



# ASTA YACHTING Ltd.

Base/D-marin Bibinje-Sukošan, Croatia

## PRICE LIST 2018 EUR / week

SAILING BOATS	YEAR	CABINS	BERTHS	HEAD/ SHOWER	LENGTH	till 12.05.	12.05.-02.06.	02.06.-30.06.	30.06.-21.07.	21.07.-11.08.	25.08.-08.09.	08.09.-29.09.	Deposit	Extras Package
						from 29.09.			11.08.-25.08.					
JEANNEAU 54 BT	2017	5 + 1	10+2	3/3	16,16	2990	4350	5550	7790	7990	6990	5590	2000	L
SUN ODYSSEY 509 BT	2014	5+1	10+2	3/3	15,38	2190	2890	3990	5190	5490	4490	3590	2000	L
BAVARIA C 50 BT	2011	5	10+2	3/3	15,57	1950	2550	3650	4790	5150	4290	3390	2000	L
BAVARIA 49 BT	2004	5	10+2	3/1	15,40	1750	2490	2890	3490	3990	2990	2490	2000	L
OCEANIS 48 BT	2014	5	10+2	3/3	14,60	2050	2790	3850	4990	5290	4350	3390	2000	L
DUFOUR 460 GL BT NEW!	2018	4	8+2	4/4	14,15	2290	3090	3590	4390	4590	4090	3490	2000	L
BAVARIA C 46 BT	2016	4	8+2	3/3	14,27	1890	2790	3190	3990	4290	3590	2990	2000	L
BAVARIA 46 C BT	2005	4	8+2	2/2	14,20	1590	1950	2750	2850	3350	2750	1990	1500	M
BAVARIA C 45 BT	2012	4	8+1	3/3	14,27	1690	2250	2990	3650	3990	3300	2790	1500	M
BAVARIA C 45 BT	2010	4	8+1	3/3	14,27	1650	2190	2890	3590	3950	3250	2750	1500	M
OCEANIS 45 BT	2012	4	8+2	2/2	13,85	1690	2290	3150	3890	4150	3390	2890	1500	M
ELAN 444 Impr. BT	2013	4	8+2	2/2	13,40	1690	2300	3250	3650	3950	3190	2550	1500	M
CYCLADES 43.4 BT	2008	4	8+2	2/2	13,26	1390	1590	2490	2690	3190	2590	1950	1500	M
VEKTOR 401	2002	4	8+2	2/1	12,10	900	1200	1600	1890	2190	1690	1290	1000	S
BAVARIA 44 Vis. BT	2007	3	6+2	2/2	13,70	1290	1550	2090	2590	2790	2450	1850	1500	M
HANSE 418 BT NEW!	2018	3	6+2	2/2	12,04	1650	2190	2790	3190	3390	2790	2390	1500	M
BAVARIA C 41 BT NEW!	2018	3	6+2	2/2	12,35	1650	2190	2690	3150	3350	2750	2390	1500	M
BAVARIA C 41 BT	2016	3	6+2	2/2	12,35	1450	1990	2490	2890	3190	2590	2190	1500	M
ELAN 40 Impr. BT	2017	3	6+2	2/2	11,90	1450	1990	2490	2890	3190	2590	1990	1500	M
BAVARIA C 40 BT	2013	3	6+2	2/2	12,35	1390	1790	2290	2690	2990	2390	1900	1500	M
BAVARIA 40 Vis. BT	2007	3	6+2	1/1	12,70	1150	1350	1790	2250	2590	2150	1590	1000	S
EMINENCE 40 BT	2009	3	6+2	2/1	11,99	1150	1350	1790	2150	2490	1890	1490	1000	S
OCEANIS 38.1 BT NEW!	2018	3	6+2	2/2	11,50	1350	1750	2290	2690	2990	2390	1890	1500	M
OCEANIS 38.1 BT	2017	3	6+2	2/2	11,50	1290	1690	2250	2650	2890	2290	1850	1500	M
OCEANIS 38 BT	2016	3	6+2	2/2	11,50	1290	1650	2190	2590	2790	2290	1790	1500	M
DUFOUR 382 BT	2015	3	6+2	2/2	11,23	1250	1590	2150	2590	2750	2290	1750	1000	S
BAVARIA C 37 BT	2014	3	6+2	1/1	11,30	1200	1590	2090	2550	2690	2250	1690	1000	S
SUN ODYSSEY 36i	2009	3	6+2	1/1	10,94	890	1190	1790	2090	2190	1950	1300	1000	S
VEKTOR 361/36	2003/07	3	6+2	1/1	11,20	870	1090	1390	1690	1990	1390	1090	1000	S
HANSE 350	2009	3	6+1	1/1	10,59	750	1090	1750	2050	2090	1890	1290	1000	S
BAVARIA C 34	2017	3	6+1	1/1	9,99	990	1390	1850	2350	2550	2050	1490	1000	S
OCEANIS 34	2009	3	6+1	1/1	10,34	750	1090	1690	1990	2050	1850	1250	1000	S
BAVARIA C 33	2013	2	4+2	1/1	9,99	850	1050	1490	2050	2190	1650	1250	1000	S
BAVARIA 33 C	2006/07	2	4+2	1/1	10,65	790	890	1190	1550	1690	1450	990	1000	S
BAVARIA 32	2005	2	4+2	1/1	10,30	790	850	1150	1490	1590	1290	950	1000	S
BAVARIA 30 C	2006	2	4+2	1/1	9,45	750	790	1090	1450	1550	1190	890	1000	S
<b>MOTOR BOATS</b>														
ADRIANA 44 BT	2012	3	6+1	2/2	13,50	1690	2890	4690	5190	5690	4790	2950	2000	L
ADRIANA 44 BT	2009	3	6+1	2/2	13,50	1490	2590	4390	4950	5490	4490	2750	2000	L
ADRIANA 36 BT	2016	3	6+1	2/2	11,82	1590	2590	3990	4790	5290	3990	2590	2000	L
ADRIANA 36 BT	2011	3	6+1	2/2	11,82	1500	2350	3490	4090	4590	3490	2350	2000	L
ADRIA 1002 V BT	2014	3	6+1	2/1	10,80	1050	1490	2290	2990	3190	2490	1790	1500	M
ADRIA 1002 V BT	2012	3	6+1	2/1	10,80	990	1390	2190	2790	2990	2390	1690	1500	M
ADRIA 1002 V BT	2011	3	6+1	2/1	10,80	990	1390	1990	2690	2890	2290	1590	1000	S
VEKTOR 950 BT	2016	2	4+1	1/1	9,50	990	1450	2150	2650	2750	2150	1550	1000	S
VEKTOR 950 BT	2015	2	4+1	1/1	9,50	950	1390	2090	2590	2650	2090	1490	1000	S

BT - Bow thruster

\* Asta Yachting reserves right to change the prices

Prices for bookings shorter than 7 days						
No. of days	6 days	5 days	4 days	3 days	2 days	1 day
Price EUR	NP	NP	NP + 20%	NP + 25%	NP + 100%	NP + 100%
Normal price (NP) = weekly price divided by 7 and multiplied by number of days						

\* Pricelist is valid from 18.09.2017

Note: 13% VAT rate included in prices, all prices are weekly, in EUR; for the conversion in HRK, the middle rate of CNBank is used, on the day of sei

<p><b>DISCOUNTS:</b></p> <p>Early booking (till 31.01.2018.) 10%</p> <p>2 weeks 5%</p> <p>3 weeks 10%</p> <p>Ex client 5%</p> <p>Boat show 5%</p> <p>Multiple boats at same period* 5%</p> <p>Max discount in total 20%</p> <p>* not valid for bookings shorter than 7 days</p> <p><b>EXTRAS ( 25% VAT rate incl.)</b></p> <p>VIP Pack / booking EUR 120,00 (limited offer to 5 per Saturday!)</p> <p>(includes: fast track service on arrival and acces to the boat at 13.00 h)</p> <p><b>Daily prices</b></p> <p>Transitlog/booking (OBLIGATORY) EUR 110 / 2 &amp; 3 cabin boats</p> <p>EUR 140 / 4 cabin boats &amp; ADRIANA 44/36</p> <p>EUR 160 / 5 cabin boats</p> <p>Outboard engine EUR 80 / week EUR 20/day</p> <p>Spinnaker/Gennaker EUR 100 / week till 36 ft EUR 25/day</p> <p>EUR 120 / week from 37 ft EUR 30/day</p> <p>Stand up paddle (SUP) EUR 100 / week</p> <p>Skipper on request</p> <p>Safety net EUR 50 / booking</p> <p>Pet charge EUR 100 / booking</p> <p>Towels (set) EUR 5 / set (2 pcs.)</p> <p>Wi-Fi(60 GB, up to 10 connections) EUR 30 / booking</p> <p>Cockpit cushions EUR 5 / piece (included in price for motor boats)</p> <p>Extra bed linen EUR 10 / set/cabin</p>	<p><b>DEPOSIT / booking:</b> cash or credit card ( VISA, MASTER CARD, AMERICAN, DINERS)</p> <p>Full amount: EUR 2000</p> <p>Alternative deposit: EUR 200</p> <p>EUR 1500</p> <p>EUR 1000</p> <p>Alternative deposit covers all damages on the boat except loss of total damage of dinghy, outboard engine, SUP and all sails</p> <p>Regatta altern. deposit EUR 300,00</p> <p><b>EXTRAS PACKAGES:</b></p> <p>(include alternative deposit, outboard engine, Wi-Fi (50 GB) and towels (set/person)</p> <p>Single item from any package possible to purchase separately</p> <table border="1"> <thead> <tr> <th>Package/Price/week</th> <th>1 week</th> <th>2 weeks and more</th> </tr> </thead> <tbody> <tr> <td>Package S</td> <td>EUR 200</td> <td>EUR 250</td> </tr> <tr> <td>Package M</td> <td>EUR 250</td> <td>EUR 330</td> </tr> <tr> <td>Package L</td> <td>EUR 320</td> <td>EUR 400</td> </tr> </tbody> </table> <p><b>INFO:</b></p> <p>Payment: 50% at reservation, the rest of amount 4 weeks before embarkation</p> <p>Check in: Saturday from 17:00 h</p> <p>Tourist tax (OBLIGATORY) HRK 8,00 person/day; children 12-18 years HRK 4,00 person/day</p> <p>-payable only in KN in cash on the spot</p> <p>Check out: Saturday till 9:00 h</p> <p>Required documents: Appropriate sailing and VHF licence</p> <p>All extras on request, payment at the base office in cash or with credit cards</p> <p>In price incl.: bed linen, kitchen utensils, cutlery, dinghy, GPS, cockpit cushions for motor boats, outboard engine for Adriana 44 &amp; Adriana 36</p>	Package/Price/week	1 week	2 weeks and more	Package S	EUR 200	EUR 250	Package M	EUR 250	EUR 330	Package L	EUR 320	EUR 400
Package/Price/week	1 week	2 weeks and more											
Package S	EUR 200	EUR 250											
Package M	EUR 250	EUR 330											
Package L	EUR 320	EUR 400											