

Bare boat Yacht charters in Greece. Istion charter bases: Athens, Lavrion, Skiathos, Kos, Rhodes, Lefkas & Corfu

Pick up possibilities: Mykonos, Paros

the Yachts	LOA M	Built year	Cab/ WC	01/01-28/04	28/04-26/05	26/05-16/06	16/06-28/07	28/07-18/08	18/08-22/09	22/09-06/10	06/10-20/10	20/10-31/12	Security Deposit
Hanse 575	17,15	2014	4+1/5	5500	6300	7600	8200	9300	8200	7600	6300	5500	3500
Beneteau 57	17,80	06-07	5/5	5000	6000	7500	8700	10100	8700	6600	6000	5000	3500
Bavaria cruiser 56	16,75	2014	5+1/4	3600	4300	6000	6800	8100	6800	5000	4100	3600	3500
Hanse 548	16,22	2018	4+1/4+1	4200	5300	6400	7600	8800	7600	6400	5300	4200	3500
Sun Odyssey 54ds	16,75	03-07	4+1/4+1	2500	3500	4900	5000	5900	5000	4000	3500	2500	3500
Oceanis 54	16,70	2009	4+1/4	2500	3200	4200	4500	5500	4500	4000	3200	2500	3500
Jeanneau 54	16,16	2016	4+1/5	3700	4900	6200	7400	8600	7400	6200	4900	3700	3500
Sun Odyssey 519	15,38	2016	5+1/3	3050	3800	5300	5900	7300	5900	4800	3800	3050	3500
Oceanis 51.1	15,94	2018	4+1/4+1	3100	4100	5500	6300	7500	6300	4900	4100	3100	3500
Bavaria Cruiser 51	15,57	2016	5/3	2900	3600	5000	5600	6800	5600	4000	3600	2900	3500
Sun Odyssey 509	15,38	2015	5+1/3	2900	3700	5000	5800	7100	5800	4700	3700	2900	3000
Cyclades 50.5	15,62	06-08	5+1/4	2300	2800	3600	4000	4600	4000	3600	2800	2300	3000
Hanse 505	15,40	2015	5+1/3	3050	3800	5300	5900	7300	5900	4800	3800	3050	3000
Oceanis 50 fam	15,42	2010	4+1/4	2500	3200	4200	4500	5500	4500	4000	3200	2500	3000
Oceanis 48	14,60	12-16	5/3	2800	3600	5000	5500	6500	5500	4000	3600	2800	3000
Hanse 470	14,19	2010	3/2	1800	2500	3300	3600	4500	3600	3200	2500	1800	3000
Oceanis 46	14,40	2009	4/2	1800	2500	3300	3600	4500	3600	3200	2500	1800	3000
Bavaria cruiser 46	14,27	14-16	4/3	1800	3000	3600	4300	5100	4300	3300	3000	1800	3000
Hanse 455	13,55	15-17	4/2	2300	3000	3900	4500	5300	4500	3800	3000	2300	3000
Bavaria cruiser 45	14,27	10-12	4/3	1800	2500	3300	3600	4500	3600	3300	2500	1800	3000
Oceanis 45	13,85	12-16	4/2	2300	3000	3900	4500	5300	4500	3800	3000	2300	3000
Sun Odyssey 44i	13,75	2009	4/2	1800	2300	2900	3200	4100	3200	2900	2300	1800	2500
Sun Odyssey 440	12,64	2018	4/2	2300	3000	3900	4500	5300	4500	3800	3000	2300	2500
Elan Impression 434	13,41	2007	4/2	1700	1900	2900	3100	3900	3100	2500	1900	1700	2500
Cyclades 43.4	13,26	2008	4/2	1700	1900	2900	3100	3900	3100	2500	1900	1700	2500
Oceanis 43	13,26	2008	4/2	1700	1900	2900	3100	3900	3100	2500	1900	1700	2500
Hanse 430	13,26	07-10	4/2	1700	1900	2900	3100	3900	3100	2500	1900	1700	2500
Sun Odyssey 419	12,76	2018	3/2	2000	2200	3000	3400	4000	3400	2700	2200	2000	2500
Hanse 415	12,40	13-17	3/2	2000	2200	3000	3400	4000	3400	2700	2200	2000	2500
Oceanis 41	12,43	2013	3/2	1900	2100	2900	3300	3900	3300	2600	2100	1900	2500
Bavaria cruiser 41	12,35	2016	3/2	1900	2100	2900	3300	3900	3300	2600	2100	1900	2500
Sun Odyssey 409	12,32	2011	3/1	1700	1800	2300	2700	3300	2700	2300	1800	1700	2000
Bavaria cruiser 40/S	12,48	11-13	3/2	1800	1900	2500	3000	3600	3000	2500	1900	1800	2000
Hanse 400	12,23	06-08	3/2	1400	1700	2100	2400	2900	2400	2100	1700	1400	2000
Oceanis 40	12,17	08-11	3/2	1900	2000	2400	3000	3500	3000	2400	2000	1900	2000
Oceanis 393	11,60	01-06	3/2	1200	1500	1800	2000	2500	2000	1800	1500	1200	2000
Hanse 388	11,40	2018	3/2	1800	1900	2400	3000	3500	3000	2400	1900	1800	2000
Hanse 385	11,40	14-17	3/1	1700	1800	2300	2700	3200	2700	2300	1800	1700	2000
Oceanis 38	11,15	2015	3/1	1800	1900	2400	3000	3500	3000	2400	1900	1800	2000
Hanse 371	11,25	2005	3/1	1100	1400	1700	1900	2400	1900	1700	1400	1100	2000
Sun Odyssey 36i	10,94	07-10	3/1	1200	1500	1800	2000	2500	2000	1800	1500	1200	2000
Hanse 350	10,59	2009	3/1	1100	1400	1700	1900	2400	1900	1700	1400	1100	2000
Oceanis 35	10,45	2015	3/1	1700	1800	2300	2600	3200	2600	2300	1800	1700	2000
Sun Odyssey 349	10,34	2018	3/1	1400	1700	2100	2400	2900	2400	2100	1700	1400	2000
Hanse 345	10,40	13-17	3/1	1400	1700	2100	2400	2900	2400	2100	1700	1400	2000
Hanse 325	9,63	12-13	2/1	1100	1400	1700	1900	2400	1900	1700	1400	1100	2000
Sun Odyssey 32i	9,60	2008	2/1	1100	1200	1500	1700	2000	1700	1500	1200	1100	2000

the Catamarans	LOA M	Built year	Cab/ WC	01/01- 28/04	28/04- 26/05	26/05- 16/06	16/06- 28/07	28/07- 18/08	18/08- 22/09	22/09- 06/10	06/10- 20/10	20/10- 31/12	Security Deposit
Lagoon 50	14,76	2018	6+2/5+1	5400	7500	9500	10900	12900	10900	9500	7500	5400	4000
Nautitech 47	14,50	06-09	4+2/4	3300	4500	5800	6400	7500	6400	4700	4500	3300	3500
Lagoon 450/450F	13,96	14-18	4+2/4	4000	5700	7300	8200	9900	8200	6100	5700	4000	3500
Lagoon 440	13,65	2007	4+2/5	3300	4500	5800	6400	7500	6400	4700	4500	3300	3500
Bali 4.3	13,10	2016	4+2/4	4000	5700	6700	7600	9000	7600	6100	5700	4000	3000
Belize 43	13,00	2001	4+2/3	2400	2800	3700	4100	4800	4100	3500	2800	2400	3000
Lagoon 42	12,80	17-18	4+2/4	3800	5300	6100	7400	8900	7400	6000	5300	3800	3000
Lagoon 421	12,61	2015	4+1/4	3300	4300	5600	6300	7400	6300	4600	4300	3300	3000
Nautitech Open 40	11,98	2017	4+2/2	3200	3900	4900	5600	6700	5600	4400	3900	3200	3000
Nautitech 40	11,98	2006	4+2/2	2400	2800	3800	4200	4900	4200	3600	2800	2400	3000
Lagoon 400s2	11,97	16-18	4+2/4	3200	3900	5100	5900	7000	5900	4500	3900	3200	3000
Lagoon 400	11,97	10-11	4+2/4	2800	3400	4500	5200	6200	5200	3800	3400	2800	3000
Bali 4.0	11,58	2016	4+2/4	3300	4300	5300	6200	7200	6200	4600	4300	3300	3000
Lagoon 39	11,74	14-17	4+2/4	2900	3600	4800	5500	6400	5500	3900	3600	2900	3000
Lagoon 380	11,55	14-18	4+2/2	2400	3200	4100	4600	5600	4600	3700	3200	2400	3000
Lagoon 380	11,55	02-11	4+2/2	2100	2700	3400	4000	4500	4000	3400	2700	2100	3000

T e r m s

(* **Charter rates in Euro** referring to weekly (7nights/6days) charter period, including:

Current VAT 12% (50% discounted rate on the full 24% VAT rate applicable on long range cruises), Agent's commission 20% (calculated on net prices, having deducted the VAT), welcome kit, final cleaning, bed sheets & towels (one set per person), first fill for outboard engine, spare bottle of gas, first & last night at the marina / port, use of yacht with her equipment (VHF, Music Player, GPS, Autopilot, Echo sounder, Speedometer, Dinghy, Warm water supply, Spray hood, Bimini/tent, Blankets) - equipment confirmed upon.

Embarkation: starting date from 17h00. **Disembarkation:** ending day by 09h00. **Compulsory:** return to base the evening before disembarkation, at 18h00, the latest.

Discounts: 2 weeks charter: 5%; 3 weeks charter: 10%; 4 weeks charter 15%; Early booking till 31/01/2018: 10%; Boat show: 5%; Repeat Istion Customers 5%; Maximum discount: 15%

One-way fees: Athens-Lavrion: 400€, Athens-Dodecanese: 1100€, Athens-Cyclades/Sporades: 700€, Athens-Ionian: 1200€, in-between Dodecanese or Ionian or Cyclades: 500€.

Compulsory per charter: Standard Charter Pack*: Yachts with 2 cabins 90€, 3 cabins 130€, 4 cabins 170€, 5 cabins 200€, 6 cabins 250 €. Catamarans: up to 39' 170€, 40'-43' 200€, 44-47' 250€, 48-50' 300€.

Optional Crew Services*:

Skipper: 150€ per day plus provisioning & taxes

Hostess/Cook: 150€ per day plus provisioning & taxes

Security Deposit Insurance is mandatory for skippered charters.

Optional Equipment arrangements*:

Blister/spinnaker: 210€ per week plus extra security deposit of 500€

Windsurf: 250€ per charter week

Kayak: 140€ per charter week

SUP (Stand Up Paddle): 140€ per charter week

Safety net not installed: 220€ per charter

Safety net installed: 320€ per charter

Extra linen: 10€ per set

Beach towels: 10€ per set of 2

Junior Life jackets: 30€ per jacket per charter week

Optional Equipment arrangements*:

INTERNET Pack: Wi-Fi router for Internet aboard (subject to GSM coverage up to 2GB/week), 70€ per charter week

FAST TRACK Pack: Fast track access to the yacht: by 14h00, 190€ per charter

VIP Pack: Airport/Port welcome, transfer to the yacht, welcome pack with sparkling wine and fruits: 260€ per charter

FAMILY pack: rail (safety) net, junior life jackets: 350€ per charter

**Extras by independent providers, subject to availability, payable prior to embarkation AT BASE directly by Charterer in cash.*

Security Deposit:

As per Charter Party Terms, Charterer will provide at Base before embarkation a Security Deposit as per Istitution Offer; payment by credit card, VISA or MasterCard only (no debit cards).

Security Deposit Insurance:

- Yachts up to 44 feet: 250 euro plus refundable security deposit 400 euro
- Yachts above 45 feet & all catamarans: 330 euro plus refundable deposit 500 euro

The security insurance is mandatory in case of a skippered charter. Not available for regattas & races. Prices subject to change without notice