

Pricelist 2019 in EURO
Dream Yacht Mediterranean
Palma de Mallorca, Balearic Islands, Spain
Marina Port Olimpic Calanova



30,08,2018

Rates in EURO per week (7 nights)

Yacht Type	Cab.	Pass.	27/04 - 04/05 28/09 - 19/10	04/05 - 18/05	18/05 - 15/06	15/06 - 29/06	29/06 - 13/07	13/07 - 27/07	27/07 - 03/08 17/08 - 24/08	03/08 - 17/08	24/08 - 28/09	19/10 - 25/04	Security Deposit
Monohulls Premier													
Dufour 512	5	10	3.400	3.780	4.320	4.790	5.600	6.190	6.130	6.810	5.305	2.945	5.000
Sun Odyssey 449	4	8.10	2.720	3.000	3.490	3.865	4.025	4.445	4.905	5.450	3.810	1.930	3.000
Oceanis 41.1	3	6.8	2.120	2.260	3.295	3.650	3.830	4.235	4.415	4.905	3.625	1.820	3.000
Monohulls Comfort													
Bavaria 56 Cruiser with A/C	5 + 1	10.12	3.500	3.895	4.450	4.930	5.765	6.375	6.315	7.015	5.465	3.035	5.000
Sun Odyssey 509	5 + 1	10.12	3.400	3.780	4.320	4.790	5.600	6.190	6.130	6.810	5.305	2.945	5.000
Dufour 460 GL	4	8.10	2.720	3.150	3.665	4.055	4.225	4.660	5.105	5.670	4.000	2.015	4.000
Sun Odyssey 469	4	8.10	2.720	3.150	3.665	4.055	4.225	4.660	5.105	5.670	4.000	2.015	4.000
Bavaria Cruiser 46	4	8.10	2.600	3.000	3.490	3.865	4.025	4.445	4.905	5.450	3.810	1.930	4.000
Sun Odyssey 449	4	8.10	2.600	3.000	3.490	3.865	4.025	4.445	4.905	5.450	3.810	1.930	3.000
Bavaria 41 Cruiser	3	6.8	2.015	2.145	3.130	3.470	3.640	4.025	4.195	4.660	3.445	1.730	3.000
Dufour 350 Adventure	3	6	1910	1.930	2.680	2.970	3.115	3.600	3.535	3.930	2.950	1.615	3.000
Catamaran Super Premier													
Bali 4.1	4	8.10	2.875	3.750	4.675	5.150	5.410	5.680	7.235	7.375	5.520	2.250	5.000
Lucia 40 O.V.	3	6.8	2.875	3.750	4.675	5.150	5.410	5.680	7.235	7.375	5.520	2.250	5.000
Catamaran Premier													
Lagoon 52 F with watermaker & A/C - PLUS	6 + 2	12/14	7.560	8.915	12.590	11.765	12.535	14.880	15.640	15.640	12.535	5.250	9.000
Lagoon 42	4 + 2	8.12	4.805	5.660	6.800	7.695	8.200	9.730	10.230	10.230	8.200	3.360	5.000
Bali 4.0	4	8/10	2.740	3.570	4.450	4.905	5.155	5.410	6.890	6.890	5.155	2.145	5.000
Bali 4.0 O.V.	3	6/8	2.740	3.570	4.450	4.905	5.155	5.410	6.890	6.890	5.155	2.145	5.000
Lucia 40 with watermaker	4	8.10	2.875	3.750	4.675	5.150	5.415	5.680	7.235	7.235	5.415	2.250	5.000
Lagoon 39	4 + 2	8.10	2.740	3.570	4.450	4.905	5.155	5.410	6.890	6.890	5.155	2.145	5.000
Lagoon 380	4	8.10	2.760	3.230	4.000	4.415	4.635	4.865	6.200	6.200	4.635	2.145	5.000
Catamaran Comfort													
Bali 4.5 with watermaker & A/C - PLUS	4 + 2	8.10	4.805	5.660	6.800	7.695	8.200	9.730	10.230	10.230	8.200	3.360	5.000
Lagoon 400 S2	4 + 2	8/10	2.740	3.570	4.450	4.905	5.155	5.410	6.890	6.890	5.155	2.145	5.000
Nautitech 40 Open	4 + 2	8.10	2.740	3.400	4.240	4.670	4.910	5.150	6.560	6.560	4.910	2.145	5.000

Cleaning: to be added to the above daily rates a per charter cleaning fee of

Monohulls: up to 38': € 145.-, from 39' to 45': € 175.-, from 46' to 49': € 210.-, 50' and over: € 230.-

Catamarans: up to 40': € 230.-, from 41' to 45': € 250.-, from 46' to 49': € 270.-, 50' and over: € 300.-

Starter Pack: mandatory extra to be added to the above daily rates a set fee of € 25.- per charter. The pack includes: 4 bottles of water (1.5 L each), 1 bottle of Rosé wine, 1 small bottle of washing up liquid, 1 dish cloth/sponge, garbage bags, 1 roll of paper towels, 1 box of matches, 1 roll of toilet paper in each head

Mandatory Handling Fees: € 20.- per charter

In case of discrepancy between Sedna & price list, information in Sedna will prevail

AGE CATEGORIES (based for this price list on situation by 1st of June 2019)

SuperPremier yachts: less than 12 months old since 1st charter date

Premier yachts: between 1 and 3 years old since 1st charter date

Comfort yachts: between 3 and 6 years old since 1st charter date

Economy yachts: more than 6 years since 1st charter date

EQUIPMENT DESIGNATIONS

"with watermaker & A/C - PLUS" means: generator, A/C & watermaker on board

"with A/C" means: generator & A/C on board

"with watermaker" means: watermaker on board

"O.V." means owner version

FULL BOAT SPECIFICATIONS ARE AVAILABLE ON SEDNA SYSTEM

All our yachts are equipped with semi-rigid dinghy and 2.5 to 5 hp outboard engine

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The rates include

First & last night at the Dream Yacht Charter pontoon ♦ autopilot ♦ GPS ♦ stereo system & cockpit speakers ♦ dinghy & outboard engine ♦
 1 set of linen / pax / week (1 set = 2 sheets / 1 pillow case / 1 blanket / 1 face towel, 1 bath towel & 1 beach towel) ♦ Dream Yacht Charter Guarantee

The rates do not include

Cancellation insurance ♦ transfers airport-base-airport ♦ diesel, fuel and water

The above rates apply for charters of 7 nights minimum - All prices subject to change without notice

In case any applicable VAT or sales tax is increased after the date of booking confirmation, the charterer shall pay the additional VAT or sales tax, regardless of the agreed price on booking time

Long Term Cruise (7 nights and over)

Embarkation / Disembarkation from 27/04 till 26/10

Embarkation **Saturday** 17h00
 Disembarkation **Saturday** 09h00
(compulsory return to the base at 17h00 the evening before disembarkation)

Before 27/04 and after 26/10

Embarkation **Daily** 17h00
 Disembarkation **Daily** 09h00
(compulsory return to the base at 17h00 the evening before disembarkation)

Early Boarding (13h00) - starting time of boat's delivery

Monohulls up to 42ft	150,00 €
Monohulls 43-47ft	180,00 €
Monohulls from 48ft and Catamarans up to 42ft	250,00 €
Catamarans 48ft and over	300,00 €

Short Term Cruise (ONLY ON REQUEST from 27/04 till 12/10)

Embarkation 09h00 / Disembarkation 17h00

Booking on request, depending on availability and seasons.

Journey	Prorata on the weekly rate
3 Days / 2 Nights	60%
4 Days / 3 Nights	70%
5 Days / 4 Nights	80%
6 Days / 5 Nights	90%
7 Days / 6 Nights	95%

DISCOUNT POLICY - below discounts are not cumulative with special offers

Long term discount	5% on any charter from 13 nights to 20 nights ♦ 10% from 21 nights onwards
Early booking discount	10% for any charter booked and down paid 180 days or more prior departure date
Repeater discount	5% for any repeat client
Platinum repeater discount	10% for multi-repeater clients from their 5th charter with Dream Yacht Charter within 7 years not cumulative with regular repeater discount nor multiboat discount
Boat show discount	5% for any charter booked on a boat show
Group discount <i>(Maximum discount: 20% including long term discount)</i>	5% for at least 5 yachts booked

NB: At least one sailing certificate is compulsory to charter bareboat in Spain and the original must be presented to the local authorities.

Options (prices subject to change): All extras and options paid locally – on spot – are subject to a surcharge of 15%

Stand up paddle	20,00 € per night	100,00 € 1 week
	200,00 € 2 weeks	300,00 € 3 weeks
Kayak	20,00 € per night	100,00 € 1 week
	200,00 € 2 weeks	300,00 € 3 weeks

Additional deposit for Stand up paddle and Kayak:

Kayaks & SUP are subject to availability and bookable in advance only

Children safety net € 300.-/charter

Any crew change during the charter is subject to € 200.- additional cost

(the charge includes administration cost, change of bedlinen and towels and one night at DYC ponton. It doesn't include cleaning)

Pets policy : in case of pet onboard, end cleaning is doubled

Skipper	€ 230.-/night + provisioning
Hostess-cook	€ 200.-/night + provisioning

Full Board *(not available in case of special diet - vegan, gluten free..)*
 Up to 4 guests € 45.-/person/night
 More than 4 guests € 40.-/person/night
Half Board *(not available in case of special diet - vegan, gluten free..)*
 Up to 4 guests € 34.-/person/night
 More than 4 guests € 30.-/person/night
Full board or 1/2 board available only with cook on board and include crew's food
Half-board includes breakfast + lunch or breakfast + diner
Alcoholic beverages are not included in the above rates, to be ordered separately and payable on spot at the base.

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Cabrera National Park, please contact us: clients have to register directly (possible only 3 weeks before requested date), subject to availability

Transfers: regular taxis at the airport

Consumables

All our yachts are delivered to you with full tanks of fuel, full tank of water, 1 bottle of cooking gas in duty + 1 spare bottle.
You have to re-deliver the yacht with full tanks of fuel and water. Outboard engine gas cartridge is charged € 15.- per charter, payable on spot at the base.

Security Insurance (Damage waiver)

The security insurance is mandatory in case of a skippered charter. Not available for regattas & races.

Selection of optional damage waiver limits your liability to the reduced Security Deposit for damages to the boat and/or the loss of the dinghy and/or its outboard engine.

The payment of either the Refundable Security Deposit, or the Damage Waiver, is designed to cover only one incident of a substantial nature at any one time: After a damage happens, in order to cover the risk of a 2nd incident of damage within the same charter, the charterer shall replenish the security deposit to its initial amount. In case of loss or damage to equipment of significant value such as outboard engine or dinghy, the charterer will have the right to an immediate replacement whilst on charter, as soon as the security deposit is replenished.

Minimum charge: 7 nights / maximum charge: 21 nights

Monohulls up to 46ft	€ 30.-/night (minimum € 210.-/charter) + a reduced refundable deposit of € 500.- at the base
Monohulls 47-56ft	€ 40.-/night (minimum € 280.-/charter) + a reduced refundable deposit of € 600.- at the base
Catamarans 38-39ft	€ 40.-/night (minimum € 280.-/charter) + a reduced refundable deposit of € 650.- at the base
Catamarans 40-49ft	€ 50.-/night (minimum € 350.-/charter) + a reduced refundable deposit of € 750.- at the base
Catamarans 50-55ft	€ 60.-/night (minimum € 420.-/charter) + a reduced refundable deposit of € 900.- at the base

Security Deposit

To be paid at the base upon embarkation by cash or credit card (Visa and MasterCard only).

If paid by credit card the client should contact his/her bank previously and let them know about the transaction. Should the refundable full security deposit by credit card be refused at the time of embarkation, client will be obliged to subscribe the non refundable security insurance.

Payments

30% of the charter fee to confirm booking
Balance of the charter fee plus all booked options 45 days before embarkation

Cancellation fee

More than 90 days before charter start	€ 500.-
Between 89 to 60 days before charter start	30% of the charter fee (without options)
59 days and less before charter start	100% of the charter fee (without options)

Dream Yacht Charter guarantee: All our yachts are very well maintained and undergo regular technical checks. Should a technical failure happen despite our highly professional maintenance, we commit ourselves to repair the failure in the next 4 hours following your call at the base during working hours (8 am to 5 pm). If you lose more than 4 hours (during working hours) we will compensate you one full day. If the repair takes more than 1 day, we will provide you with a similar boat or compensate you on a pro rata basis. In case of emergency you can rely on our hotline, at any time, 7 days a week. The guarantee is valid for technical failures affecting major & important parts of the yacht (not applicable to ancillary equipment). If restrictions to this guarantee apply in specific areas, this will be detailed during the charter check-in in the Operator's base