

2019.1 Weekly* prices in Euro

Bare boat Yacht charters in Greece. Istion charter bases: Athens, Lavrion, Skiathos, Kos, Lefkas & Corfu

Pick up possibilities: Mykonos, Paros, Rhodes

The Yachts	LOA M	Built year	Cab WC	01/01-27/04	27/04-25/05	25/05-15/06	15/06-27/07	27/07-17/08	17/08-21/09	21/09-05/10	05/10-19/10	19/10-31/12	Security Deposit
Hanse 575	17,15	2014	4+1 5	5700	6500	7900	8500	9700	8500	7900	6500	5700	3500
Beneteau 57	17,80	2007	5 5	5000	6000	7500	8400	9600	8400	6600	6000	5000	3500
Bavaria cruiser 56	16,75	2014	5+1 4	3000	4300	6000	6800	8100	6800	5000	4100	3000	3500
Hanse 548	16,22	2018	4+1 4+1	4300	5500	6800	7900	9200	7900	6800	5500	4300	3500
Sun Odyssey 54ds	16,75	2007	4+1 4+1	2500	3500	4900	5000	5900	5000	4000	3500	2500	3500
Oceanis 54	16,70	2009	4+1 4	2500	3200	4200	4500	5500	4500	4000	3200	2500	3500
Jeanneau 54	16,16	2016	4+1 5	3200	5000	6400	7600	8800	7600	6400	5000	3800	3500
Sun Odyssey 519	15,38	2016	5+1 3	3000	3900	5400	6000	7500	6000	4900	3900	3000	3500
Oceanis 51.1	15,94	18-19	4+1/5+1 4+1/3	3100	4200	5600	6500	7700	6500	5100	4200	3100	3500
Sun Odyssey 509	15,38	2015	5+1 3	2900	3700	5000	5800	7100	5800	4700	3700	2900	3000
Cyclades 50.5	15,62	2008	5+1 4	2300	2800	3600	4000	4600	4000	3600	2800	2300	3000
Hanse 505	15,40	2015	5+1 3	3050	3800	5300	5900	7300	5900	4800	3800	3050	3000
Oceanis 50 fam	15,42	10-12	5+1/4+1 4	2500	3200	4200	4500	5500	4500	3800	3200	2500	3000
Sun Odyssey 490	14,42	2019	5+1 3	3000	4100	5100	6000	7200	6000	5000	4100	3000	3000
Oceanis 48	14,60	14-16	5 3	2500	3500	4900	5200	6400	5200	3900	3500	2700	3000
Hanse 470	14,19	2010	3 2	1800	2500	3300	3600	4500	3600	3200	2500	2100	3000
Oceanis 46.1	14,60	2019	4 4	2100	3200	4100	4900	5900	4900	4100	3200	2100	3000
Oceanis 46	14,40	2010	4 2	1600	2500	3300	3600	4500	3600	3200	2500	1600	3000
Bavaria cruiser 46	14,27	14-16	4 3	1800	3000	3600	4300	5100	4300	3300	3000	1800	3000
Hanse 455	13,55	15-18	4 2	1800	3000	3900	4500	5300	4500	3800	3000	1800	3000
Bavaria cruiser 45	14,27	10-12	4 3	1600	2500	3300	3600	4500	3600	3200	2500	1600	3000
Oceanis 45	13,85	14-16	4 2	1800	3000	3900	4500	5300	4500	3800	3000	1800	3000
Sun Odyssey 44i	13,75	2009	4 2	1600	2300	2900	3200	4100	3200	2900	2300	1600	2500
Sun Odyssey 440	12,64	2018	4 2	2000	3100	4000	4700	5500	4700	4000	3100	2000	2500
Cyclades 43.4	13,26	2008	4 2	1500	1900	2900	3100	3900	3100	2500	1900	1500	2500
Oceanis 43	13,26	2008	4 2	1500	1900	2900	3100	3900	3100	2500	1900	1500	2500
Hanse 430	13,26	07-10	4/3 2	1500	1900	2900	3100	3900	3100	2500	1900	1500	2500
Sun Odyssey 419	12,76	2018	3 2	1800	2500	3100	3500	4200	3500	2800	2500	1800	2500
Hanse 418	12,40	2019	3 2	1800	2500	3100	3500	4200	3500	2800	2500	1800	2500
Hanse 415	12,40	13-17	3 2	1700	2200	3000	3400	4000	3400	2700	2200	1700	2500
Oceanis 41	12,43	2013	3 2	1700	2200	3000	3400	4000	3400	2700	2200	1700	2500
Sun Odyssey 409	12,32	2011	3 1	1300	1600	2200	2700	3200	2700	2200	1600	1300	2000
Bavaria cruiser 40	12,48	11-13	3 2	1500	1700	2300	2800	3300	2800	2300	1700	1500	2000
Hanse 400	12,23	2006	3 2	1300	1600	2200	2700	3200	2700	2200	1600	1300	2000
Oceanis 40	12,17	10-11	3 2	1300	1700	2300	2800	3300	2800	2300	1700	1300	2000
Oceanis 393	11,60	05-06	3 2	1200	1500	1800	2000	2500	2000	1800	1500	1200	2000
Hanse 388	11,40	2018	3 2	1700	2000	2700	3200	3700	3200	2700	2000	1700	2000
Hanse 385	11,40	14-17	3 1	1600	1900	2400	3000	3500	3000	2400	1900	1600	2000
Oceanis 38.1	11,50	2018	3 2	1700	2000	2700	3200	3700	3200	2700	2000	1700	2000
Oceanis 38	11,15	2015	3 1	1600	1900	2400	3000	3500	3000	2400	1900	1600	2000
Hanse 371	11,25	2005	3 1	1100	1400	1700	1900	2400	1900	1700	1400	1100	2000
Sun Odyssey 36i	10,94	07-10	3 1	1200	1500	1800	2000	2500	2000	1800	1500	1200	2000
Hanse 350	10,59	2009	3 1	1100	1400	1700	1900	2400	1900	1700	1400	1100	2000
Oceanis 35	10,45	2015	3 1	1500	1800	2300	2600	3200	2600	2300	1800	1500	2000
Sun Odyssey 349	10,34	2018	3 1	1500	1800	2300	2600	3200	2600	2300	1800	1500	2000
Hanse 345	10,40	13-17	3 1	1400	1700	2100	2400	2900	2400	2100	1700	1400	2000
Hanse 325	9,63	12-13	2 1	1200	1400	1700	1900	2400	1900	1700	1400	1200	2000
Sun Odyssey 32i	9.60	2008	2 1	1100	1200	1500	1700	2000	1700	1500	1200	1100	2000

The Catamarans	LOA M	Built year	Cab WC	01/01-27/04	27/04-25/05	25/05-15/06	15/06-27/07	27/07-17/08	17/08-21/09	21/09-05/10	05/10-19/10	19/10-31/12	Security Deposit
Lagoon 50	14,76	18-19	6+2 4+1	5000	7600	9700	10900	12900	10900	9700	7500	5400	4000
Nautitech 47	14,50	06-09	4+2 4	3300	4500	5800	6400	7500	6400	4700	4500	3300	3500
Nautitech 46Fly***	13,79	2018	4+2 4	4000	5700	7300	8200	9900	8200	6100	5700	4000	3500
Lagoon 450/450F	13,96	14-19	4+2 4	4000	5700	7300	8300	10000	8300	6100	5700	4000	3500
Lagoon 440	13,65	2007	4+2 5	3000	4500	5800	6400	7500	6400	4700	4500	3300	3500
Bali 4.3	13,10	16-19	4+2 4	3800	5500	6500	7600	9200	7600	6000	5500	3800	3000
Belize 43	13,00	2001	4+2 3	2400	2800	3700	4100	4800	4100	3500	2800	2400	3000
Lagoon 42	12,80	17-19	4+2 4	3700	5300	6100	7400	8900	7400	5900	5300	3700	3000
Bali 4.1	12,37	18-19	4+2 4	2700	4400	5400	6400	7400	6400	4700	4400	3400	3000
Nautitech Open 40	11,98	2017	4+2 2	2500	3900	4900	5600	6700	5600	4400	3900	3200	3000
Nautitech 40	11,98	2006	4+2 2	2400	2800	3800	4200	4900	4200	3700	2800	2400	3000
Lagoon 40	11,74	2019	4+2 4	2700	4400	5400	6400	7400	6400	4700	4400	3400	3000
Lagoon 400s2	11,97	16-18	4+2 4	2500	4300	5300	6200	7200	6200	4600	4300	3300	3000
Lagoon 400	11,97	10-11	4+2 4	2400	3400	4500	5200	6200	5200	4000	3800	2600	3000
Bali 4.0	11,58	2016	4+2 4	2500	4300	5300	6200	7200	6200	4600	4300	3300	3000
Lagoon 39	11,74	14-17	4+2 4	2400	3600	4800	5500	6400	5500	4300	3600	2800	3000
Lagoon 380	11,55	11-18	4+2 2	2200	3200	4100	4600	5600	4600	3800	3700	2400	3000
Lagoon 380	11,55	2002	4+2 2	2000	2700	3400	4000	4500	4000	3400	2700	2000	3000

T e r m s

(*) **Charter rates in Euro** referring to weekly (7nights/6days) charter period, including:

Current VAT 12% (50% discounted rate on the full 24% VAT rate applicable on long range cruises), welcome kit, final cleaning, bed sheets & towels (one set per person), first fill for outboard engine, spare bottle of gas, first & last night at the marina / port, use of yacht with her equipment (VHF, Music Player, GPS, Autopilot, Echo sounder, Speedometer, Dinghy, Warm water supply, Spray hood, Bimini/tent, Blankets) - equipment confirmed upon inquiry by Istion Yachting Offer Statement, for detailed specification for each yacht refer to charter@istion.com.

Embarkation: starting date from 17h00. **Disembarkation:** ending day by 09h00. **Compulsory:** return to base the evening before disembarkation, at 18h00, the latest.

Discounts: 2 weeks charter: 5%; 3 weeks charter: 10%; 4 weeks charter 15%; Early booking till 31/01/2019: 10%; Boat show: 5%; Repeat Istion Customers 5%; Maximum discount: 15%

One-way fees: Athens-Lavrion: 400€, Athens-Dodecanese: 1100€, Athens-Cyclades/Sporades: 700€, Athens-Ionian: 1200€, in-between Dodecanese or Ionian or Cyclades: 500€.

Compulsory per charter: Standard Charter Pack:** Yachts with 2 cabins 90€, 3 cabins 130€, 4 cabins 170€, 5 cabins 200€, 6 cabins 250 €. Catamarans: up to 39' 170€, 40'-43' 200€, 44-47' 250€, 48-50' 300€.

Optional Crew Services**:

Skipper: 190€ per day plus provisioning

Hostess/Cook: 170€ per day plus provisioning

Security Deposit Insurance is mandatory for skippered charters.

Optional Equipment arrangements**:

Blister/Gennaker for sailing yachts up to 44ft: 150€ per week plus extra security deposit of 500€

Blister/Gennaker for sailing yachts from 45-57ft: 200€ per week plus extra security deposit of 500€

Windsurf: 250€ per charter week

Kayak: 140€ per charter week

SUP (Stand Up Paddle): 140€ per charter week

Safety net not installed: 220€ per charter

Safety net installed: 320€ per charter

Extra linen: 10€ per set

Beach towels: 10€ per set of 2

Junior Life jackets: 30€ per jacket per charter week

Optional Equipment arrangements:**

INTERNET Pack: Wi-Fi router for Internet aboard (subject to GSM coverage up to 2GB/week), 70€ per charter week

FAST TRACK Pack: Fast track access to the yacht: by 14h00, 190€ per charter

VIP Pack: Airport/Port welcome, transfer to the yacht, welcome pack with sparkling wine and fruits: 260€ per charter

FAMILY pack: rail (safety) net, junior life jackets: 350€ per charter

***Extras by independent providers, subject to availability, payable prior to embarkation AT BASE directly by Charterer in cash.*

**** Available for Skippered Charters only; Skipper's fee is not included in weekly charter fee.*

Security Deposit:

As per Charter Party Terms, Charterer will provide at Base before embarkation a Security Deposit as per Istion Offer; payment by credit card, VISA or MasterCard only (no debit cards).

Security Deposit Insurance:

- Yachts up to 44 feet: 250 € / week plus refundable security deposit 500 €
- Yachts from 45 feet and up to 50 feet: 300 € / week plus refundable security deposit 600 €
- Yachts above 50 feet & all catamarans: 350 € / week plus refundable deposit 700 €

The security insurance is mandatory in case of a skippered charter. Not available for regattas & races. Prices subject to change without notice

Listed Prices include local taxes and VAT calculated as per current rates applicable and valid to this date (VAT 24%), subject to change without prior notice or responsibility of the Broker, the Stakeholder or the Supplier. Should any changes in applicable tax legislation take place after booking, that result in change of VAT and hence of total amount(s) due, then the difference will be credited or debited accordingly to the Charterer.

Present price list issued the 07th of September 2018, replaces any previous Price List and it is applied under COMPANY'S chartering conditions published by Istion Yachting in separate statement. All prices subject to change without notice.