

YACHT4YOU

CHARTER COMPANY & YACHT BASE

PRICE LIST 2018 -02

Marina Kaštela

Sailing Yacht	Build year	14.7.-11.8.	30.6.-14.7. 11.8.-25.8.	16.6.-30.6. 25.8.-8.9.	2.6.-16.6. 8.9.-22.9.	19.5.-2.6. 22.9.-6.10.	21.4.-19.5. 6.10.-20.10.	till 21.4. from 20.10.	Security deposit	Transit log
BAVARIA 51 Petra II 5 cabins / 10+2 berths / 3+1 heads	2015	5.300	4.900	4.500	4.050	3.400	3.000	2.800	2500	150
ELAN 50 Impr. Azia 5+1 cabins / 10+2+1berths / 2 heads	2017	5.300	4.900	4.500	4.050	3.400	3.000	2.800	2500	150
ELAN 50 Impr. Biondi 5+1 cabins / 10+2+1berths / 2 heads	2015	5.300	4.900	4.500	4.050	3.400	3.000	2.800	2500	150
ELAN 494 Impr. Ojstrica 5+1 cabins / 10+2+1berths / 2 heads	2013	5.100	4.700	4.200	3.850	3.200	2.800	2.600	2000	150
BAVARIA 46 Mila VII 4 cabins / 8+1 berths / 3+1 heads	2014	4.200	3.800	3.400	3.100	2.400	2.000	1.800	1500	150
BAVARIA 46 Srna V 4 cabins / 8+1 berths / 3+1 heads	2014	4.200	3.800	3.400	3.100	2.400	2.000	1.800	1500	150
ELAN Impr. 45 Adriana 4 cabins / 8+2 berths / 2 heads	2018	4.200	3.800	3.400	3.100	2.400	2.000	1.800	1500	140
ELAN Impr. 45 Manann 4 cabins / 8+2 berths / 2 heads	2017	4.200	3.800	3.400	3.100	2.400	2.000	1.800	1500	140
ELAN Impr. 45 California 4 cabins / 8+2 berths / 2 heads	2016	4.200	3.800	3.400	3.100	2.400	2.000	1.800	1500	140
ELAN Impr. 40 Lir 3 cabins / 6+2 berths / 2 head	2016	3.200	2.900	2.600	2.200	1.600	1.300	1.100	1500	130
ELAN Impr. 35 Tesa 3 cabins / 6+2 berths / 1 head	2015	2.400	2.100	1.800	1.600	1.300	1.000	900	1500	120
ELAN E3 Škrlatica 2 cabins / 4+2 berths / 1 head	2016	2.000	1.800	1.600	1.400	1.200	900	800	1500	110
BAVARIA Easy 9.7 Maja 2 cabins / 4+2 berths / 1 head	2015	2.000	1.800	1.600	1.400	1.000	800	700	1500	110
SUN ODYSSEY 49 Divis 3 cabins / 6+1 berths / 2 heads	2007	3.600	3.200	3.000	2.600	2.000	1.700	1.500	1500	150
ELAN 434 Impr. Alina 4 cabins / 8+2 berths / 2 heads	2007	3.200	2.900	2.750	2.500	1.800	1.600	1.400	1500	140
DUFOUR 34 Bibi 3 cabins / 6 berths / 1 heads	2005	2.000	1.850	1.700	1.400	1.050	900	700	1500	120
DUFOUR 34 Sexy 3 cabins / 6 berths / 1 heads	2005	2.000	1.850	1.700	1.400	1.050	900	700	1500	120
ELAN 333 Pinky 2 cabins / 4+2 berths / 1 heads	2005	1.650	1.450	1.400	1.200	900	700	600	1500	110
ELAN 333 Tadoo 2 cabins / 4+2 berths / 1 heads	2005	1.650	1.450	1.400	1.200	900	700	600	1500	110

Catamaran	Build year	14.7.-11.8.	30.6.-14.7. 11.8.-25.8.	16.6.-30.6. 25.8.-8.9.	2.6.-16.6. 8.9.-22.9.	19.5.-2.6. 22.9.-6.10.	21.4.-19.5. 6.10.-20.10.	till 21.4. from 20.10.	Security deposit	Transit log
BALI 4.0 Capronca 4 cabins / 8+2 berths / 4 heads	2018	6.690	6.170	5.600	4.960	4.160	2.970	2.180	2500	180

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Prices are in Euro, VAT included. Price list is valid from 01.08.2017. We reserve the right to make changes and additions to the price list.

Terms & conditions:

Check in: Saturday from 4 p.m.

Check out: Friday till 7 p.m. with overnight stay on board till Saturday 9 a.m.

Skipper qualification: When chartering the boat, bareboat, the skipper must possess a valid licence and a VHF certificate for the size and tonnage of the specified boat, which is required by Croatian Maritime Law.

Charter documents: We require Crew list, skipper licence, VHF certificate and approximate time of client's arrival, to be delivered to our office latest 1 week before charter. If requested documents and information are not provided on time, check in could be delayed.

Security deposit: cash or credit card pre-authorization

Damage waiver: 250 € for 2,3,4 cabins, 320 € for 5 cab; + 500 € refundable security deposit

Regatta: +20% extra fee. Deposit for regatta: double.

Payment conditions: 50% upon confirmation, 50% 4 weeks before charter.

Discounts:

Early booking discount:	<i>Yachts older than 5 years:</i> 10 % till 31.01.2018. and additional 5% for a first minute booking till 31.12.2017. <i>Yachts up to 5 years old:</i> 5 % till 31.01.2018. and additional 5% for a first minute booking till 31.12.2017.
More weeks discount:	2 weeks 5%; 3 weeks and more 10 %;
Repeater client:	5% for repeater client in Y4Y fleet
Boat show discount:	5%, valid only for exhibitors
Max. Total discount	<i>Yachts older than 5 years:</i> 15 % for regular discounts listed above <i>Yachts up to 5 years old:</i> 10 % for regular discounts listed above Last minute discount & Special discounts are possible up to max. 35 % discount.

Extra equipment & service:

Obligatory extras:

Transit log: Cleaning, Bed lines (one per person), Towels (one per person), Eco welcome pack, Gas, Diver check, VAT 25%.

Transit log prices are listed in Price list. Transit log is payable in advance.

Tourist tax: is not included in price. Tourist tax is obligatory in amount of 1 € / per person / per day, payable upon embarkation in charter base for all days of charter.

Optional extras:

Outboard engine: 80 € / week	Safety net: 50 € / charter
Gennaker (following equipment list): 80 € / week	Pets on board: (extra cleaning): 100 € / charter
Extra towel: 2 € / peace	Snorkelling equipment: 10 € / set /week
Extra linen: 5 € / pax	Stand up paddel: 80 € / week
Skipper: (own cabin + food) 120 €/day till 45 feet, 140 €/day over 45	Provision: 15%
Hostess: (own cabin + food) 100 €/day till 45 feet, 120 €/day over 45	Early check in (at 13:00): 100 € / charter *(confirmation at the base)
Wi Fi: 20 € / week	Transfer: upon request

All-inclusive pack: *(All-inclusive pack needs to be order with the booking confirmation)*

All-inclusive pack: Transit log (Cleaning, Bed lines (one per person), Towels (one per person), Eco welcome pack, Gas, Diver check),

Welcome wine, Snorkelling equipment (2 sets), Outboard + 5lit Fuel for Outboard, WiFi, Damage Waiver, 25 % VAT.*

For 1 week: 290 € -2 cab, 300 € -3 cab, 380 € -4 cab, 460 € -5 cab.

For 2 weeks: 390 € -2 cab, 400 € -3 cab, 500 € 4 cab, 600 € -5 cab.

For 3 weeks: 430 € -2 cab, 440 € -3 cab, 560 € -4 cab, 680 € -5 cab.

For 4 weeks: 470 € -2 cab, 480 € -3 cab, 620 € 4 cab, 750 € -5 cab.

*With All-inclusive pack, Transit log is included and obligatory refundable security deposit is 500 €.