

## PRICE LIST ANTILLES 2018

Base : LE MARIN - MARTINIQUE

| Type of yacht     | Built       | N°<br>cabins | N°<br>berths | Lenght | Draft    | 23/12/17-07/01/18 | 10/02/18 - 11/03/18 | 08/01/18-09/02/18<br>12/03/18-06/04/18<br>03/12/18-22/12/18 | 07/04/18-24/11/18 | 25/11/18-02/12/18 | Security<br>deposit |
|-------------------|-------------|--------------|--------------|--------|----------|-------------------|---------------------|---|-------------------|-------------------|---------------------|
| <b>MONOHULLS</b>  |             |              |              |        |          |                   |                     |   |                   |                   |                     |
| OCEANIS 31        | 2017        | 2            | 6            | 9,66   | 1,8      | 2 350,00 €        | 2 000,00 €          | 1 750,00 €  | 1 400,00 €        | 1 600,00 €        | 3 000,00 €          |
| <b>CATAMARANS</b> |             |              |              |        |          |                   |                     |   |                   |                   |                     |
| OUTREMER 55       | 2008        | 4+2          | 10           | 16,3   | 0,6/2,50 | 5 400,00 €        | 4 500,00 €          | 4 200,00 €  | 2 900,00 €        | 3 300,00 €        | 5 500,00 €          |
| TS 42             | 2016        | 2+2          | 8            | 12,98  | 1,6      | 5 400,00 €        | 4 300,00 €          | 3 900,00 €  | 2 900,00 €        | 3 500,00 €        | 6 000,00 €          |
| LAGOON 400        | <b>2018</b> | 4+2          | 10           | 11,97  | 1,21     | 5 400,00 €        | 4 500,00 €          | 4 200,00 €  | 2 900,00 €        | 3 300,00 €        | 5 500,00 €          |
| LAGOON 380        | 2015        | 4+2          | 10           | 11,55  | 1,15     | 4 800,00 €        | 3 900,00 €          | 3 500,00 €  | 2 450,00 €        | 3 000,00 €        | 4 500,00 €          |
| LAGOON 380        | 2016        | 4+2          | 10           | 11,55  | 1,15     | 4 800,00 €        | 3 900,00 €          | 3 500,00 €  | 2 450,00 €        | 3 000,00 €        | 4 500,00 €          |

All Prices in € per week (vat included)

# GENERAL CHARTER CONDITIONS

**Base : LE MARIN, Martinique**

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|                    |   |                         |  |
|--------------------|---|-------------------------|--|
| EMBARKATION        | 17.00 pm  | SECURITY DEPOSIT        | To be paid at the base by credit card (vias, mastercard)<br>Amex not accepted. No cash for security deposit  |
| DISEMBARKATION     | 09.00 am  |                         |  |
| PRICE INCLUDES     | Dinghy with outboard engine<br>GPS plotter, VHF, Autopilot, Furling genoa, Main sail<br>Bed linen, Towels, Snorkeling equipment, Yacht insurance  | SAFETY PACK INCLUDED    | Life jackets, Flash lights<br>Life lines, Mooring equipment<br>Technical assistance 7/7 days 9.00 am - 20.00 pm  |
| NOT INCLUDED       | Fuel, Food provision, Transfert to the base, End cleaning, Gaz<br>Extra insurance (cancellation guarantee, excess buy back guarantee)<br>Harbour or mooring fees except 1st and last night in Le Marin  | END CLEANING OBLIGATORY | To be paid at the base in cash<br>OCEANIS 31 : 100 € ; LAGOON 380 et 400, TS 42 : 200 €<br>OUTREMER 55 : 250 €   |
| OPTIONS            | Kayak : 60 € per week      Paddle : 90 € per week<br>Skipper : 180 € / day + food<br>Transfer : 1 - 5 persons 60 € / 10 € for additional person<br>One-way : on request<br>Supply on board : on request | PAYMENT TERMS           | If booking is made before 3 months before charter starts :<br>30% at booking ; 30% 3 months before charter starts<br>40% 1 month before charter starts<br>If booking is made less than 3 months before charter :<br>50% at booking and 50% 1 month before charter starts |
| DOCUMENTS REQUIRED | Nautical resume<br>Crew list + copy of identity cards<br>Charter contract   | CANCELLATION FEES       | More than 3 months before : 30% of the total charter fee<br>Between 3 months and 1 month before charter : 60 %<br>1 month and less before charter : 100 % of the amount  |
| SPECIAL DISCOUNTS  | 5% "Early Booking" (until 6 months before departure)<br>5% Boat Show                      Max discount 10%  |                         |  |
|                    |   |                         |  |