

**LAVRIO, Olympic Marine**

All prices in EUR per week including 12 % Greek VAT

YACHT MODEL	Year of production	Cabins	No of berths	max pax allowed*	1.1-21.4. 201.10.-31.12.	21.4. - 28.4. 13.10.-20.10.	28.4. - 19.5. 29.9. - 13.10.	19.5. - 9.6.	9.6. - 7.7. 15.9. - 29.9.	7.7. - 4.8.	4.8. - 18.8.	18.8. - 15.9.	Deposit Elimination	Deposit
<b>PRESTIGE LINE - CATAMARANS</b>														
NAUTITECH 40 Open	2016	4+1	8+ 1(S)+ 1(SC)	10	2.170	2.900	3.770	4.350	5.130	5.920	7.040	5.740	200 per week	3.000
<b>PRESTIGE LINE - MONOHULLS</b>														
<b>5 &amp; 6 cabins yachts</b>														
JEANNEAU Performance 53*	2013	5+1	10+ 2(S)+ 1(SC)	12	2.160	3.010	4.020	4.860	5.840	6.770	8.050	6.200	200 per week	3.000
BAVARIA 51	2015	5	10+ 2 (S)	10	1.800	2.510	3.350	4.050	4.860	5.640	6.710	5.170	200 per week	2.500
JEANNEAU SUN ODYSSEY 509	2012	5+1	10+ 2(S)+ 1(SC)	12	1.840	2.560	3.420	4.140	4.970	5.760	6.840	5.270	200 per week	2.500
<b>4 cabins yachts</b>														
JEANNEAU SUN ODYSSEY 519*	2017	4 + 1	8+ 2(S)+ 1(SC)	12	2.160	3.010	4.020	4.860	5.840	6.770	8.050	6.200	200 per week	3.000
JEANNEAU Sun Odyssey 49i	2008	4	8+ 2(S)	10	1.290	1.790	2.390	2.900	3.490	4.030	4.790	3.700	200 per week	2.500
BAVARIA 46 Cruiser	2014-16	4	8+ 2(S)	10	1.430	1.970	2.650	3.210	3.840	4.460	5.300	4.070	150 per week	2.500
BENETEAU Oceanis 45	2012	4	8+ 2(S)	10	1.340	1.870	2.510	3.020	3.630	4.200	5.000	3.840	150 per week	2.500
BAVARIA 45	2011	4	8+ 2(S)	10	1.340	1.870	2.510	3.020	3.630	4.200	5.000	3.840	150 per week	2.500
JEANNEAU Sun Odyssey 439	2014	4	8+ 2(S)	10	1.340	1.870	2.510	3.020	3.630	4.200	5.000	3.840	150 per week	2.500
BENETEAU Oceanis 43	2010	4	8+ 2(S)	10	1.240	1.710	2.290	2.790	3.340	3.870	4.600	3.550	150 per week	2.500
<b>3 cabins yachts</b>														
BAVARIA 40	2010	3	6+ 2(S)	8	920	1.280	1.720	2.070	2.490	2.880	3.420	2.640	150 per week	2.500

*comfort package is not included in the above prices but will be added in your invoice*

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(SC)=Skipper cabin

**\*\*\*\* Prices include current local taxes, fees and charges. In case of any changes, Navigare reserves the right to adjust the prices accordingly.**

<b>EQUIPMENT LIST:</b>	For detailed specification for each yacht refer to: <a href="mailto:reservations@navigare-yachting.com">reservations@navigare-yachting.com</a>
<b>GENERAL SPECIFICATION:</b>	All yachts are equipped with autopilot, GPS & chart plotter, echo sound and wind speed indicator, electrical windlass, VHF station, EPIRB, 220 V shore supply & battery charger, radio & CD player, speakers in saloon & Bow thruster is installed on all yachts with build year 2008 or newer and also on all yachts over 43ft before that
<b>CONDITIONS DEPOSIT ELIMINATION</b>	<p><b>Saronic area</b> = Our main sailing area with quick response time in case of required assistance. However, in case of larger distances, like Cyclades, and tougher conditions, intervention time may take longer.</p> <p>Covered are all damages and losses except:</p> <ul style="list-style-type: none"> <li>- Damages caused by gross negligence</li> <li>- Loss of the anchor and chain</li> <li>- Damages on hull and steering system</li> <li>- Loss and total damage of the dinghy and outboard engine</li> </ul> <p>The deductible in every case of loss or damage amounts to 75,00 EUR meaning that all other damages or losses that occur during the trip will be charged with maximum 75 EUR per damage. However, if the damage or loss is worth less than 75 EUR a real damage value will be charged. During regatta sailing (competition) the deductible is 10 % of the deposit, However at least 150,00 EUR.</p> <p>In case of gross negligence the client is maximally responsible towards Navigare Yachting with the normal deposit amount according to the price list which can be from 1.500 up to 2.500 EUR</p>

**Optional Services**

*Should be pre-booked min. one week in advance to embarkation*

<b>Skipper / SY 50-59 ft and catamarans up to 49 ft</b>	<b>1.190 EUR</b> / week + nourishing
<b>Skipper / Sailing-yachts up to 49 ft</b>	<b>1.050 EUR</b> / week + nourishing
<b>Hostess / Sailing-yachts from 50 ft and all catamarans</b>	<b>980 EUR</b> / week+ nourishing
<b>Hostess / Sailing-yachts up to 49 ft</b>	<b>875 EUR</b> / week+ nourishing
<b>Gratuity</b>	<b>Gratuity of 15 to 20% is suggested if you're satisfied with the quality of the service.</b>
<b>Navigare Value Packs upon request (limited number)</b>	<b>VIP Pack - get the treatment you deserve</b> <span style="float: right;"><b>159 EUR/charter</b></span> Get more sailing time with fast track service on arrival and access to the yacht at 13.00 pm, a luxurious drink welcome pack will be waiting for you...
<b>Add-ons upon request (limited number)</b>	Genmaker <b>150 EUR</b> /per week + 200 EUR addition to the sec deposit Railing net <b>100 EUR</b> /per charter Inflatable life vests and Jackstay <b>50 EUR</b> /per charter Extra linen and towels <b>5 EUR</b> /per person Stand up paddle board <b>100 EUR</b> /per week Kayak <b>80 EUR</b> /per week
<b>Transfers</b>	One-way from/to: Athens airport - Olympic Marine Taxi <b>60 EUR</b> /4 pax (between 00.00-06.00 extra 10euro) Minibus <b>115 EUR</b> /up to 10 pax (between 21.00-06.00 20 euro extra) Bus <b>130 EUR</b> /20-30 pax Bus <b>175 EUR</b> /up to 50 pax
<b>Permit for regatta entrance</b>	Proof of competence & Double deposit No extra charge

**General Charter Conditions**

<b>Price discounts:</b>	<p><b>10% - early booking discount (six month prior departure)</b></p> <p>5% - two weeks charter 10% - three weeks charter 5% - for bookings on nautical fairs / boats shows (can be added on max discount!)</p> <p>2,5% - repeated clients (can be added on max discount!)</p> <p>5% - Multiple repeated clients (can be added on max discount!)</p> <p>Maximum discount for sailing-yachts built 17/18 and catamarans is 10% Maximum discount for all other sailing-yachts is 15% <b>other special discounts upon request!</b></p>	<b>Embarkation:</b>	Saturday after 17.00
		<b>Disembarkation:</b>	Saturday before 09.00* Obligatory return to the base on the evening until 18.00 hours.
		<b>Payment terms:</b>	50% at reservation 50% four weeks before charter start
<b>Comfort package (will be added on the invoice)</b>	<b>165 EUR</b> / charter for boats up to 42ft <b>200 EUR</b> / charter for boats from 42ft - 50 ft <b>235 EUR</b> / charter for boats from 50ft and all catamarans	Includes welcome package, final cleaning, bed sheets & towels, dinghy, outboard engine & fuel, gas, full water tanks, snorkelling equipment, prepaid Greek mobile phone and weather forecast SMS on daily basis, free Wi-Fi Internet on board.	
<b>Security deposit:</b>	Only credit cards – VISA or MasterCard	<b>Proof of competence</b>	At least one crew member must display a original of a valid sailing licence and at least one crew member has to prove his or her sailing experience.
<b>10 days charter</b>	Available on request with price calculation: (Weekly charter price / divided by 7 / multiplied by 10) +5% supplementno discount applicable!	<b>February and March charters</b>	Make reservation at least 2 months in advance so we can prepare desired yachts on time!