

## 2 Bases : LA TRINITE SUR MER - LA ROCHELLE

Type of yacht	Built	No of cabins	No of berths	Lenght	Draft	Base *LT *LR	21/07 - 17/08	31/03 - 20/07 18/08 - 14/09	01/01 - 30/03 15/09 - 31/12	Security deposit
<b>MONOHULLS</b>										
SOLARIS 50	2018	3	8	15,4	2,6	LT	4 600,00 €	3 500,00 €	2 900,00 €	6 000,00 €
OCEANIS 50	2010	3	8	15,1	2,1	LT	3 650,00 €	2 850,00 €	2 290,00 €	5 500,00 €
X-46	2006	4	10	14,01	2,4	LT	3 650,00 €	2 850,00 €	2 290,00 €	5 500,00 €
ITALIA YACHTS 13.98	2013	4	10	14,4	2	LT	3 650,00 €	2 850,00 €	2 290,00 €	5 500,00 €
OVNI 445 (DI)	2017	3	9	13,8	1.1/3.2	LT	3 650,00 €	2 850,00 €	2 290,00 €	5 500,00 €
RM 12.70 (BQ)	2016	4	10	13,18	1,9	LT	3 650,00 €	2 850,00 €	2 290,00 €	4 000,00 €
DUFOUR 45 E	2010	3	8	13,95	1,95	LT	2 950,00 €	2 350,00 €	1 950,00 €	4 000,00 €
3 OVNI 395 (DI)	16/15/06	3	8	12,68	0.6/2.1	LT LR	2 850,00 €	2 250,00 €	1 850,00 €	4 000,00 €
POGO 36 (QR)	2018	3	8	10,86	1.10/2.80	LT	2 850,00 €	2 250,00 €	1 850,00 €	4 000,00 €
OVNI 365 (DI)	2010	3	8	11,94	0.8/2.35	LT	2 550,00 €	1 980,00 €	1 650,00 €	3 500,00 €
DUFOUR 365	2008	3	8	10,8	1,9	LT	2 550,00 €	1 980,00 €	1 650,00 €	3 500,00 €
2 RM 10.70 (BQ)	16/15	2	6	10,68	1,72	LT LR	2 550,00 €	1 980,00 €	1 650,00 €	3 500,00 €
1 RM 10.70 (QR)	2015	2	6	10,68	2,97	LT	2 550,00 €	1 980,00 €	1 650,00 €	3 500,00 €
OCEANIS 35	2016	3	6	10,45	1,85	LT	2 100,00 €	1 650,00 €	1 390,00 €	3 500,00 €
RM 10,60 (BQ)	2014	2	6	10,6	1,65	LR	2 100,00 €	1 650,00 €	1 390,00 €	3 500,00 €
SUN ODYSSEY 349	2016	3	8	10,34	2	LT	2 100,00 €	1 650,00 €	1 390,00 €	3 500,00 €
SUN ODYSSEY 349 (QR)	2015	3	8	10,34	1,1/2,6	LR	2 100,00 €	1 650,00 €	1 390,00 €	3 500,00 €
2 RM 9.70 (BQ)	2017	2	6	9,65	1,65	LT	2 100,00 €	1 650,00 €	1 390,00 €	2 500,00 €
RM 9.70	2017	2	6	9,65	2,1	LT	2 100,00 €	1 650,00 €	1 390,00 €	2 500,00 €

QR : Quille relevable (lifting keel)

BQ : Biquille (2 keels)

DI : Dériveur intégral (centerboarder)

\*LT La Trinité sur Mer

\*LR La Rochelle

**All Prices in € per week (vat included)**

ALTERNATIVE SAILING - 8, Route de Carnac - 56 470 LA TRINITE SUR MER - FRANCE

SAS au capital de 33 000 € - APE 7721Z - TVA FR 92 751 570 318 - RCS LORIENT 751 570 318 - SIRET 751570318 00020

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<b>MONOHULLS</b>										
2 POGO 30 (QR)	17/14	2	6	9,14	1.05/2.5	LT	2 100,00 €	1 650,00 €	1 390,00 €	2 500,00 €
OFCET 32	2017	2	6	9,8	1,9	LT	2 100,00 €	1 650,00 €	1 390,00 €	2 500,00 €
2 SUN FAST 3200	16/11	2	6	10,1	1,9	LT	1 690,00 €	1 350,00 €	1 090,00 €	2 500,00 €
SUN ODYSSEY 33 i DL	2014	2	6	9,65	1,65	LT	1 690,00 €	1 350,00 €	1 090,00 €	2 500,00 €
HANSE 320	2008	2	6	9,63	1,8	LR	1 690,00 €	1 350,00 €	1 090,00 €	2 500,00 €
FIRST 31.7	2008	2	6	9,85	1,9	LT	1 690,00 €	1 350,00 €	1 090,00 €	2 500,00 €
GRAND SURPRISE	2007	1	4	9,54	2,05	LT	1 550,00 €	1 190,00 €	980,00 €	3 650,00 €
3 RM 8.90 (BQ)	14/16/17	2	6	8,9	1,55	LT	1 550,00 €	1 190,00 €	980,00 €	2 500,00 €
FIRST 25,7 (QR)	2015	1	4	7,5	0,85/1,85	LR	1 250,00 €	950,00 €	760,00 €	2 500,00 €
J 80	2001	1	4	8,5	1,5	LT	1 250,00 €	950,00 €	760,00 €	1 500,00 €
MACH 6.5	2013	0	0	6,5	2	LT	1 300,00 €	1 300,00 €	1 300,00 €	3 000,00 €
FIRST 211 (QR)	2007	1	4	6,25	0.6/1.8	LT	790,00 €	580,00 €	480,00 €	1 500,00 €
<b>CATAMARANS</b>										
OUTREMER 55	2008	4+2	11	16,3	0.8/2.5	LT	4 200,00 €	3 900,00 €	3 200,00 €	6 000,00 €
LAGOON 380	2017	4+2	10	11,55	1,15	LT	3 350,00 €	2 960,00 €	2 250,00 €	4 000,00 €
LAGOON 380	2001	4+2	10	11,55	1,15	LT	2 950,00 €	2 680,00 €	2 000,00 €	4 000,00 €

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**All Prices in € per week (vat included)**

# GENERAL CHARTER CONDITIONS

**Base : LA ROCHELLE, France**

EMBARKATION	Saturday from 9.00 am to 12.00 am (during July and August)	EMBARKATION	From 9.00 am on departure day
DISEMBARKATION	Friday at 16.00 pm (during July and August)	DISEMBARKATION	At 16.00 pm the return day
PRICE INCLUDES	Dinghy with outboard engine (except on boats under 28 feet) GPS, VHF, Autopilot, Furling genoa, Spinnaker, Bed linen for double cabins only, Yacht insurance	SAFETY PACK INCLUDED	Rescue IOR perch, Inflatable life jackets, Flash lights Life lines, Mooring equipment, VHF Technical assistance 7/7 days 9.00 am - 20.00 pm
NOT INCLUDED	Fuel, Gaz, Food provision, Transfert to the base, End cleaning Extra insurance (cancellation guarantee, excess buy back guarantee) Harbour or mooring fees in another marina than La Rochelle	END CLEANING OBLIGATORY	To be paid at the base (cash) 20 feet - 29 feet : 50 €    30 feet - 35 feet : 80 € 36 feet - 41 feet : 100 € 42 feet and cata : 160 €
SECURITY DEPOSIT	To be paid at the base by credit card only (visa, mastercard) Amex non accepted.                                 No cash for security deposit Double deposit required for regattas	PAYMENT TERMS	If booking is made before 3 months before charter starts : 30% at booking ; 30% 3 months before charter starts 40% 1 month before charter starts If booking is made less than 3 months before charter : 50% at booking and 50% 1 month before charter starts
DOCUMENTS REQUIRED	Nautical resume Crew list + copy of identity cards Charter contract	CANCELLATION FEES	More than 3 months before : 30% of the total charter fee Between 3 months and 1 month before charter : 60 % 1 month and less before charter : 100 % of the amount
OPTIONS	Kayak : 60 € per week                                 Open bic : 90 € per week Skipper : 220 € / day + food                         Paddle : 90 € per week	OPTIONS	One-way possible : on request Supply on board : on request



La Rochelle



Fort Boyard

<b>SPECIAL DISCOUNTS</b>	<p>5% "Early Booking", until the 31/01/2018</p> <p>5% Boat Show</p> <p>5% Repeated client</p> <p>2 weeks charter : -10%</p> <p>Maximal discount : 10 % (including long term discount)</p>
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PRICES FOR LESS THAN 1 WEEK	<p>6 days : 95% of week price</p> <p>5 days : 90% of week price</p> <p>4 days : 80% of week price</p> <p>3 days : 70% of week price</p> <p>2 days : 60% of week price</p>
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MAIN ASSETS	<p><b>Many islands to discover from La Rochelle :</b></p> <p>Aix, Ré</p> <p>Oléron, Yeu</p> <p>...</p> <p><b>Boats fully equipped :</b></p> <p>Spi, Outboard engine, GPS, Autopilot, Bed linen, Security pack ...</p> <p>Our boats are always ready to sail away, with or without skipper</p> <p><b>A professional and efficient team dedicated to clients</b></p> <p><b>Technical assistance 7/7 days</b></p>
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