

## Pricelist 2018 in EURO

### Dream Yacht Mediterranean

#### Olbia, Sardinia, Italy

#### Marina di Olbia (Marina di Olbia Yachting Services - MOYS)



#### Rates in EURO per week (7 nights)

Yacht Type	Cab.	Pass.	13/10-19/05	19/05-16/06	16/06-28/07 25/08-15/09	28/07-25/08	15/09-06/10	06/10-13/10	Security Deposit
<b>Monohulls Premier</b>									
Sun Odyssey 519	5	10.12	3.450	4.715	5.895	7.105	5.305	3.850	5.000
Oceanis 48	5	10.12	3.450	4.715	5.895	7.105	5.305	3.850	5.000
Sun Odyssey 479	4	8.10	3.040	4.320	4.590	5.100	3.840	3.060	4.000
Dufour 460 GL Liberty	4	8.10	2.750	3.890	4.140	4.590	3.456	2.745	3.000
Oceanis 45	3	6.8	2.750	3.890	4.140	4.590	3.456	2.745	3.500
Sun Odyssey 449	4	8.10	2.750	3.890	4.140	4.590	3.456	2.745	3.000
Oceanis 41.1	3	6.8	2.500	3.510	3.720	4.150	3.100	2.430	3.000
Oceanis 38.1	3	6.8	1.855	2.790	3.000	3.965	2.790	2.000	3.000
<b>Catamaran SuperPremier</b>									
Lagoon 52 Luxe	6+2	12/14	7.725	13.270	14.740	16.215	13.240	10.985	9.000
Lagoon 400 S2	4+2	8.10	4.160	4.950	6.485	7.495	5.305	4.575	5.000
<b>Cleaning:</b> to be added to the above daily rates a per charter cleaning fee of Monohulls: up to 38': € 145.-, from 39' to 45': € 175.-, from 46' to 49': € 210.-, 50' and over: € 230.- Catamarans: up to 40': € 230.-, from 41' to 45': € 250.-, from 46' to 49': € 270.-, 50' and over: € 300.- <b>Starter Pack:</b> mandatory extra to be added to the above daily rates a set fee of € 25.- per charter. The pack includes: 4 bottles of water (1.5 L each), 1 bottle of Rosé wine, 1 small bottle of washing up liquid, 1 dish cloth/sponge, garbage bags, 1 roll of paper towels, 1 box of matches, 1 roll of toilet paper in each head <b>Mandatory Handling Fees: € 20.- per charter</b>									

SuperPremier yachts : less than 12 months old from their first charter date  
 Premier yachts: less than 3 years old from their first charter date  
 Comfort yachts: between 3 and 6 years old from their 1st charter date  
 Economy yachts: more than 6 years since their first charter date  
 All our yachts are equipped with semi-rigid dinghy and 2,5 to 6 hp outboard engine

On Sun Odyssey 519: bowthruster, water maker, electric heads  
 On Oceanis 48: bowthruster, electric heads  
 On Sun Odyssey 479: bowthruster, electric heads  
 On Dufour 460: electric heads  
 On Oceanis 45: electric heads  
 On Sun Odyssey 449: electric heads  
 On Oceanis 38.1: electric heads  
 On Oceanis 41.1: electric heads



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### The rates include

First & last night at the Dream Yacht Charter pontoon ♦ autopilot ♦ GPS ♦ CD-player & cockpit speakers ♦ dinghy & outboard engine ♦  
2 sets of linen, towels, beach towels per person/week ♦ snorkelling gear ♦ Dream Yacht Charter Guarantee

### The rates do not include

Cancellation insurance ♦ transfers airport-base-airport ♦ diesel, fuel and water

**The above rates apply for charters of 7 nights minimum - All prices subject to change without notice**

**Short Term Cruise** ( available ONLY ON REQUEST from 29/04 till 14/10)

**Embarkation 09h00 / Disembarkation 17h00**

Booking on request, depending on availability and seasons.

Journey	Prorata on the weekly rate	Early Boarding (13h00)	
3 Days / 2 Nights	60%	Monohulls up to 42ft	150,00 €
4 Days / 3 Nights	70%	Monohulls 43-47ft	180,00 €
5 Days / 4 Nights	80%	Monohulls from 48ft and Catamarans up to 42ft	250,00 €
6 Days / 5 Nights	90%	Catamarans 48ft and over	300,00 €
7 Days / 6 Nights	95%		

### Long Term Cruise (7 nights and over)

**Embarkation / Disembarkation from 29/04 till 14/10**

Embarkation **Saturday** 17h00

Disembarkation **Saturday** 09h00

*(compulsory return to the base at 17h00 the evening before disembarkation)*

**Before 29/04 and after 14/10**

Embarkation

Disembarkation

*(compulsory return to the base at 17h00 the evening before disembarkation)*

### Long term discount

5% on any charter from 13 nights to 20 nights ♦ 10% from 21 nights onwards

### Early booking discount

10% for any charter booked and down paid 180 days or more prior departure date

### Repeater discount

5% for any repeat client

### Platinum repeater discount

10% for multi-repeater clients from their 5th charter with Dream Yacht Charter within 7 years  
not cumulative with regular repeater discount nor multiboat discount

### Boat show discount

5% for any charter booked on a boat show

### Group discount

5% for at least 5 yachts booked

*(Maximum discount: 20% including long term discount)*

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**NB: At least one sailing certificate is compulsory to charter bareboat in Italy and the original must be presented to the local authorities**

**Options** (prices subject to change): **All extras and options paid locally – on spot – are subject to a surcharge of 10%**

Stand up paddle	25,00 € per night	160,00 € 1 week
	250,00 € 2 weeks	365,00 € 3 weeks
Kayak	25,00 € per night	160,00 € 1 week
	250,00 € 2 weeks	365,00 € 3 weeks

**Additional deposit for Stand up paddle and Kayak:** 500,00 €

Children safety net € 300.-/charter

Any crew change during the charter is subject to € 200.- additional cost

*(the charge includes administration cost, change of bedlinen and towels and one night at DYC ponton.*

*It doesn't include cleaning)*

Pets policy : in case of pet onboard, end cleaning is doubled

**Transfers: regular taxis at the airport**

**Consumables**

All our yachts are delivered to you with full tanks of fuel, full tank of water, 1 bottle of cooking gas in duty + 1 spare bottle.

You have to re-deliver the yacht with full tanks of fuel and water.

Skipper 230,00 € /night + provisioning

Hostess-cook 200,00 € /night + provisioning

**Full Board** *(not available in case of special diet - vegan, gluten free)*

Up to 4 guests € 45.-/person/night

More than 4 guests € 40.-/person/night

**Half Board** *(not available in case of special diet - vegan, gluten free)*

Up to 4 guests € 34.-/person/night

More than 4 guests € 30.-/person/night

Full board or 1/2 Board available only with cook on board and include crew's food

Half-board includes breakfast + lunch or breakfast + diner

*Alcoholic beverages are not included in the above rates, to be ordered separately and payable on spot at the base.*

29,08,2017

**Pricelist 2018 in EURO****Dream Yacht Mediterranean****Olbia, Sardinia, Italy****Marina di Olbia (Marina di Olbia Yachting Services - MOYS)****Security Insurance (Damage waiver)**

The security insurance is mandatory in case of a skippered charter. Not available for regattas &amp; races.

**Selection of optional damage waiver limits your liability to the reduced Security Deposit for damages to the boat and/or the loss of the dinghy and/or its outboard engine.**

**The payment of either the Refundable Security Deposit, or the Damage Waiver, is designed to cover only one incident of a substantial nature at any one time: in case of loss or damage to equipment of significant value such as outboard engine or dinghy, the charterer will have the right to an immediate replacement whilst on charter, provided that the charterer pays a new Refundable Security Deposit immediately upon receipt of replacement or repair**

**Minimum charge: 7 nights / maximum charge: 21 nights**

Sun Odyssey 519, Dufour 512, Oceanis 48	€ 40.-/night (minimum € 280.-/charter) + a reduced refundable deposit of € 600.- at the base
Sun Odyssey 479 & 449, Oceanis 45, Dufour 460	€ 30.-/night (minimum € 210.-/charter) + a reduced refundable deposit of € 500.- at the base
Oceanis 41.1 & 38.1	€ 30.-/night (minimum € 210.-/charter) + a reduced refundable deposit of € 500.- at the base
Lagoon 400 S2 Luxe	€ 40.-/night (minimum € 210.-/charter) + a reduced refundable deposit of € 750.- at the base
Lagoon 52 Luxe	€ 50.-/night (minimum € 350.-/charter) + a reduced refundable deposit of € 750.- at the base

**Security Deposit**

To be paid at the base upon embarkation by cash or credit card (Visa and MasterCard only).

If paid by credit card the client should contact his/her bank previously and let them know about the transaction. Should the refundable fullsecurity deposit by credit card be refused at the time of embarkation, client will be obliged to subscribe the non refundable security insurance.

**Payments**

30% of the charter fee to confirm booking

Balance of the charter fee plus all booked options 45 days before embarkation

**Cancellation fee**

More than 90 days before charter start	€ 500.-
Between 89 to 60 days before charter start	30% of the charter fee (without options)
59 days and less before charter start	100% of the charter fee (without options)

**Dream Yacht Charter guarantee:** All our yachts are very well maintained and undergo regular technical checks. Should a technical failure happen despite our highly professional maintenance, we commit ourselves to repair the failure in the next 4 hours following your call at the base during working hours (8 am to 5 pm). If you lose more than 4 hours (during working hours) we will compensate you one full day. If the repair takes more than 1 day, we will provide you with a similar boat or compensate you on a pro rata basis. In case of emergency you can rely on our hotline, at any time, 7 days a week. The guarantee is valid for technical failures affecting major & important parts of the yacht. If restrictions to this guarantee apply in specific areas, this will be detailed during the charter check-in in the Operator's base