



2018 Price List per week in Euro

Charter Base: Greece, Athens - Kalamaki Marina Alimos
(Lavrion and other islands upon request)

Issued 30th of September 2017

Sailing Yachts	Built Year	Cabins / WC	Pax	Period A	Period B	Period C	Period D	Deposit
				28/07 - 18/08	16/06 - 28/07 18/08 - 22/09	19/05 - 16/06 22/09 - 13/10	14/04 - 19/05 13/10 - 10/11	
Bavaria 36	2003 ref. 2009	3 / 1	6	1900	1700	1500	1400	1200
Bavaria 39 cruiser *	2008	3 / 2	6	2700	2400	2100	1900	1800
Oceanis 45	2017	4 / 2	8	5500	4800	4200	3500	2500
Oceanis 46	2009	4 / 2	8	4000	3500	3200	2800	1800
Ocean Star 56.1 ** (*)	2008	5+1 / 5+1	12	6900	5900	5300	4200	3000
BRAND NEW CATAMARANS								
Lagoon 42 *** (*)	2017	4 + 2 / 4 + 2	10	9500	7600	6100	5300	3500
Lagoon 42 *** (*)	2018	4 + 2 / 4 + 2	10	9500	7600	6100	5300	3500
Lagoon 450 F *** (*)	2018	4 + 2 / 4 + 2	10	11200	9200	7600	6300	3500

The prices include 12% VAT

- * equipped with bowthruster, solar panel and GPS/Plotter in the cockpit
- ** equipped with aircondition in saloon & cabins, generator and ice maker
- *** equipped with aircondition and fans in saloon & cabins, generator, water maker and ice maker
- (*) skipper mandatory with extra fees (150 EUR / per day) - not included in the charter price. Bareboat upon request.

Included in the price

Bed linen & towels (one set / person / week), blankets, gas for cooking, dinghy with outboard engine, port fees for the first and last day of the charter, yacht insurance, all yacht equipment, bimini top, spray hood, tender, GPS, autopilot

Not included in the price

fuel consumption, water consumption, port and marina fees, provisions, personal or travel insurance, transfer, end cleaning, Wi-fi

Compulsory per charter (payable in advance via bank transfer)

End cleaning :	3 cabins / 80 €
	4 cabins / 100 €
	5 cabins / 150 €
	Catamaran /200 €
Security deposit:	as per yacht model (see price list)

Optional extras

Skipper:	150 EUR / per day plus provisioning
Hostess:	130 EUR / per day plus provisioning
Cook:	140 EUR / per day plus provisioning
Airport service / Transfer:	upon request
Safety Net:	upon request

Optional extras (payable in advance via bank transfer)

Extra linen - bed sheets & towels:	10 EUR / set
Beach towel:	5 EUR / person
Wi-fi:	upon request
	15 GB = 50 EUR or 30 GB = 80 EUR

All EXTRAS must be requested at least one week prior to the beginning of the charter

Discounts

Early booking:	10%	for bookings till 31/01/2018
2 weeks charter:	5%	
3 weeks charter or more:	10%	
Repeated client:	5%	
Boat show	5%	
Maximum Discounts:	15%	

Consumables

All our yachts are delivered with full tanks of fuel (yacht & dinghy), full tanks of water, 1 bottle of cooking gas in duty & 1 spare gas bottle. The yacht has to be re-delivered with fuel and water tanks full.

One Way Fees

Alimos to Lavrion	150 EUR
Alimos / Lavrion to Cyclades	700 EUR
Alimos / Lavrion to Dodecanese	1000 EUR
Alimos to Lefkas / Corfu	1000 EUR

Check in / out

Embarkation time: starting date from 17:00h
Disembarkation time: ending day by 09:00h
*The yacht should return to the base the day before the end of the charter contract, latest 18:00h, overnight accommodation on board till 09:00 next day

Payments

Downpayment: 50% of the charter fee, to be paid within 15 days after the booking confirmation
Balance Payment: the remaining 50% to be paid 4 weeks prior to embarkation to our bank account
Extras are payable the latest upon embarkation

Cancellation Policy

For bookings cancelled 90 - 60 days prior to embarkation, 30% of the total charter fee will be charged
For bookings cancelled 60 - 30 days prior to embarkation, 50% of the total charter fee will be charged
For bookings cancelled less than 30 days prior to embarkation, 100% of the total charter fee will be charged