

# PRICE LIST 2018

## 4 AND 5 CABIN BOATS

SAILCROATIA

			21.4 - 5.5.		19.5. - 9.6.			23.6.-14.7		
Boat type / name / year	Cabins / Berths	deposit	1.1.-21.4.	6.10.-31.12	5.5.-19.5.	22.9.-6.10.	9.6.-23.6.	1.9.-22.9.	11.8. - 1.9.	14.7.-11.8.
Hanse 575 - Miss Malin - 2013.	4+1 / 8+2+1	2500	3500	3900	4100	4550	6900	7350	8100	8700
Sun Odyssey 54 DS - Navicula Blue - 2004	4+1 / 8+2+2	2500	1900	2020	2190	2400	3050	3150	3750	4250
Sun Odyssey 519 - NN - 2018	5 / 10+2	2500	2500	3300	3900	4400	5120	5500	5970	6350
Bavaria 51 - NN - 2018	5 / 10+1	2500	2480	2650	2900	3350	4100	4600	5400	6050
Elan Impression 50 - Sea eagle - 2015.	4+1 / 8+2+1	2500	2150	2380	2650	2900	3980	4400	5250	5900
Bavaria 50 - Tessan - 2005	5 / 10+2	2500	1700	1980	2100	2250	2700	2850	3550	4100
Hanse 495 - Kairos - 2012.	4+1 / 8+2+1	2500	2050	2200	2550	2800	3950	4250	4720	5230
Hanse 495 - Andrey - 2011.	4+1 / 8+1+1	2500	2050	2200	2550	2800	3950	4250	4720	5230
Sun Odyssey 49i - (Ana B., Violeta, Živa) - 2006/2008	4 / 8+2	2500	1550	1780	1900	2150	2650	2800	3250	3700
Grand Soleil 46.3 - Flying change - 2004.	4 / 8+1	2000	1300	1650	1700	1850	2350	2400	3050	3550
Elan Impression 45 - Lilo -2016	4 / 8+2	2000	1450	1980	2200	2550	3150	3300	3850	4200
Elan Impression 45 - (dm One, Mladena)- 2015/2016.	4 / 8+2	2000	1450	1980	2200	2500	3050	3300	3700	4050
Lagoon 421 - Bellvista - 2011	4 / 8+2+1	2500	n/a	n/a	2850	3100	4400	4750	5850	6400

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## 3 CABIN BOATS

			21.4 - 5.5.		19.5. - 9.6.			23.6.-14.7		
Boat type / name / year	Cabins / berth	deposit	1.1. -21.4.	6.10.-31.12	5.5.-19.5.	22.9.-6.10.	9.6.-23.6.	1.9.-22.9.	11.8. - 1.9.	14.7.-11.8.
Oceanis 473 - Marco Polo - 2004	3 / 6+2	2000	1280	1350	1540	1600	2050	2150	2550	3150
Hanse 400 - Mara - 2011	3 / 6+1	1500	1050	1350	1450	1600	2180	2400	2700	2960
Elan 40 - dm Two - 2015	3 / 6+2	1500	1200	1600	1800	2000	2300	2500	2700	2900
Oceanis 393 - Anita - 2006	3 / 6+2	1500	900	980	1100	1390	1800	1950	2250	2500
Elan 384 - Ema - 2006	3 / 6+1	1500	810	900	980	1100	1450	1650	1980	2400
Oceanis 373 - Dino - 2004	3 / 6+1	1500	650	750	900	1000	1490	1650	1900	2190

## RACE LINE

			21.4 - 5.5.		19.5. - 9.6.			23.6.-14.7		
Boat type / name / year	Cabins / berth	deposit	1.1.-21.4.	6.10.-31.12	5.5.-19.5.	22.9.-6.10.	9.6.-23.6.	1.9.-22.9.	11.8. - 1.9.	14.7.-11.8.
Salona 45 - Beba - 2005	4 / 8+1	2000	1300	1450	1550	1850	2100	2200	2780	3290
Salona 44 - Giordano Bruno - 2010	4 / 8+2	2000	1400	1800	1980	2100	2720	2900	3390	3710

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SAILCROATIA

## MOTOR YACHT

		21.4 - 5.5.	19.5. - 9.6.	23.6.-14.7					
Boat type / name / year	deposit	1.1.-21.4.	6.10.-31.12	5.5.-19.5.	22.9.-6.10.	9.6.-23.6.	1.9.-22.9.	11.8. - 1.9.	14.7.-11.8.
Pershing 50 - Irbish skipper included	2500	15000	15000	15000	16000	16000	16000	18000	18000
Pershing 50 - Irbish skipper included	DAILY	1800	1800	1800	1910	1910	1910	2125	2125
Pershing 50 - Irbish skipper included	WEEKEND	5100	5100	5100	5600	5600	5600	6300	6300

All prices are in Euros and include VAT

## COMPULSORY EXTRAS

Charter pack (25% VAT included)

from 32' to 43' 190 Eur

from 44' to 54' 240 Eur

from 55' to 60' & catamarans 350 Eur

Charter pack for Pershing 50 500 Eur

Charter pack includes:

Final cleaning, WiFi with 5 connections, 1GB per day - upgrades available, 5 litres fuel for outboarder, 2x gas bottles, bed linen, set of towels per person (1 regular + 1 large), rubbish bags, 1 sponge, 2 kitchen paper towels, dish soap, toilet paper (1 per head).

# PRICE LIST 2018

SAILCROATIA

## CREW CHANGES AND CLEANING

Extra cleaning: up to 43ft: 130 Eur / above 43ft: 175 Eur (includes bed linen, towels and charter prep)  
Crew change: 50 Eur - Compulsory only if skipper is changes (Check-in/check-out, Dive check, security deposit)  
Crew change with cleaning: up to 43ft: 180 Eur / above 43ft: 225 Eur

## TOURIST TAX

Tourist tax is 7 Kuna per day per person / payable on the spot in cash only.

## AVAILABLE EXTRAS

Skipper (per week – food extra) up to 43ft	1050€	Gennaker (per week) from 51'-60'	250 Eur
Skipper (per week – food extra) 44ft to 54ft	1120€		
Skipper (per week - food extra) 54ft to 60ft & catamarans	1190€		
Chef (per week – food extra)	1050 Eur	Transfers	POA
Hostess (per week – food extra)	1050 Eur	Spinnaker	POA
Snorkelling equipment (per person / per week)	10 Eur	Damage waiver*	
SUP (per week) - limited availability	130 Eur	from 32' to 43'	190 Eur
Safety net	100 Eur	from 44' to 54'	240 Eur
Gennaker (per week) from 32'-50'	200 Eur	from 55' to 60' & catamarans	350 Eur

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## EARLY CHECK-IN

at 12:30 - 150 Eur  
at 14:30 - 80 Eur

(Limited availability)

## SUPPLIES and SERVICES

Gas bottle	10 Eur
Outboard engine fuel	8 Eur (5 litres)
Extra towels	Large: 5 Eur / Small: 2 Eur
Extra bed linen	10 Eur / per person
Additional internet	3GB daily: 35 Eur / 10GB daily: 70 Eur

## SECURITY DEPOSIT

The security deposit is a refundable deposit paid prior to embarkation by credit card (Master, Visa, Diners, American). Should there be no damage or loss of the yachts equipment then we will return the full amount. During regattas the deposit is twice the normal amount.

## \*DAMAGE WAIVER

Damage waiver is non refundable amount which should be paid on the spot by credit card or in cash (Croatian Kunas only). When a damage waiver has been paid then it is not obligatory to leave a security deposit.

Damage waiver does not include: cost of fuel, clogged toilet, negligence, vandalism, loss of dinghy, loss of outboard engine, loss of anchor and chain, torn sails (due to negligence). Damage waiver is not available for regatta charters.

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## CHECK IN CHECK OUT TIMES

Charter usually begin on Saturday at 17:00h (check-in) and end the following Saturday at 08:30h (check -out), unless otherwise agreed.  
We request our guests to return to the base marina by 18h the night before check-out to avoid the risk of late check-out problems and penalties.

## VALID DISCOUNTS

Early booking discount	15% until 1.12.2017
Two weeks discount or repeat client	5%
Boat show discount	5%

## PAYMENT TERMS

Payment of 50% should be made within 8 days of the reservation date with the final balance due 45 days prior to departure. Price listed are gross prices and include VAT.

Payments of available extras in the marina base will be charged in Croatian Kuna.

## CANCELLATIONS

Cancellations must be made in writing, by the signatory who booked the holiday, together with the return of any travel documents.  
If the cancellation is made more than 45 days before the departure date, the Company reserves the right to keep the 50% of the total amount.  
Cancellations within 45 days of departure are non-refundable

Nereus d.o.o. (Sail Croatia) reserves right to change or amend the price list.  
Prices are valid from 02.10.2017.