

# PRICE LIST 2018

BOAT	CABINS/ TOILETS /BERTHS	BUILT	01.01-28.04. 06.10.-31.12.	28.04.-19.05. 29.09.-06.10.	19.05.-02.06. 15.09.-29.09.	02.06.-23.06. 01.09.-15.09.	23.06.-14.07. 18.08.-01.09.	14.07.-18.08.	REFUNDABLE DEPOSIT
Bavaria 37 C	3/1/6+2	2015.	1.000	1.300	1.700	2.000	2.300	2.600	1.000
Bavaria 41 C	3/1/6+1	2016.	1.300	1.600	2.100	2.600	3.000	3.200	1.500
Bavaria 45 C	4/3/8+1	2014.	1.700	2.100	2.700	3.200	3.700	4.200	1.500
Elan I 494	5+1/2/10+2	2014.	2.000	2.600	3.300	4.200	4.700	5.200	2.500
Lagoon 400S2	4+2/4/8+2+2	2018.	2.500	3.200	4.100	5.100	6.400	7.200	3.500

\*Prices are per boat per week in Euro.

## INCLUDED IN PRICE

13% VAT  
Boat with the inventory as specified in the inventory list  
Berths in base marina

## MANDATORY EXTRAS

Charter pack\*: **140€ up to 41ft, 160€ > 41 ft, catamaran 200€**  
Tourist tax: 7Kuna/person/day (ca. 1€)

\*Charter pack includes: VAT 25%, final cleaning, bed linen, bath towels (2pp), 2 x gas bottles, dish wash, hand soap, 2 sponges, 1 kitchen paper, 2 kitchen cloth, 2 rolls of toilet paper per toilet, garbage bags, Croatian mobile phone with prepaid card, diver's fee

## DISCOUNTS

10% early booking till 31.01.2018.  
5% for two weeks  
10% for three weeks  
15% for four weeks  
5% for repeated client of Fair Wind  
15% max discount except last minute or special offers

## REFUNDABLE SECURITY DEPOSIT

Covers the Casco insurance policy deductible  
Amounts specified in price list for each boat  
Cash or authorization on Visa or Master card  
Returned if no damage

## NON-REFUNDABLE SECURITY DEPOSIT

\*Needs to be ordered at least a week in advance  
BAVARIA 37-100€/week (non-refundable) +100€/week refundable  
BAVARIA 41-150€/week (non-refundable) +150€/week refundable  
BAVARIA 45-150€/week (non-refundable) +150€/week refundable  
ELAN I 494 - 250€/week (non-refundable) + 250€/week refundable  
LAGOON 400S2 – 350€/week (non-refundable) +350€/week refundable

## PAYMENT CONDITIONS

BOAT: 50% by booking confirmation, 50% 4 weeks prior to the start date  
MANDATORY EXTRAS: by check-in  
OPTIONAL EXTRAS: by check-in  
CREW SERVICES: directly to the crew in cash

## NOT INCLUDED IN PRICE

Bank transfer fees  
Fuel  
Berths in other marinas  
Charter pack

## OPTIONAL EXTRAS

Outboard engine 80€/week  
Stand up paddle board 150€/week \* to be ordered in advance  
Beach towels 5€/ piece \*to be ordered in advance  
Wi Fi 75GB 35€/week  
Donut 30€/week \*to be ordered in advance  
Early boarding (by 1PM) 150€/charter \* limited, to be ordered in advance  
One way to Dubrovnik\* 450€ + mooring fees in DU  
\*not always possible, check out on Friday 9AM in Dubrovnik

## CREW SERVICES\*

Skipper: 150€/day + nourishing, 1.050€/week + nourishing  
Hostess: 125€/day + nourishing, 875€/week + nourishing  
\*payable directly to the service provider

## SHORTER PERIOD PRICING & CONDITIONS

Not always available, Fair Wind reserves the right to decide upon relevant circumstances when to offer  
1-5 DAYS – weekly price divided with 6 multiplied by number of days, no discount applicable  
6 DAYS – weekly price, listed discounts applicable  
10 DAYS – weekly price divided with 6 multiplied with 10, no discounts applicable

## INFORMATIVE PRICES FOR THIRD PARTY SERVICES

Third party services are payable directly to the service provider  
PARKING IN ACI SPLIT ca. 53€/week  
TRANSFER AIRPORT –MARINA: 40€ regular car, 4 persons  
50€ minivan, 8+1 persons  
100€ mini bus, 19 persons

TRANSFER WITH THE STOP AT THE SUPERMARKET  
Transfer price + 15€ for waiting up to one hour

## EMBARKATION /DISEMBARKATION

EMBARKATION: Saturday after 5:00PM  
DISEMBARKATION: Saturday till 08:00 AM  
Recommended to return to the marina on Friday by 18:00!

- The general conditions of chartering vessels are the consistent part this price list
- Fair Wind Ltd. Reserves the right to change prices without the previous notice
- Any price from the price list can be subject to the individual discounts approved by Fair Wind Ltd depending on the relevant circumstances at a given moment e.g. last minute, special offer ...
- Boats are chartered exclusively on a Saturday – Saturday weekly basis but Fair Wind Ltd reserves the right to decide upon relevant circumstances – booking situation, law season or similar – when to offer charters for the periods shorter or other than a S-S week