

PRICE LIST 2018

Pricelist in Euro (€) - Rates per week	Built year	Until 28.04. From 13.10.	28.04.-19.05. 29.09.-13.10.	19.05.-02.06.	02.06.-23.06.	23.06.-14.07. 18.08.-01.09.	14.07.-18.08.	01.09.-15.09.	15.09.-29.09.
ELAN 50 IMPRESSION 5+1 cabins, 10+2 berths, 2 heads	2015	2,350	2,595	3,220	4,030	5,130	5,570	4,480	3,580
BENETEAU OCEANIS 50 • 2 yachts 5+1 cabins, 10+2 berths, 3+1 heads	2011	2,160	2,385	2,960	3,710	4,720	5,120	4,120	3,290
BAVARIA 46 CRUISER 4 cabins, 8+2 berths, 3 heads	2016	1,880	2,230	2,900	3,320	4,190	4,450	3,690	3,220
BAVARIA 45 CRUISER • 2 yachts 4 cabins, 8+2 berths, 3 heads	2011	1,510	1,780	2,450	2,810	3,545	3,765	3,120	2,720
ELAN 45 IMPRESSION 4 cabins, 8+2 berths, 2 heads	2015	1,575	1,835	2,725	2,990	4,010	4,230	3,320	3,030
BENETEAU OCEANIS 43 4 cabins, 8+2 berths, 2 heads	2010	1,315	1,445	2,130	2,300	3,250	3,600	2,555	2,365
BAVARIA 42 CRUISER 3 cabins, 6+2 berths, 2 heads	2008	1,100	1,275	1,785	1,950	2,520	2,775	2,170	1,985
BAVARIA 37 CRUISER 3 cabins, 6+1 berths, 1 head	2016	1,225	1,395	1,930	2,110	2,640	2,930	2,340	2,145

SECURITY DEPOSIT: 2,500 € for Elan 50 and Oceanis 50; 2,000 € for Bavaria 46, 45 and Elan 45; 1,500 € for all other yachts - payable in cash or credit card (Visa, Mastercard, American Express), double deposit requested for regattas.

MANDATORY EXTRAS:	Tourist tax: 1 €/pax/day • Charter pack (210 € for Bavaria 37, 235 € for all other yachts)
INCLUDED IN CHARTER PRICE:	Accommodation onboard • VAT (13%) • Berths in base marina • Dinghy + Oars Equipment as specified in the inventory list of each yacht
INCLUDED IN CHARTER PACK PRICE:	Outboard engine • Final cleaning • Diver fee • Gas • Bed linen • Towels (2 per pax + 1 per toilet) • Wi-Fi Welcome pack • Start up kit: dish washing liquid, sponge, toilet paper, hand soap, paper towels
NOT INCLUDED IN PRICE:	Bank transfer fees • Fuel • Berths in other marinas • Food and drink • Third party services
OPTIONAL EXTRAS:	Skipper: 150 € per day + food Spinnaker/Gennaker: 140 € per week Transfer from Split airport to the base: 40 € one way for up to 8 pax Priority check in (at 13:00 hrs): 90 €, VIP pack: 139 €
DISCOUNTS:	Hostess: 120 € per day + food Regatta fee: 20% on charter price 2 weeks, Boat show: 5% 3 weeks: 10% Maximum discount: 15% Repeated client of Smart Sail: 5% Early booking (till 31.01.18.): up to 20%
THIRD PARTY SERVICES:	Parking marina Baotic: 10 € per day
PAYMENT:	Boat charter: 50% by booking confirmation, 50% 4 weeks prior to charter start Mandatory/optional extras: by check-in or with the second installment for the charter Skipper&hostess: directly to the service provider
CHECK IN:	From 18:00 hrs
CHECK OUT:	Return to the base Friday until 18:00 hrs with the overnight until Saturday 9:00 hrs
REQUIRED DOCUMENTS:	According to Croatian Maritime law, the skipper must have a valid skipper's licence and VHF radio licence.

IMPORTANT NOTICE:

- The general conditions of chartering vessels are the consistent part of this price list and are published on the web page www.smartsail.hr.
- Smart Sail reserves the right to change the prices without the previous notice. Changed prices will apply only on the contracts signed after the price change date.
- Any price from the price list can be subject to the individual discounts approved by Smart Sail depending on the relevant circumstances at a given moment (e.g. last minute discount, loyalty discount, special offer...).
- Boats are chartered exclusively on Saturday - Saturday weekly basis but Smart Sail reserves the right to decide upon relevant circumstances (booking situation, low season period...) when to offer charters for a periods shorter than a week and out of Saturday-Saturday time frame.
- Prices are in EUR, per week and per boat.