3.400	4.240	4.535	4.765	5.000	6.370	4.765	2.740	5.000
<b>Catamaran Economy</b>												
Lagoon 400	4+2	8.10	2.145	3.400	4.240	4.535	4.765	5.000	6.370	4.765	3.420	5.000

**Cleaning:** to be added to the above daily rates a per charter cleaning fee of

Monohulls: up to 38': € 145.-, from 39' to 45': € 175.-, from 46' to 49': € 210.-, 50' and over: € 230.-

Catamarans: up to 40': € 230.-, from 41' to 45': € 250.-, from 46' to 49': € 270.-, 50' and over: € 300.-

**Starter Pack:** mandatory extra to be added to the above daily rates a set fee of € 25.- per charter. The pack includes: 4 bottles of water (1.5 L each), 1 bottle of Rosé wine,

1 small bottle of washing up liquid, 1 dish cloth/sponge, garbage bags, 1 roll of paper towels, 1 box of matches, 1 roll of toilet paper in each head

**Mandatory outboard engine propane refill: € 15.- per charter, payable on spot at the base**

**Mandatory Handling Fees: € 20.- per charter**

**SuperPremier yachts : less than 12 months old from their first charter date**

**Premier yachts: less than 3 years old from their first charter date**

**Comfort yachts: between 3 and 6 years old from their 1st charter date**

**Pricelist 2018 in EURO**  
**Dream Yacht Mediterranean**  
**Palma de Mallorca, Balearic Islands, Spain**  
**Marina Port Olimpik Calanova**



All our yachts are equipped with semi-rigid dinghy and 2,5 to 6 hp outboard engine

On Bavaria 56 Cruiser: bowthruster, generator, A/C, electric head  
 On Sun Odyssey 509: bowthruster, electric heads  
 On Dufour 512: bowthruster  
 On Dufour 460 GL: electric heads  
 On Sun Odyssey 469: bowthruster, electric heads  
 On Bavaria 46 Cruiser: bowthruster, electric heads  
 On Oceanis 41.1: bowthruster  
 On Bavaria 37 Cruiser: bowthruster  
 On Lagoon 52 F: generator, watermaker, air conditioning, electric heads, electric winches  
 On Nautitech 46 Open: water maker, generator, air conditioning, electric winch, electric heads  
 On Bali 4.5: water maker, generator, air conditioning, electric winch, electric heads  
 On Lagoon 42: electric winch, electric heads  
 On Bali 4.0: electric winch, electric heads  
 On Nautitech Open 40 Owner Version: water maker, solar panels, electric winch, electric heads  
 On Lagoon 39: electric winch, electric heads  
*Full boat specifications are available on Sedna System and DYC website.  
 In case of discrepancy between Sedna / website & price list, information in Sedna / website will prevail.*

**The rates include**

First & last night at the Dream Yacht Charter pontoon ♦ autopilot ♦ GPS ♦ CD-player & cockpit speakers ♦ dinghy & outboard engine ♦  
 2 sets of linen, towels, beach towels per person/week ♦ snorkelling gear ♦ Dream Yacht Charter Guarantee

**The rates do not include**

Cancellation insurance ♦ transfers airport-base-airport ♦ diesel, fuel and water

**The above rates apply for charters of 7 nights minimum - All prices subject to change without notice**

**Short Term Cruise** ( available ONLY ON REQUEST from 29/04 till 14/10)

**Embarkation 09h00 / Disembarkation 17h00**

Booking on request, depending on availability and seasons.

<b>Journey</b>	<b>Prorata on the weekly rate</b>	<b>Early Boarding (13h00)</b>	
3 Days / 2 Nights	60%	Monohulls up to 42ft	150,00 €
4 Days / 3 Nights	70%	Monohulls 43-47ft	180,00 €
5 Days / 4 Nights	80%	Monohulls from 48ft and Catamarans up to 42ft	250,00 €
6 Days / 5 Nights	90%	Catamarans 48ft and over	300,00 €
7 Days / 6 Nights	95%		

**Long Term Cruise (7 nights and over)**

**Embarkation / Disembarkation from 29/04 till 14/10**

Embarkation **Saturday** 17h00

Disembarkation **Saturday** 09h00

*(compulsory return to the base at 17h00 the evening before disembarkation)*

**Before 29/04 and after 14/10**

Embarkation

Disembarkation

*(compulsory return to the base at 17h00 the evening before disembarkation)*

**Daily** 17h00

**Daily** 09h00



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<b>Long term discount</b>	5% on any charter from 13 nights to 20 nights ♦ 10% from 21 nights onwards
<b>Early booking discount</b>	10% for any charter booked and down paid 180 days or more prior departure date
<b>Repeater discount</b>	5% for any repeat client
<b>Platinum repeater discount</b>	10% for multi-repeater clients from their 5th charter with Dream Yacht Charter within 7 years not cumulative with regular repeater discount nor multiboat discount
<b>Boat show discount</b>	5% for any charter booked on a boat show
<b>Group discount</b> <i>(Maximum discount: 20% including long term discount)</i>	5% for at least 5 yachts booked

**NB: At least one sailing certificate is compulsory to charter bareboat in Spain and the original must be presented to the local authorities.**

**Options** (prices subject to change): **All extras and options paid locally – on spot – are subject to a surcharge of 10%**

Stand up paddle	25,00 € per night	160,00 € 1 week
	250,00 € 2 weeks	365,00 € 3 weeks
Kayak	25,00 € per night	160,00 € 1 week
	250,00 € 2 weeks	365,00 € 3 weeks
<b>Additional deposit for Stand up paddle and Kayak:</b>	500,00 €	

Kayaks & SUP are subject to availability and bookable in advance only

Children safety net € 300.-/charter

Any crew change during the charter is subject to € 200.- additional cost

*(the charge includes administration cost, change of bedlinen and towels and one night at NYC ponton.*

*It doesn't include cleaning)*

Pets policy : in case of pet onboard, end cleaning is doubled

Skipper	€ 230.-/night + provisioning
Hostess-cook	€ 200.-/night + provisioning
<b>Full Board</b> <i>(not available in case of special diet - vegan, gluten free..)</i>	
Up to 4 guests	€ 45.-/person/night
More than 4 guests	€ 40.-/person/night
<b>Half Board</b> <i>(not available in case of special diet - vegan, gluten free..)</i>	
Up to 4 guests	€ 34.-/person/night
More than 4 guests	€ 30.-/person/night
Full board or 1/2 board available only with cook on board and include crew's food	
Half-board includes breakfast + lunch or breakfast + diner	
<i>Alcoholic beverages are not included in the above rates, to be ordered separately and payable on spot at the base.</i>	

**Cabrera National Park:** clients have to register directly (possible only 3 weeks before requested date), subject to availability,  
**Please contact us**

**Transfers: regular taxis at the airport**

**Consumables**

All our yachts are delivered to you with full tanks of fuel, full tank of water, 1 bottle of cooking gas in duty + 1 spare bottle.

You have to re-deliver the yacht with full tanks of fuel and water. Outboard engine gas cartridge is charged € 15.- per charter, payable on spot at the base.



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**Security Insurance (Damage waiver)**

The security insurance is mandatory in case of a skippered charter. Not available for regattas & races.

**Selection of optional damage waiver limits your liability to the reduced Security Deposit for damages to the boat and/or the loss of the dinghy and/or its outboard engine.**

**The payment of either the Refundable Security Deposit, or the Damage Waiver, is designed to cover only one incident of a substantial nature at any one time: in case of loss or damage to equipment of significant value such as outboard engine or dinghy, the charterer will have the right to an immediate replacement whilst on charter, provided that the charterer pays a new Refundable Security Deposit immediately upon receipt of replacement or repair**

**Minimum charge: 7 nights / maximum charge: 21 nights**

Dufour 512, Sun Odyssey 509, Bavaria 56 Cruiser

€ 40.-/night (minimum € 280.-/charter) + a reduced refundable deposit of € 600.- at the base

Sun Odyssey 469, Bavaria 46 Cruiser

€ 30.-/night (minimum € 210.-/charter) + a reduced refundable deposit of € 500.- at the base

Sun Odyssey 349 & 449

€ 30.-/night (minimum € 210.-/charter) + a reduced refundable deposit of € 500.- at the base

Dufour 350 & 460, Oceanis 41.1, Bavaria 37 & 41

€ 30.-/night (minimum € 210.-/charter) + a reduced refundable deposit of € 500.- at the base

Lagoon 39 & 400

€ 40.-/night (minimum € 280.-/charter) + a reduced refundable deposit of € 650.- at the base

Nautitech 40 Open, Lagoon 42, Bali 4.0 & 4.5

€ 50.-/night (minimum € 350.-/charter) + a reduced refundable deposit of € 750.- at the base

Lagoon 52

€ 60.-/night (minimum € 420.-/charter) + a reduced refundable deposit of € 750.- at the base

**Security Deposit**

To be paid at the base upon embarkation by cash or credit card (Visa and MasterCard only).

If paid by credit card the client should contact his/her bank previously and let them know about the transaction. Should the refundable fullsecurity deposit by credit card be refused at the time of embarkation, client will be obliged to subscribe the non refundable security insurance

**Payments**

30% of the charter fee to confirm booking

Balance of the charter fee plus all booked options 45 days before embarkation

**Cancellation fee**

More than 90 days before charter start € 500.-

Between 89 to 60 days before charter start 30% of the charter fee (without options)

59 days and less before charter start 100% of the charter fee (without options)

**Dream Yacht Charter guarantee:** All our yachts are very well maintained and undergo regular technical checks. Should a technical failure happen despite our highly professional maintenance, we commit ourselves to repair the failure in the next 4 hours following your call at the base during working hours (8 am to 5 pm). If you lose more than 4 hours (during working hours) we will compensate you one full day. If the repair takes more than 1 day, we will provide you with a similar boat or compensate you on a pro rata basis. In case of emergency you can rely on our hotline, at any time, 7 days a week. The guarantee is valid for technical failures affecting major & important parts of the yacht. If restrictions to this guarantee apply in specific areas, this will be detailed during the charter check-in in the Operator's base