



## LATITUD CERO PRICES 2018

	01.01 bis 30.03	31.03 bis 11.05	12.05 bis 01.06	02.06 bis 29.06	30.06 bis 03.08	04.08 bis 17.08	18.08 bis 31.08	01.09 bis 21.09	22.09 bis 19.10	End clean ing
<b>KAUTION: 2.500</b>	03.11 bis 28.12	20.10 bis 02.11								
<b>JEANNEAU 509 (14)</b> 5 cab – 3 w.c. 10 pax + 1 salon	2.300	2.900	4.200	4.650	4.900	5.700	4.900	4.650	4.200	150
<b>OCEANIS 50 (11)</b> 5 cab + 1 Individual 3 w.c. 10/11 pax + 1 salon	2.100	2.700	3.950	4.500	4.700	5.400	4.800	4.500	3.950	150
<b>BAVARIA 50 (05)</b> 5 cab – 3 w.c. 10 pax + 1 salon	1.500	1.975	2.500	3.100	3.200	4.800	3.450	3.100	2.500	150
<b>BAVARIA 49 (04)</b> 5 cab – 3 w.c. 10 pax + 1 salon	1.450	1.950	2.400	2.950	3.100	4.600	3.400	2.950	2.400	150
<b>OCEANIS 45 (12)</b> 4 cab – 2 w.c. 8 pax + 2 salon	1.700	2.300	3.100	3.200	3.350	4.600	3.500	3.200	3.100	140
<b>OCEANIS 473 (04)</b> 4 cab – 3 w.c. 8 pax + 2 salon	1.300	1.850	2.400	2.700	2.800	3.700	3.200	2.700	2.400	130
<b>BAVARIA 46 (07)</b> 4 cab – 2 w.c. 8 pax + 1 salon	1.450	1.950	2.500	2.800	2.900	3.900	3.300	2.800	2.500	130
<b>BAVARIA 46 (05)</b> 4 cab – 2 w.c. 8 pax + 1 salon	1.300	1.850	2.400	2.700	2.800	3.700	3.200	2.700	2.400	130
<b>OCEANIS 461 (00)</b> 4 cab – 2 w.c. 8 pax + 2 salon	1.200	1.475	1.800	2.250	2.300	2.900	2.300	2.250	1.800	130
<b>CYCLADES 43(08)</b> 4 cab – 2 w.c. 8 pax + 2 salon	1.200	1.550	1.800	2.350	2.500	3.350	2.500	2.350	1.800	130
<b>OCEANIS 411 (02/00)</b> 4 cab – 2 w.c. 8 pax + 2 salon	1.100	1.300	1.550	1.950	2.200	2.750	2.200	1.950	1.550	130
<b>CYCLADES 39(08)*</b> 3 cab – 2 w.c. 6 pax + 2 salon	1.150	1.400	1.650	2.100	2.400	2.800	2.400	2.100	1.650	110
<b>CYCLADES 39(08)</b> 3 cab – 2 w.c. 6 pax + 2 salon	1.150	1.400	1.650	2.100	2.400	2.800	2.400	2.100	1.650	110
<b>OCEANIS 361 (02)</b> 3 cab – 1 w.c. 6 pax + 2 salon	1.000	1.100	1.400	1.600	1.800	2.300	1.950	1.600	1.400	110

- - 25% discount if client take 2 weeks in period 21 April to 4 May 2018

- PRICE DISCOUNTS:**
- \_ Discount boat show 5%
  - \_ Early booking 10% ( till 31.01.2018)
  - \_ For 2 WEEKS: 5%
  - \_ For 3 WEEKS: 10%

**Maximun discount 15%**

**HOME PORT:** PALMA DE MALLORCA

**IN PRICE INCLUDED:** Rollgenua, roll main sail, Bimini top, electr, Anchor winch, autopilot, Wind Instruments, LOG, Echo Sounder, VHF, GPS, Autopilot, and Taxes, Insurance, Dinghy, Sprayhood, Wi Fi at the base (\*) Battened main sail

**NOT INCLUDED:** Diesel fuel, harbour fees in other ports, food and cleaning during charter

**IMPORTANT:**

- 25% discount if client take 2 weeks in period 21 April to 4 May 2018

During the boat show in Palma ( end of April – firts of May ) the boarding will be in different harbour near to Palma, the place is free only the firts day for check in and the last for the check out.

**\* FINAL CLEANIG NOT INCLUDED IN THE PRICES:**

**EXTRAS for an additional charge: payable only on spot in cash**

- Bedclothes ..... 15 € set
- Towel ..... 5 €
- Gas bottle ..... 10 € week
- Skipper ..... 170 €,- per day plus food
- Outboard motor for dinghy..... 80 €,- per week
- Organize Cabrera permit..... 10 € plus boy

**CONDITIONS OF PAYMENT:** 50% on completion of the charter contract. The other 50% are due 4 weeks before takeover of boat or in cash at the day of takeover.

**TAKEOVER OF BOAT:** Saturdays from 17:00

**RETURN OF BOAT:** Fridays before 17:00 (if required, it is possible to sleep on board until Saturday 8.30).

**During Palma boat Show end of April beginning on May the bording will be in a different port near to Palma**

\*The yachts is only considered reserved the day we receive a bank transfer about the first payments. Please note in this confirmation the PROFORMA NUMBER so we can find the payments easily. Second payment should be 4 weeks before embarkation