

## Price List Tuscany A - 2018 "Marina di Scarlino"

Yacht's type	Name	Year	Refit	Length	Cab/WC	Berths	04/08 - 24/08	30/06 - 03/08	19/05 - 29/06	21/04 - 18/05	01/01 - 20/04	Deposit
								25/08 - 07/09	08/09 - 28/09	29/09 - 19/10	20/10 - 31/12	
<b>Premier Fleet</b>												
SUN ODYSSEY 33i	Betty <sup>3</sup>	2013	2017	9,96	2/1	4	2.200,00	2.000,00	1.800,00	1.550,00	1.400,00	2.000,00
SUN ODYSSEY 349	Vicky	2016		10,34	3/1	6	2.800,00	2.400,00	2.100,00	1.900,00	1.650,00	2.500,00
SUN ODYSSEY 349	Kende	2017		10,34	3/1	6	2.900,00	2.500,00	2.200,00	1.950,00	1.750,00	2.500,00
SUN ODYSSEY 349	Euribia	2017		10,34	3/1	6	2.900,00	2.500,00	2.200,00	1.950,00	1.750,00	2.500,00
SUN ODYSSEY 419	Mukoko II	2017		12,76	3/2	6	3.600,00	3.100,00	2.700,00	2.400,00	2.150,00	2.500,00
SUN ODYSSEY 419	<b>NEW</b>	<b>2018</b>		<b>12,76</b>	<b>3/2</b>	<b>6</b>	<b>3.800,00</b>	<b>3.300,00</b>	<b>2.900,00</b>	<b>2.600,00</b>	<b>2.300,00</b>	<b>2.500,00</b>
SUN ODYSSEY 449	Mamà	2016		13,76	4/2	8	4.700,00	4.100,00	3.600,00	3.200,00	2.800,00	3.000,00
SUN ODYSSEY 449	Yakara	2017		13,76	4/2	8	4.800,00	4.200,00	3.700,00	3.300,00	2.900,00	3.000,00
SUN ODYSSEY 469	Mopepe II	2014		14,05	4/4	8	4.800,00	4.200,00	3.700,00	3.300,00	2.900,00	3.000,00
SUN ODYSSEY 519	<b>NEW</b>	<b>2018</b>		<b>15,75</b>	<b>5+1/3</b>	<b>11</b>	<b>6.200,00</b>	<b>5.500,00</b>	<b>4.800,00</b>	<b>4.200,00</b>	<b>3.800,00</b>	<b>3.500,00</b>
<b>Classic Fleet</b>												
IMPRESSION 394	Amelia	2012	2016	11,90	3/2	6	3.100,00	2.700,00	2.300,00	2.000,00	1.800,00	2.500,00
IMPRESSION 394	Brigitta	2012	2016	11,90	3/2	6	3.100,00	2.700,00	2.300,00	2.000,00	1.800,00	2.500,00
SUN ODYSSEY 42i	Kandaloa	2009	2015	12,85	3/2	6 + 1	3.200,00	2.800,00	2.400,00	2.100,00	1.850,00	2.500,00
SUN ODYSSEY 44i	Keba	2009	2015	13,75	4/2	8	3.900,00	3.400,00	2.900,00	2.500,00	2.200,00	3.000,00
BAVARIA 45 Cruiser	Bimba Matta	2012	2017	14,27	4/3	8	4.200,00	3.600,00	3.200,00	2.800,00	2.400,00	3.000,00

Prices per week in Euro - valid from 31/08/2017

### General Conditions

#### Charter pack service - compulsory

final cleaning - 1 gas bottle - bed-linen 1 set per person  
 2 cabins € 140,00  
 3 cabins € 170,00  
 4 cabins € 200,00  
 5 cabins € 250,00

#### Prices include

VAT, Insurance RC + Kasco  
 Mooring Marina di Scarlino first and last night  
 Dinghy  
 Inverter, solar panel

#### Extras on request

**Outboard motor:** € 100,00/week - any additional week € 50,00  
**Towels:** € 8,00 (1 large towel + 1 medium towel)  
**Bed linen additional:** € 10,00 per person  
**Safety net installed:** up 42' € 150,00 - up 51' € 200,00  
**Safety net not installed:** € 50,00  
**Gas bottle additional:** € 20,00

#### Extras subject to availability

**Gennaker:** € 150,00/week - any additional week € 100,00  
**Inflatable paddle surf (SUP):** € 150,00/week  
**Wi-Fi:** € 40,00/week

**On request :** Parking guarded, Transfer, Provisioning

#### Short period bookings

1 day 20% of the weekly rate  
 2 days 45% of the weekly rate  
 3 days 55% of the weekly rate  
 4 days 70% of the weekly rate  
 5 days 80% of the weekly rate

#### Discounts

**10% Early booking till 08/01/2018**  
 5% Early booking till 28/02/2018  
 5% for 2 weeks charter - 10% for 3 weeks charter  
 5% repeat client 43° Parallelo  
 5% boat show - reserved to the exhibitors  
 Group bookings : up to 3 boats 3% - 4 boats and more 5%  
**Max discount 15%**

#### Deposit

Refundable deposit only per Credit Card : VISA - Mastercard  
 Deposit reduction: (not accepted for flotilla/group bookings)  
 2/3 cabins € 250,00 not refundable - reduce deposit to € 800,00  
 4/5 cabins € 300,00 not refundable - reduce deposit to € 1.000,00

#### Embarkation / Disembarkation

Embarkation: Saturday from 05.00 p.m.  
 Disembarkation: Friday 06.00 p.m. + overnight till Saturday 08.30 a.m.  
 Week end: Friday 05.00 p.m. - Sunday 06.00 p.m.  
 Daily boarding: 09.00 a.m. to 06.00 p.m.