

PRICE LIST -2018 - EURO (13% TAX INCLUDED) Prices in Euro per week

ACI marina Split, ACI marina Dubrovnik, Marina Baška Voda

Period Type	Year	Cabins	Cab. dubl.	Max. Berth	Wc	DEPOSIT	01.01.-19.05. 29.09.-31.12.	19.05.-09.06. 22.09.-29.09.	09.06.-16.06. 08.09.-22.09.	16.06.-23.06. 01.09.-08.09.	23.06.-14.07. 11.08.-01.09.	14.07.-11.08.
SPLIT												
ELAN 50	2015	5+1	4	12	3	2 500	2900	3550	4050	4600	5350	5700
GIB SEA 51	2002	5	5	12	5	2 000	2050	2650	3050	3350	3850	4250
BAVARIA 46 CRUISER	2015	4	4	9	3	2 000	2000	2850	3200	3650	4150	4400
SUN ODYSSEY 45	2005	4	4	10	2	1 500	1900	2300	2550	2800	3200	3500
SUN ODYSSEY 45.2	2000	4	4	10	2	1 500	1640	2170	2500	2680	2980	3200
OCEANIS 461	1998	4	4	10	2	1 500	1450	1850	2050	2300	2670	2970
SALONA 44	2012	4	3	10	2	1500	2400	2600	3200	3400	3990	4190
GIB SEA 43	2003	4	3	10	2	1 500	1450	1800	2200	2300	2600	2850
OCEANIS 43	2008	3	3	8	2	1 500	1600	1900	2100	2550	2800	3200
BAVARIA 41 CRUISER	2016	3	3	7	2	1 500	1900	2450	2700	2850	3090	3200
OCEANIS 38.1 NEW !!!	2018	3	3	8	2	1 500	1600	2200	2450	2650	2850	3150
BAVARIA 37 CRUISER	2017	3	3	8	1	1 000	1600	2100	2350	2550	2750	2950
OCEANIS 393	2002	3	3	8	2	1 000	1200	1350	1550	1750	2100	2500
SUN ODYSSEY 35	2003	3	3	7	1	1 000	1020	1250	1330	1550	1750	2000
OCEANIS 31 NEW!!!	2017	2	2	6	1	1 000	1050	1300	1550	1750	1900	2150
NAUTITECH 40	2005	4+2	4	10	2	2 000	2250	3000	3500	4000	4600	5100
LAGOON 380 S2	2006	4+2	4	12	2	2 000	2200	2825	3500	3900	4440	4690
DUBROVNIK												
SUN ODYSSEY 42i	2007	3	3	8	2	1 500	1550	1900	2200	2400	2750	3050
BAVARIA 50 CRUISER	2008	5	3	11	3	2 000	2400	3200	3800	4150	4450	4750
LAVEZZI 40	2007	4+2	4	10	2	2 000	2250	3000	3500	4000	4600	5100
SALINA 48	2009	4+2	4	12	4	2 000	3700	4900	5600	6400	6900	7900
BAŠKA VODA												
BAVARIA 49	2004	5	3	12	3	2 000	1750	2400	2850	3400	3700	4150
SUN ODYSSEY 49	2004	4	4	10	4	2 000	1700	2350	2550	3000	3300	3600
OCEANIS 473	2003	4	4	10	2	1 500	1500	2300	2370	2700	3100	3350
SUN ODYSSEY 45	2005	4	4	10	2	1 500	1650	2300	2550	2800	3200	3600
SUN ODYSSEY 45.2	2000	4	4	10	2	1 500	1450	2100	2500	2680	2980	3200
SUN ODYSSEY 40.3	2004	3	3	8	2	1 500	1230	1500	1600	1800	2200	2650
BAVARIA 36	2004	3	3	8	1	1 000	1080	1150	1350	1550	1750	2050
BAVARIA 32	2004	2	2	6	1	1 000	875	990	1050	1290	1550	1700
SUN ODYSSEY 32	2004	2	2	6	1	1 000	875	990	1050	1290	1550	1700
BAVARIA 42 MATCH	2005	3	3	8	1	2 000	1230	1500	1600	1800	2200	2650

In price included:

Permits, autopilot, GPS, anchor windlass, dinghy, VHF radio, Cd player, bedding, towel per toilet, SOS phone, VAT

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ASTAREA D.O.O.

OBLIGATORY

Transitlog	Per booking
Tourist tax	8 KN per person per day

EXTRAS

Transitlog:	100 EUR		SY till 35 ft	Gennaker or spinnaker	200 EUR/ week (500 EUR /deposit)
	120 EUR		SY 36-44 ft	Outboard engine	80 EUR / week
<i>Final cleaning, linen, gas, diver inspection</i>	140 EUR		SY over 44 ft, catamarans till 43ft	Skipper	120 EUR/ day + food (SY till 44 ft)
	160 EUR		catamarans over 44 ft	Skipper	140 EUR/ day + food (SY over 44 ft and catamarans)
				Hostess	120 /day + food
Charter package:	1 WEEK	2 WEEKS		Pets on board	double transitlog
	195 EUR	270 EUR	SY till 35 ft	Provisioning	30 EUR + cost of the food
<i>Includes transitlog, Internet hot spot (up to 5 connections), outboard engine + fuel, towels</i>	215 EUR	290 EUR	SY 36-44 ft	Early check in till 13:30 h	100 EUR available only for base Split
	245 EUR	320 EUR	SY over 44ft, catamarans till 43ft	Safety net	50 EUR
	265 EUR	340 EUR	catamarans over 44 ft	Towels	5 EUR/2 pcs
				Beach towels	5 EUR/piece
One way charter:	300 EUR		SY till 48 ft	Linen exchange	5 EUR/1 set
<i>Split- Dubrovnik or Dubrovnik - Split</i>	400 EUR		SY over 49ft and catamarans 38-49ft	Internet hot spot (up to 5 connections)	30 EUR/week
				Snorkelling equipment	15 EUR/set
Fun package:			135 EUR/week	SUP	110 EUR / week
<i>Includes SUP and 4 snorkelling sets</i>				Positioning from Baska Voda if possible	200 EUR to base St or Du upon request
				Transfer, windsurf, kayak	According to the suppliers price list

DISCOUNTS

10-20%	Early booking discounts valid till 31.01.2018 (specification in attachment)
5%	Repeated client, 2 weeks , boat show
10%	3 weeks and more
	Maximum discount up to 15 % for SY built year 2015-2018 and catamarans
	Maximum discount for SY (except BY 2015-2018) 20% and 25 % depending on the size and age
	Daily price 1/7 of the week price
Short period bookings:	
	Discounts for short period bookings possible only in off season and last minute bookings
Oversleep	60% of the daily charter price

PAYMENT TERMS

50% 7 days from booking confirmation, 50% 4 weeks before charter

Sailing competency	Valid sailing and VHF licence (originals to be shown at check-in)	Check in	Saturday from 18:00 hrs
Deposit	Cash or credit card	Check out	Saturday till 08:00 hrs

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PRICE LIST A - 2018 VALID FROM 01.10.2017



ASTAREA D.O.O.

EARLY BOOKING DISCOUNT LIST -2018

Period Type		Year	Cabins	Cab. dubl.	Max. Berth	Wc	DEPOSIT	EARLY BOOKING DISCOUNTS (%) valid till 31.01.2018																											
DATE								till 19.5.	19.5.-2.6.	2.6.	9.6.	16.6.	23.6.	30.6.	7.7.	14.7.	21.7.	28.7.	4.8.	11.8.	18.8.	25.8.	1.9.	8.9.	15.9.	22.9.	29.9.	6.10.	13.10.	20.10.	from 27.10g				
SPLIT																																			
ELAN 50	2015	5+1	4	12	3	2 500	20	20	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10			
GIB SEA 51	2002	5	5	12	5	2 000	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20			
BAVARIA 46 CRUISER	2015	4	4	9	3	2 000	20	20	10	10	15	15	15	15	15	15	15	15	15	15	15	15	15	15	10	20	20	20	20	20	20				
SUN ODYSSEY 45	2005	4	4	10	2	1 500	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20			
SUN ODYSSEY 45.2	2000	4	4	10	2	1 500	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20			
OCEANIS 461	1998	4	4	10	2	1 500	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20			
SALONA 44	2012	4	3	10	2	1 500	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15			
GIB SEA 43	2003	4	3	10	2	1 500	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20			
OCEANIS 43	2008	3	3	8	2	1 500	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20			
BAVARIA 41 CRUISER	2016	3	3	7	2	1 500	20	20	15	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	15	15	15	15	15	15	15			
OCEANIS 38.1	2018	3	3	8	2	1 500	15	15	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	15	15	15	15	15	15			
BAVARIA 37 CRUISER	2017	3	3	8	1	1 000	20	20	15	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	20	20	20	20	20	20	20			
OCEANIS 393	2002	3	3	8	2	1 000	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20			
SUN ODYSSEY 35	2003	3	3	7	1	1 000	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15			
OCEANIS 31	2017	2	2	6	1	1 000	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10			
NAUTITECH 40	2005	4+2	4	10	2	2 000	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	15	15	15	15	15	15	15			
LAGOON 380 S2	2006	4+2	4	12	2	2 000	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	15	15	15	15	15	15			
BAŠKA VODA																																			
BAVARIA 49	2004	5	3	12	3	2 000	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15			
SUN ODYSSEY 49	2004	4	4	10	4	2 000	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15			
OCEANIS 473	2003	4	4	10	2	1 500	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15			
SUN ODYSSEY 45	2005	4	4	10	2	1 500	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15			
SUN ODYSSEY 45.2	2000	4	4	10	2	1 500	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15			
SUN ODYSSEY 40.3	2004	3	3	8	2	1 500	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15			
BAVARIA 36	2004	3	3	8	1	1 000	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10			
BAVARIA 32	2004	2	2	6	1	1 000	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10			
SUN ODYSSEY 32	2004	2	2	6	1	1 000	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10			
BAVARIA 42 MATCH	2005	3	3	8	1	2 000	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15			
DUBROVNIK																																			
BAVARIA 50 CRUISER	2008	5	3	11	3	2 000	15	20	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	15	20	20	20	20	20	20	20				
SUN ODYSSEY 42i	2007	3	3	8	2	1 500	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20	20			
LAVEZZI 40	2007	4+2	4	10	2	2 000	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	15	15	15	15	15	15	15			
SALINA 48	2009	4+2	4	12	4	2 000	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	10	15	15	15	15	15	15	15			

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