

**PRICES IN EURO/ WEEK 2018 ITALY - FLEET IN PUNTA ALA (TUSCANY, ITALY)**

YACHTS	Cab.	Pax	WC	Year	01/01-14/04	14/04-26/05	26/05-23/06	23/06-14/07	14/07-04/08	04/08-18/08	
					06/10-31/12	22/09-06/10	08/09-22/09	25/08-08/09	18/08-25/08		
<b>ELAN 434 Imp</b>	(Calufra)	4	8+2	2	2005	€ 2.200	€ 2.500	€ 2.700	€ 3.000	€ 3.400	€ 3.800
<b>OCEANIS 423</b>	(Morgana)	4	8+2	3	04/12	€ 2.050	€ 2.350	€ 2.550	€ 2.750	€ 3.200	€ 3.650
<b>SUN ODYSSEY 42i</b>	(Cassiopea)	3	6+2	2	2010	€ 1.800	€ 2.150	€ 2.600	€ 2.700	€ 3.000	€ 3.300
<b>OCEANIS 40</b>	(Chimera)	3	6+2	2	10/14	€ 1.700	€ 2.000	€ 2.350	€ 2.500	€ 2.800	€ 3.150
<b>GRAN SOLEIL 43</b>	(blu Byte)	3	6+2	2	98/17	€ 1.400	€ 1.600	€ 1.800	€ 1.900	€ 2.200	€ 2.600
<b>SUN ODYSSEY 42</b>	(Theresa)	3	6+2	2	91/08	€ 1.200	€ 1.450	€ 1.650	€ 1.750	€ 2.050	€ 2.400
<b>BAVARIA 39</b>	(Rubymoon)	3	6+2	2	2006	€ 1.700	€ 2.000	€ 2.200	€ 2.400	€ 2.800	€ 3.100
<b>SWAN 39</b>	(Katia)	3	6+2	1	81/14	€ 1.200	€ 1.350	€ 1.500	€ 1.600	€ 1.850	€ 2.100
<b>S.ODYSSEY 36.i</b>	(Lucciola)	3	6	1	2007	€ 1.300	€ 1.750	€ 1.850	€ 2.000	€ 2.200	€ 2.600
<b>S.ODYSSEY 35</b>	(Gimli)	3	6+1	1	2004	€ 1.300	€ 1.500	€ 1.700	€ 1.800	€ 2.150	€ 2.500
<b>OCEANIS 311</b>	(Byron)	2	4+2	1	2002	€ 1.000	€ 1.100	€ 1.400	€ 1.500	€ 1.750	€ 2.000

Included in our Price	1 Gas bottle, Outboard engine (optional on Oceanis 311)
Discount	2 weeks 5%; 3 weeks 10%; Early booking 10% within 31/01/17; repeater client 5%; Boat show 5%; max discount 15%
Optional not included	WI-FI on board € 25/week (only Morgana and Chimera), gennaker € 130,00/week; linen € 18,00/Person; Safety net € 160; , Starter Kit € 30 (spare bottle of gas, dish soap and sponges, Scottex, kitchen towels, toilet paper and garbage bags)
	Starter Package € 270 (Starter kit + final cleaning + bed linen and towels)
	Skipper/Hostess € 150/100 day + food
final cleaning	€ 80 up to 33'; € 100 up to 39'; € 120 up to 42'; € 140 up to 44'; € 160 up to 50' to be paid at embarkation.
Check in/check out	Saturday 17:00 / Friday 18:00 + overnight on board till Saturday 08:00.
Language at our bases	Italian, English,
Galley	In the marina or with our provisioning-list +20%
Cautionary deposit	€ 1300 up to 32ft, € 2000 up 39ft, € 2500 up 44ft, by cash or credit card (VISA or Mastercard).
Security insurance	€ 25/day with a minimum of € 175 plus a reduced cautionary deposit of € 600 to be returned in absence of damages