



## PRICELIST 2018 (Euro/Week)

Prices include VAT according to the current Italian legislation

**BASES: SALERNO - TROPEA**

**Early Booking: 10% till 31.01.18 - 5% till 28.02.18**

| Yacht                  | Name           | Year      | Lenght       | cab/wc     | berths       | 01.01-13.04  | 14.04-25.05  | 26.05-22.06  | 23.06-10.08  | 11.08-24.08  |
|------------------------|----------------|-----------|--------------|------------|--------------|--------------|--------------|--------------|--------------|--------------|
|                        |                |           |              |            |              | 06.10-31.12  | 22.09-05.10  | 08.09-21.09  | 25.08-07.09  |              |
| Sun Odyssey 36i        | Marina         | 07        | 11,10        | 3/1        | 6+2          | 1.300        | 1.500        | 2.000        | 2.300        | 2.700        |
| Dufour 365             | Feeling        | 08        | 11,10        | 3/1        | 6+2          | 1.300        | 1.500        | 2.000        | 2.300        | 2.700        |
| Sun Odyssey 379        | Minerva        | 14        | 11,34        | 3/1        | 6+2          | 1.600        | 1.900        | 2.400        | 2.700        | 3.200        |
| Grand Soleil 40        | Oscar          | 05        | 12,20        | 3/2        | 6+2          | 1.500        | 1.800        | 2.300        | 2.600        | 3.000        |
| Bavaria 40 Cruiser     | Galatea        | 11        | 12,35        | 3/2        | 6+2          | 1.800        | 2.200        | 2.600        | 2.800        | 3.400        |
| <b>Sun Odyssey 419</b> |                | <b>18</b> | <b>12,76</b> | <b>3/2</b> | <b>6+2</b>   | <b>2.100</b> | <b>2.500</b> | <b>2.900</b> | <b>3.200</b> | <b>4.000</b> |
| Sun Odyssey 439        | Roberta        | 12        | 13,34        | 4/2        | 8+2          | 2.400        | 2.800        | 3.400        | 3.700        | 4.500        |
| Sun Odyssey 439        | Mira           | 13        | 13,34        | 4/2        | 8+2          | 2.400        | 2.800        | 3.400        | 3.700        | 4.500        |
| <b>Sun Odyssey 449</b> |                | <b>18</b> | <b>13,76</b> | <b>2</b>   | <b>8+2</b>   | <b>2.600</b> | <b>3.200</b> | <b>3.600</b> | <b>4.000</b> | <b>5.000</b> |
| Dufour 455             | Emotion        | 07        | 13,75        | 4/2        | 8+2          | 2.300        | 2.700        | 3.300        | 3.600        | 4.300        |
| Bavaria 45             | Giu.Do         | 11        | 14,27        | 4/3        | 8+1          | 2.500        | 2.900        | 3.500        | 3.800        | 4.700        |
| Sun Odyssey 469        | Alhena         | 14        | 14,05        | 4/4        | 8+2          | 2.800        | 3.500        | 4.000        | 4.400        | 5.400        |
| Sun Odyssey 519        | Giovanna       | 17        | 15,75        | 5/3        | 10+2         | 3.300        | 4.300        | 4.700        | 5.000        | 6.500        |
| Jeanneau 53            | Claudia        | 10        | 16,06        | 5+1/3      | 10+2         | 3.500        | 4.050        | 5.200        | 5.700        | 6.600        |
| Sun Odyssey 54         | Nietta         | 05        | 16,60        | 4+1/4+1    | 8+2+2        | 3.100        | 3.600        | 4.400        | 4.800        | 5.900        |
| Lagoon 380             | Giulia II      | 08        | 11,55        | 4/2        | 8+2          | 2.800        | 3.000        | 3.800        | 4.400        | 4.900        |
| <b>Bali 4.0</b>        | <b>Electra</b> | <b>18</b> | <b>11,99</b> | <b>4/4</b> | <b>8+1+1</b> | <b>3.500</b> | <b>3.800</b> | <b>4.600</b> | <b>5.900</b> | <b>7.200</b> |

### INCLUSIVE

All Yachts with standard equipment: GPS with chart plotter; Autopilot; Electric windlass; CD player; Dinghy; Bimini top; Inverter 150 W. **Standard Mainsail:** Dufour 365, Sun Odyssey 36i, Sun Odyssey 379, Sun Odyssey 39i, Grand Soleil 40, 2 x Sun Odyssey 439, Dufour 455, Sun Odyssey 469, Lagoon 380. **Furling mainsail:** Bavaria 40, Bavaria 45, Sun Odyssey 449, Sun Odyssey 519, Jeanneau 53, Sun Odyssey 54. -- **generator** on Bavaria 45; **air conditioning** on Bavaria 45 ; **bow thruster** on Bavaria 40, Bavaria 45, Sun Odyssey 449, Sun Odyssey 469, Jeanneau 53, Sun Odyssey 54DS.

|                            |                   |       |   |                       |                      |               |
|----------------------------|-------------------|-------|---|-----------------------|----------------------|---------------|
| <b>CHECK IN</b>            | Saturday          | 18,00 | <b>DISCOUNTS</b>                                      |                       | <b>ONE WAY</b>       |               |
| <b>CHECK OUT</b>           | Friday            | 18,00 | 2 weeks 5% - 3 weeks 10%(no August)                   |                       | Salerno - Tropea     | 400 €         |
| <b>OVERNIGHT</b>           | Saturday          | 09,00 | Boat show 5% - repeat client 5%<br>(max discount 15%) |                       | <b>END CLEANING</b>  |               |
|                            |                   |       |   |                       | 3 cabins             | 120 €         |
|                            |                   |       |   |                       | 4 cabins             | 150 €         |
|                            |                   |       |   |                       | 5 cabins + catamaran | 180 €         |
| <b>FEW DAYS</b>            |                   |       | <b>DEPOSIT INSURANCE</b>                              |                       | <b>OPTIONALS</b>     |               |
| 2 days                     | 35% of week price |       | 3 cabins  | 800€ (400€ returned)  | Transfer             | on request    |
| 3 days                     | 50% of week price |       | 4 cabins  | 900€ (450€ returned)  | Parking              | 12 Eur/day    |
| 4 days                     | 65% of week price |       | 5 cabins + cat  | 1000€ (500€ returned) | Bed Linen and Towels | 15 Eur/pax    |
| 5 days                     | 80% of week price |       | <b>SECURITY DEPOSIT</b>                               |                       | Blister/week         | 150 Eur/Week  |
| 6 days                     | 90% of week price |       | Cash/credit card (Visa or Mastercard)                 |                       | Outboard             | 120 Eur/Week  |
| <b>PAYMENT</b>             |                   |       | up to 39'   |                       | Safety net           | 150 Eur/Week  |
| 50% at confirmation        |                   |       | 40'-47'   |                       | Skipper              | 1050 Eur/Week |
| 50% 30 days before charter |                   |       | 49'-56' + cat   |                       | Sup Board            | 120 Eur/Week  |