



# Sea-Folk s.r.l. Pricelist 2018 **BAREBOAT**

PRICE IN EUR/WEEK, MISPRINTS AND MISTAKES RESERVED

**BASES IN SICILY: PALERMO - PORTOROSA - TRAPANI** SECONDARY BASES ON REQUEST: MILAZZO - CATANIA

SAILING YACHTS		BASE*	YEAR	BERTH	BOW THRUSTER	MAIN SAIL	A 06.01- 05.05 29.09 - 29.12	B 05.05 - 16.06 15.09 -29.09	C 16.06 - 28.07 01.09 - 15.09	D 28.07 -04.08 25.08 - 01.09	E 04.08 - 25.08
DUFOUR 560	"Ala Lunga"	PA/TP/PO	16	8+2+1	YES	FULL BATTEN	4.600	5.600	6.600	7.550	8.500
MORE 55	"One More"	TP/Pa	17	8+2+1	YES	FULL BATTEN	4.600	5.600	6.600	7.550	8.500
SUN ODYSSEY 519	"Mercury Planet"	PO/Pa/Ct	17	10+2+1	YES	FURLING	3.250	4.200	4.750	5.300	6.600
BAVARIA 51	"Jupiter Planet"	PO/Pa/Ct	10	10+2	YES	FURLING	2.600	3.200	3.800	4.300	5.800
CYCLADES 50.4	"Delfina"	PA/TP/PO	08	8+2+1	YES	CLASSIC	2.500	3.000	3.700	4.200	5.200
OCEANIS 48	"Mars Planet"	PA/TP/PO	15	10+2	YES	FURLING	2.900	3.750	4.300	4.900	6.300
DUFOUR 485	"Leottiana"	PO/Pa/Ct	08	8+2	YES	FULL BATTEN	2.500	3.000	3.800	4.300	5.600
DUFOUR 460	"Neptune Planet"	TP/Pa	16	8+2	YES	FULL BATTEN	2.700	3.200	3.600	4.300	5.400
DUFOUR 460	"Fun Planet"	PA/TP/PO	17	8+2	YES	FURLING	2.700	3.200	3.600	4.300	5.400
BAVARIA 46	"Anfitrite"	PO/Pa/Ct	17	8	YES	FURLING	2.800	3.300	3.700	4.500	5.600
SUN ODYSSEY 439	"Earth Planet"	PO/Pa/Ct	12	8+2	YES	FURLING	2.250	2.650	3.050	3.900	4.900
MORE 40	"Small More"	TP/Pa	17	6+2	NO	HALF BATTEN	1.950	2.250	2.500	3.250	3.950
DUFOUR 382	"Venus Planet"	PA/TP/PO	16	6+2	NO	FULL BATTEN	1.900	2.200	2.400	3.100	3.600
OCEANIS 381	"Galatea"	PO/Pa/Ct	17	6+2	NO	CLASSIC	1.900	2.200	2.400	3.100	3.600
DUFOUR 360	"Happy Planet"	PO/Pa/Ct	18	4+2	NO	CLASSIC	1.400	1.700	1.850	2.300	2.900
SUN ODYSSEY 33	"Pluton Planet"	PO/Pa/Ct	10	4+2	NO	CLASSIC	1.200	1.400	1.500	1.900	2.400
DUFOUR 310	"Ala Bianca"	PA/TP/PO	14	4+2	NO	SQUARE TOP	1.200	1.400	1.500	1.900	2.400
CATAMARANS											
LAGOON 450	"Uranus Planet"	PO/Pa/Ct	11	8+2+2	NO	FULL BATTEN	4.500	5.500	6.000	7.600	8.800
LAGOON 440	"Alien Planet"	PA/TP/PO	08	8+2+2	NO	FULL BATTEN	4.000	4.900	5.500	6.700	7.500
LAGOON 380	"Saturn Planet"	PA/TP/PO	08	8+2+2	NO	FULL BATTEN	2.500	3.000	3.500	4.400	5.200

BASE\*: PA: Palermo; PO: Portorosa; TP: Trapani; CT: Catania;

ONE WAY TRANSFERS BETWEEN OUR BASES. Prices and availability on request

**LANGUAGES SPOKEN ON SPOT:** Italian, English, German, French, Polish and Spanish.

## **GENERAL CHARTER CONDITIONS:**

**CHECK-IN :** SATURDAY FROM 18:00 O'CLOCK

**CHECK-OUT :** FRIDAY 17:00 OVERNIGHT ON BOARD AND DISEMBARKATION SATURDAY BY 09:00 O'CLOCK

**SECURITY DEPOSIT:** 31'-40' 2.000€; 41'-51' 3.000€; 52'-56' 4.000€; Lagoon 380 3.000€, Lagoon 440-450 4.000€ (on spot by Cash, Visa or MasterCard). **On request: Insurance on security deposit**

**PAYMENTS:** 50% down payment on booking / 50% to be paid thirty days before the charter start date.

## **SHORT PERIOD BOOKINGS DISCOUNT (of weekly rate):**

5 days 80%, 4 days 65%, 3 days 50%, 2 days 35% of the weekly rate  
Weekend ( Friday 17h- Monday 9h) 55% of the weekly rate

**PRICE INCLUDES:** Taxes, Insurances, cartographic GPS, plotter, autopilot, bimini top, sprayhood, cd player, gas, wind instrument, dinghy, electrical windlass, cable 220, inverter.

**PROVISIONING SERVICE:** 15% of provisions (minimum amount of provisions for service 50€)

**TRANSFER SERVICE EVERYWHERE IN SICILY:** (operated by private car or minibus) ON REQUEST

## **DISCOUNTS:**

**Early Booking:** 10% till 31.01.18

**Early Booking:** 5% till 28.02.18

After 28.02.18 **discounts:** 5% 6 months before charter start date.

**SEA-FOLK** repeater client: 5%, **Multiple weeks charter discount:** 5% for 2 weeks, 10% for 3 weeks, 15% for 4 weeks or more  
**Boat show discount:** 10%, **Multiple boat charter discount:** 5% for 2 yachts, 10% for 3 yachts, 15% for 4 yachts or more

## **MAX DISCOUNT 25% - NO DISCOUNTS IN PERIOD D - E**

## **EXTRA TO BE PAID ON SPOT (Only cash)**

**Final cleaning compulsory:** 31'-40' 120€ - Lagoon 380 and 41'-51' 150€ 52'-56' and Lagoon 440-450 200€

**Charge for pets on board:** 31'-40' 120€ - Lagoon 380 and 41'-51' 150€ 52'-56' and Lagoon 440-450 200€

**Aegadian Island Marine Park fee:** (compulsory only if sailing in the area) 31'-40' 50/60€ Lagoon 380 - 440 & 41'-48' 70€ Lagoon 450 - 50'-56' 80/90€

## **ON REQUEST:**

**Linens & Towels:** 15€/person - **Beach Towel:** 10€/person

**Outboard Engine Sailboat:** 120€/week - **Outboard Engine Catamaran** 150€/week - **Skipper:** 150€/day + food

**Hostess:** 100€/day + food **Gennaker/Blister:** 200€/week + extra security deposit of 1.500€

**Satellite Phone:** 150€/week + call traffic- **Wi Fi:** 30€/week **Safety Net:** 150€/booking

**External Grill:** 100€/week **Priority Check-in (2 PM):** 150€/booking - **Sunday Check-in:** 150€/per booking

**Diving Equipment:** 200€/person- **Snorkeling Set (mask, tube and fins):** 10€/person

**Windsurf:** 150€/week - **Canoe:** 150€/week - **SUP:** 150€/week - **Re-fuel Service:** 50€ + fuel amount

**Handling file expenses in case of fines or other problematics:** 50€