

# Price List 2018

| Sailing Yachts          | Year      | Pax | Cabins | WC  | from 28/07/18<br>until 25/08/18 | 19/05-28/07/18<br>and<br>25/08-06/10/18 | before 19/05/18<br>and<br>after 06/10/18 | Deposit |
|-------------------------|-----------|-----|--------|-----|---------------------------------|---|--|---------|
| BENETEAU 57 (a/c)       | 2006-2007 | 10  | 5      | 5   | 10.100                          | 8.750                                   | 6.000                                    | 3.000   |
| JEANNEAU 57             | 2010-2011 | 12  | 4+1    | 4+1 | 10.270                          | 8.700                                   | 6.130                                    | 3.000   |
| BAVARIA 56/57 CR        | 2016-2017 | 10  | 5+1    | 3+1 | 8.600                           | 7.200                                   | 5.100                                    | 3.000   |
| SUN ODYSSEY 54DS (a/c)  | 2004-2008 | 10  | 5      | 5   | 5.900                           | 5.000                                   | 3.530                                    | 3.000   |
| OCEANIS 55              | 2013-2016 | 10  | 5+1    | 4   | 8.500                           | 7.000                                   | 5.000                                    | 3.000   |
| OCEANIS 54              | 2009      | 10  | 4+1    | 4+1 | 6.150                           | 5.300                                   | 3.700                                    | 3.000   |
| JEANNEAU 54             | 2016-2018 | 10  | 5+1    | 3+1 | 9.150                           | 7.600                                   | 5.700                                    | 3.000   |
| OCEANIS 51.1            | 2018      | 10  | 5+1    | 3+1 | 7.200                           | 6.400                                   | 4.200                                    | 3.000   |
| BAVARIA 51 CR           | 2014-2018 | 10  | 5      | 3   | 7.200                           | 5.950                                   | 4.200                                    | 3.000   |
| SUN ODYSSEY 509 / 519   | 2012-2018 | 10  | 5      | 3   | 7.920                           | 6.600                                   | 4.950                                    | 3.000   |
| OCEANIS 50              | 2010-2011 | 10  | 5+1    | 3+1 | 6.200                           | 5.300                                   | 3.600                                    | 3.000   |
| CYCLADES 50.5 *         | 2006-2010 | 12  | 5+1    | 3+1 | 5.750                           | 4.900                                   | 3.350                                    | 3.000   |
| BAVARIA 50 CR           | 2005-2008 | 10  | 5      | 3   | 4.600                           | 3.800                                   | 2.700                                    | 3.000   |
| SUN ODYSSEY 49i         | 2008      | 10  | 4      | 4   | 4.850                           | 4.100                                   | 2.900                                    | 3.000   |
| SUN ODYSSEY 49/ 49DS *  | 2004-2006 | 10  | 4      | 4/3 | 4.130                           | 3.500                                   | 2.500                                    | 3.000   |
| OCEANIS 48              | 2012-2016 | 10  | 5      | 3   | 7.150                           | 5.950                                   | 4.200                                    | 3.000   |
| SUN ODYSSEY 469 / 479 * | 2013-2018 | 10  | 4      | 4   | 5.900                           | 4.900                                   | 3.650                                    | 3.000   |
| BAVARIA 46 CR           | 2005-2008 | 10  | 4      | 2   | 3.900                           | 3.200                                   | 2.600                                    | 3.000   |
| BAVARIA 46 CR           | 2015-2018 | 9   | 4      | 3   | 5.650                           | 4.750                                   | 4.300                                    | 3.000   |
| OCEANIS 46              | 2009-2011 | 10  | 4      | 2   | 4.500                           | 3.900                                   | 2.700                                    | 3.000   |
| BAVARIA 45 CR           | 2010-2013 | 10  | 4      | 3   | 4.600                           | 3.900                                   | 2.950                                    | 3.000   |
| OCEANIS 45 *            | 2012-2016 | 10  | 4      | 2   | 5.700                           | 4.800                                   | 3.400                                    | 3.000   |
| SUN ODYSSEY 45.2 *      | 2000-2002 | 10  | 4      | 2   | 3.300                           | 2.970                                   | 2.200                                    | 3.000   |
| SUN ODYSSEY 44i         | 2009-2010 | 10  | 4      | 2   | 3.780                           | 3.200                                   | 2.260                                    | 3.000   |
| CYCLADES 43.4           | 2006-2008 | 10  | 4      | 2   | 3.700                           | 3.100                                   | 2.100                                    | 3.000   |
| OCEANIS 43              | 2008-2012 | 8   | 4      | 2   | 3.800                           | 3.300                                   | 2.500                                    | 3.000   |
| SUN ODYSSEY 440         | 2018      | 10  | 4      | 2   | 5.400                           | 4.500                                   | 3.380                                    | 3.000   |
| SUN ODYSSEY 439 / 449   | 2011-2018 | 8   | 4      | 2   | 5.040                           | 4.200                                   | 3.150                                    | 3.000   |
| SUN ODYSSEY 42DS        | 2010-2011 | 8   | 3      | 2   | 3.540                           | 3.000                                   | 2.150                                    | 2.500   |
| SUN ODYSSEY 42i         | 2007-2011 | 8   | 3      | 2   | 3.200                           | 2.700                                   | 1.900                                    | 2.500   |
| SUN ODYSSEY 409 / 419   | 2011-2018 | 8   | 3      | 2   | 4.320                           | 3.600                                   | 2.700                                    | 2.500   |
| OCEANIS 41,1 *          | 2016-2018 | 8   | 3      | 2   | 4.400                           | 3.700                                   | 2.600                                    | 2.500   |
| OCEANIS 41              | 2012-2015 | 8   | 3      | 2   | 3.800                           | 3.200                                   | 2.950                                    | 2.500   |
| OCEANIS 40 *            | 2008-2011 | 8   | 3      | 2   | 3.300                           | 3.100                                   | 2.400                                    | 2.500   |
| FIRST 40                | 2009      | 6   | 3      | 1   | 3.700                           | 3.200                                   | 2.700                                    | 2.500   |
| BAVARIA 41              | 2015-2018 | 7   | 3      | 2   | 4.250                           | 3.500                                   | 2.500                                    | 2.500   |
| BAVARIA 40 CR           | 2011-2015 | 8   | 3      | 2   | 3.400                           | 3.100                                   | 2.500                                    | 2.500   |
| CYCLADES 39             | 2007      | 8   | 3      | 2   | 2.800                           | 2.400                                   | 2.100                                    | 2.500   |
| SUN ODYSSEY 39i         | 2007-2008 | 8   | 3      | 1   | 2.600                           | 2.200                                   | 1.600                                    | 2.500   |
| OCEANIS 38 /38.1 *      | 2014-2018 | 8   | 3      | 1   | 3.800                           | 3.200                                   | 2.200                                    | 2.500   |
| OCEANIS 37 *            | 2008-2011 | 8   | 3      | 1   | 2.900                           | 2.500                                   | 1.750                                    | 2.500   |
| SUN ODYSSEY 379 / 389   | 2012-2017 | 8   | 3      | 1   | 3.600                           | 3.000                                   | 2.250                                    | 2.500   |
| BAVARIA 37 CR           | 2015-2017 | 6   | 3      | 1   | 3.500                           | 2.900                                   | 2.300                                    | 2.500   |
| SUN ODYSSEY 36i         | 2007-2011 | 8   | 3      | 1   | 2.360                           | 2.000                                   | 1.450                                    | 2.500   |
| BAVARIA 36 CR           | 2011-2013 | 6   | 3      | 1   | 2.980                           | 2.500                                   | 2.200                                    | 2.500   |
| OCEANIS 35              | 2015-2016 | 6   | 3      | 1   | 2.950                           | 2.500                                   | 2.250                                    | 2.500   |
| SUN ODYSSEY 349         | 2014-2018 | 6   | 3      | 1   | 3.120                           | 2.600                                   | 1.950                                    | 2.500   |
| OCEANIS 34              | 2009-2012 | 6   | 2      | 1   | 2.700                           | 2.300                                   | 1.600                                    | 2.000   |
| BAVARIA 34 CR           | 2008      | 6   | 2      | 1   | 2.350                           | 1.980                                   | 1.700                                    | 2.000   |
| BAVARIA 33 CR           | 2013-2014 | 6   | 2      | 1   | 2.300                           | 1.960                                   | 1.750                                    | 2.000   |
| SUN ODYSSEY 33i         | 2010-2014 | 6   | 2      | 1   | 2.300                           | 1.950                                   | 1.400                                    | 2.000   |
| SUN ODYSSEY 32i         | 2008-2009 | 5   | 2      | 1   | 1.800                           | 1.500                                   | 1.100                                    | 2.000   |
| BAVARIA 31 CR / 30CR    | 2007-2008 | 4   | 2      | 1   | 2.100                           | 1.800                                   | 1.500                                    | 2.000   |

## Catamarans

|                     | Year      | Pax | Cabins | WC  | from 28/07/18<br>until 25/08/18 | 19/05-28/07/18<br>and<br>25/08-06/10/18 | before 19/05/18<br>and<br>after 06/10/18 | Deposit |
|---------------------|-----------|-----|--------|-----|---------------------------------|---|--|---------|
| LAGOON 560 (a/c) ** | 2014      | 10  | 5      | 5   | 20.000                          | 17.000                                  | 16.000                                   | 3.500   |
| LAGOON 52 (a/c) **  | 2013      | 10  | 5      | 5   | 18.800                          | 17.900                                  | 17.200                                   | 3.500   |
| LAGOON 500 (a/c) ** | 2006-2009 | 10  | 5+1    | 5+1 | 16.900                          | 15.300                                  | 12.700                                   | 3.500   |
| SALINA 48 (a/c)     | 2008      | 12  | 4+2    | 4+1 | 9.500                           | 7.900                                   | 7.100                                    | 3.500   |
| NAUTITECH 47 (a/c)  | 2006-2009 | 10  | 4+2    | 4   | 8.700                           | 7.400                                   | 6.100                                    | 3.500   |
| LAGOON 450 (a/c) *  | 2011-2013 | 10  | 4+1    | 4+1 | 9.600                           | 8.300                                   | 6.700                                    | 3.500   |
| LAGOON 450/ 450F *  | 2014-2017 | 10  | 4+1    | 4+1 | 10.300                          | 8.800                                   | 7.100                                    | 3.500   |
| LAGOON 440 (a/c)    | 2004-2008 | 10  | 4+1    | 4+1 | 7.700                           | 6.600                                   | 5.700                                    | 3.500   |
| NAUTITECH 44/ 441   | 2006-2010 | 10  | 4+2    | 4   | 7.000                           | 6.200                                   | 5.500                                    | 3.500   |
| BALI 4.5            | 2015-2018 | 10  | 4+2    | 4   | 10.000                          | 8.600                                   | 7.100                                    | 3.500   |
| BALI 4.3 *          | 2016-2018 | 10  | 4+1    | 4+1 | 9.400                           | 7.850                                   | 6.500                                    | 3.500   |
| BALI 4.0/ 4.1 *     | 2016-2018 | 10  | 4+2    | 4   | 7.200                           | 6.200                                   | 4.800                                    | 3.000   |
| LAGOON 42           | 2018      | 10  | 4+2    | 4+1 | 9.200                           | 7.800                                   | 6.700                                    | 3.000   |
| LAGOON 420          | 2007-2009 | 10  | 4+2    | 4+1 | 7.200                           | 6.200                                   | 5.200                                    | 3.000   |
| LAGOON 410S2 *      | 2005-2006 | 10  | 4+1    | 5   | 5.200                           | 4.600                                   | 4.100                                    | 3.000   |
| LAGOON 400/ S2      | 2013-2016 | 10  | 4+2    | 4   | 7.100                           | 6.200                                   | 5.200                                    | 3.000   |
| LAGOON 400          | 2010-2012 | 10  | 4+2    | 4   | 6.600                           | 5.700                                   | 4.600                                    | 3.000   |
| LAGOON 40           | 2018      | 10  | 4      | 4   | 7.400                           | 6.500                                   | 5.200                                    | 3.000   |
| LAGOON 39           | 2014-2017 | 10  | 4      | 2   | 6.700                           | 5.700                                   | 4.500                                    | 3.000   |
| LAGOON 380          | 2008-2017 | 10  | 4      | 2   | 5.500                           | 4.700                                   | 3.900                                    | 3.000   |
| LAGOON 380          | 2001-2007 | 10  | 4      | 2   | 4.950                           | 4.300                                   | 3.300                                    | 3.000   |

\* Ionian Charter Ownership/Management \*\* Crewed yachts

### One-Way fees

Euro 5,00 per nautical mile

Depending on the distance in between home port and disembarkation port agreed with charter confirmation

### Extras (optional)

Skipper: Euro 150 per day plus food  
 Hostess: Euro 140 per day plus food  
 Cook: Euro 150 per day plus food  
 Safety Net: Euro 200 per charter  
 Blister/Spinnaker: Euro 250 per week  
 Blister/Spinnaker Additional Insurance Euro 500

### Discounts

10%: Early booking till 31/01/18  
 5% : Boat Show/Repeat  
 5%: Two weeks charter  
 10%: Three weeks charter & more  
**15%: Maximum Discount**

### Charter Payment insurance/ Sicherungsschein

Ionian Charter insures your Charter Payment through YACHT-POOL

### Charter Deposit Insurance/ Kautionsversicherung

Ionian Charter insures Charter Deposit Insurance through YACHT-POOL



**Premium** Euro 350 (for security deposit of Euro 2.000-2.500)  
 Euro 420 (for security deposit of Euro 3.000-3.500)  
 Euro 500 (for security deposit of Euro 4.000)

*We strongly advise customers to choose insurance instead of refundable security deposit for their convenience. All damages/losses are covered apart from the ones caused by gross negligence.*

### Included in the price

Dinghy, Outboard, Autopilot (when applicable), Bowthruster (when applicable), GPS, Plotter (when applicable), Taxes, Port fees in embarkation/disembarkation port.

All yachts are underwater checked at the end of the charter by diver (included in the price)

### Not included in the price

Fuel consumption, Water consumption and Port fees in the ports except from embarkation/disembarkation, bedlinen & towels , Provisions, Transfers

### Obligatory Extra:

Embarkation time:

**End Cleaning: Euro 40 per cabin / Linen-towels: Euro 15 per person / Fuel for Outboard: Euro 10 (one tank)**

Disembarkation time:

**17:00**

**08:00**

The yacht should enter the port of disembarkation the day before the end of the charter, latest by 17:00

### Payments:

**Downpayment: 50% of the charter fee, should be paid latest by 15 days from booking confirmation**

**Balance payment: 50% of the charter fee, should be paid 4 weeks prior embarkation**

When no payment is received within 15 days from booking confirmation, charter will be considered as cancelled without further notice

### Cancellation policy

For bookings cancelled **more than 90 days** before embarkation: **Cancellation fees Euro 150**

For bookings cancelled **between 90 days to 31 days** before embarkation: **First payment 50% is retained**

For bookings cancelled **less than 30 days** before embarkation: **Full payment 100% is retained**

If the yacht is rented again in the same period and under same conditions, cancellation fees will be refunded

**Prices and conditions are subject to change without further notice**