



PRICELIST 2018 (Euro/Week)

Prices include VAT according to the current Italian legislation

BASES: SALERNO – TROPEA

Early Booking: 10% till 31.01.18 – 5% till 28.02.18

Yacht	Name	Year	Lenght	cab/wc	berths	01.01-	14.04-	26.05-	23.06-	11.08-
						06.10-	22.09-	08.09-	25.08-	
Sun Odyssey 36i	Marina	07	11,10	3/1	6+2	1.300	1.500	2.000	2.300	2.700
Dufour 365	Feeling	08	11,10	3/1	6+2	1.300	1.500	2.000	2.300	2.700
Sun Odyssey 379	Minerva	14	11,34	3/1	6+2	1.600	1.900	2.400	2.700	3.200
Sun Odyssey 39i	Liana	08	11,86	3/2	6+2	1.500	1.800	2.300	2.600	3.000
Grand Soleil 40	Oscar	05	12,20	3/2	6+2	1.500	1.800	2.300	2.600	3.000
Bavaria 40 Cruiser	Galateia	11	12,35	3/2	6+2	1.800	2.200	2.600	2.800	3.400
Sun Odyssey 419		18	12,76	3/2	6+2	2.100	2.500	2.900	3.200	4.000
Sun Odyssey 439	Roberta	12	13,34	4/2	8+2	2.400	2.800	3.400	3.700	4.500
Sun Odyssey 439	Mira	13	13,34	4/2	8+2	2.400	2.800	3.400	3.700	4.500
Sun Odyssey 449		18	13,76	2	8+2	2.600	3.200	3.600	4.000	5.000
Dufour 455	Emotion	07	13,75	4/2	8+2	2.300	2.700	3.300	3.600	4.300
Bavaria 45	Giu.Do	11	14,27	4/3	8+1	2.500	2.900	3.500	3.800	4.700
Sun Odyssey 469	Alhena	14	14,05	4/4	8+2	2.800	3.500	4.000	4.400	5.400
Sun Odyssey 519	Giovanna	17	15,75	5/3	10+2	3.300	4.300	4.700	5.000	6.500
Jeanneau 53	Claudia	10	16,06	5+1/3	10+2	3.500	4.050	5.200	5.700	6.600
Sun Odyssey 54	Nietta	05	16,60	4+1/4+1	8+2+2	3.100	3.600	4.400	4.800	5.900
Lagoon 380	Giulia II	08	11,55	4/2	8+2	2.800	3.000	3.800	4.400	4.900

INCLUSIVE

All Yachts with standard equipment: GPS with chart plotter; Autopilot; Electric windlass; CD player; Dinghy; Bimini top; Inverter 150 W.
Standard Mainsail: Dufour 365, Sun Odyssey 36i, Sun Odyssey 379, Sun Odyssey 39i, Grand Soleil 40, 2 x Sun Odyssey 439, Dufour 455, Sun Odyssey 469, Lagoon 380. **Furling mainsail:** Bavaria 40, Bavaria 45, Sun Odyssey 449, Sun Odyssey 519, Jeanneau 53, Sun Odyssey 54. --
generator on Bavaria 45; **air conditioning** on Bavaria 45 ; **bow thruster** on Bavaria 40, Bavaria 45, Sun Odyssey 449, Sun Odyssey 469, Jeanneau 53, Sun Odyssey 54DS.

<u>CHECK IN</u>	Saturday	18,00	<u>DISCOUNTS</u>	<u>ONE WAY</u>	
<u>CHECK OUT</u>	Friday	18,00	2 weeks 5% - 3 weeks 10%(no	Salerno - Tropea	400 €
<u>OVERNIGHT</u>	Saturday	09,00	Boat show 5% - repeat client 5%	<u>END CLEANING</u>	
			(max discount 15%)	3 cabins	120 €
<u>FEW DAYS</u>			<u>DEPOSIT INSURANCE</u>	4 cabins	150 €
2 days 35% of week price			3 cabins 800€ (400€ returned	5 cabins + catamaran	180 €
3 days 50% of week price			4 cabins 900€ (450€ returned	<u>OPTIONALS</u>	
4 days 65% of week price			5 cabins + cat 1000€ (500€ returned	Transfer	on request
5 days 80% of week price			<u>SECURITY DEPOSIT</u>	Parking	12 Eur/day
6 days 90% of week price			Cash/credit card (Visa or Mastercard)	Bed Linen and Towels	15 Eur/pax
<u>PAYMENT</u>			up to 39'	Blister/week	150 Eur/Week
50% at confirmation			40'-47'	Outboard	120 Eur/Week
50% 30 days before charter			49'-56' + cat	Safety net	150 Eur/Week
				Skipper	1050 Eur/Week
				Sup Board	120 Eur/Week