

Alimos Marina Athen + Lavrion Main Port **2020 Price List**

Model	Built year	Name	Pax / Cabins / WC	Period A	Period B	Period C	Period D	Period E
				1 August to 21 August	27 June to 31 July 22 August to 25 September	30 May to 26 June	25 April to 29 May & 26 September to 16 October	Before 24 April & After 17 October
<i>Catamarans</i>								
Lagoon 46	2020	Diamond Seas	12 / 4+2 / 5	€10,700	€8,900	€7,600	€6,150	€4,500
Lagoon 42	2019	Coral Seas	12 / 4+2 / 4	€8,900	€7,200	€6,000	€5,100	€3,200
Lagoon 400 S2	2015	Emerald Seas	12 / 4+2 / 4	€7,100	€6,200	€5,350	€4,250	€2,950
Lagoon 380	2016	ThunderCat	10 / 4+2 / 2	€5,350	€4,650	€3,950	€2,950	€2,300
<i>Monohull</i>								
Beneteau Oceanis 50	2011	Promise	10 / 4+1 / 5	€5,100	€4,150	€3,700	€3,200	€2,300
Bavaria 47	2001	Aggeliki	10 / 4 / 3	€2,650	€2,450	€2,250	€1,800	€1,450
Sun Odyssey 449	2016	Airbender	10 / 4 / 2	€4,450	€3,750	€3,300	€2,600	€2,100
Sun Odyssey 43 DS	2002	Nikolaos	8 / 3 / 2	€2,400	€2,200	€1,900	€1,650	€1,250
Bavaria 40	2008	Waverunner	8 / 3 / 2	€2,500	€2,200	€2,000	€1,750	€1,350

## 2020 Booking Terms & Conditions

### 1. Security Deposit

Yacht	Refundable Security Deposit	Damage Waiver
Lagoon 46	€3,500	€60 per day non-refundable plus €500 refundable
Lagoon 42	€3,500	€60 per day non-refundable plus €500 refundable
Lagoon 400 S2	€3,500	€60 per day non-refundable plus €500 refundable
Lagoon 380	€3,000	€50 per day non-refundable plus €500 refundable
Beneteau Oceanis 50	€2,500	€50 per day non-refundable plus €500 refundable
Bavaria 47	€2,000	€40 per day non-refundable plus €500 refundable
Sun Odyssey 449	€2,500	€50 per day non-refundable plus €500 refundable
Sun Odyssey 43 DS	€2,000	€40 per day non-refundable plus €500 refundable
Bavaria 40	€2,000	€40 per day non-refundable plus €500 refundable

1) **Refundable Security Deposit.** The client is required to provide upon embarkation the amount of the deposit as specified by the contract according to the yacht that has been booked. This can be provided either in cash or via a valid credit card (CV Yachts accepts VISA and Mastercard). Upon disembarkation and inspection of the yacht by CV Yachts the amount of the deposit is returned to the client (unblocked from credit card in case of use of card). The amount of the deposit specifies the amount that the client is liable for damages upon the yacht.

2) **Damage Waiver.** The client is required to provide upon embarkation, for example, the amount of €40 per day of charter which is non – refundable plus the amount of €500 which is refundable upon disembarkation. This can be provided either in cash or via a valid credit card (CV Yachts accepts VISA and Mastercard). Upon disembarkation and inspection of the yacht by CV Yachts the amount of the refundable deposit is returned to the client (unblocked from credit card in case of use of card). In this instance, the client pays CV Yachts the non-refundable waiver so that the amount of the liability in case of damage lowers to only €500. For skippered / crewed charters Damage Waiver is obligatory. Damage waiver is calculated as follows:

- €1,500 - €2,000 deposit    €40 per day non-refundable plus €500 refundable
- €2,001 - €2,999 deposit    €50 per day non-refundable plus €500 refundable
- €3,001- €4,000 deposit    €60 per day non-refundable plus €500 refundable

### 2. Obligatory Extras

Charter Pack	Yacht	Price
Included in Price <ul style="list-style-type: none"> <li>• End Cleaning</li> <li>• Bed Linen</li> <li>• Towels</li> <li>• Gas Bottles</li> <li>• Base marina fees</li> </ul>	Lagoon 46	€250
	Lagoon 42	€220
	Lagoon 400 S2	€220
	Lagoon 380	€200
	Beneteau Oceanis 50	€200
	Bavaria 47	€160
	Sun Odyssey 449	€160
	Sun Odyssey 43 DS	€140
	Bavaria 40	€120

Note 1: no extra linen is provided to charters over one week in duration

Note 2: outboard motor is provided free of charge for catamarans

Note 3: For Lagoon 46 charter pack includes also complimentary wifi

### 3. Optional Extras

Skipper	€190 per day + cabin + food
Hostess	€150 per day week + cabin + food
Wifi	€40 per week
SUP (stand up paddle)	€80 per week
Canoe	€60 per week
Safety Net (installed)	€180 per charter
Blister	€250 per charter plus €500 refundable security deposit
Fishing Gear	€50 per week
Underwater Fishing Gear	€100 per week
Guaranteed Early Check in (by 14.00)	€180
Late Check out (12.00)	€250
Generator (for Lagoon 46 / Lagoon 400s2 / Lagoon 380 / Oceanis 50)	€10 per extra hour of use (8 hours free per day)
Watermaker (for Lagoon 400s2) – <b>only upon request</b>	€60 per ton minimum charge €240
Outboard Motor (only for monohulls)	€60 per week
Airport Transfer (Athens International Airport / Alimos Marina)	€40 taxi / €80 minivan

### 4. One Way Fees

One Way Fees (from to Alimos Marina)	
Lavrion	€150
Skiathos	€800
Paros	€650
Santorini	€850
Kos / Rhodes	€1,200
Lefkas	€1,400

## 5. Discounts

Early Booking Discount	20% (until 31.10.2019)
Early Booking Discount	10% (until 28.02.2020)
Two Week Booking	5%
Returning Client	5%
Boat Show	5%
Maximum Discount	20%

## 6. Embarkation / Disembarkation

Embarkation time: 17:00 hrs

Disembarkation time: 09:00 hrs

Obligatory, the yacht must return in the base the day before, the latest at 18:00 hrs (failure to do so will lead to service charge)

## 6. Cancellation Policy

Period	Fee
More than 60 days before embarkation	30% of the total charter fee
Between 59 & 31 days before embarkation	50% of the total charter fee
Less than 30 days before embarkation	100% of the total charter fee

## 7. Payments

- All prices in Euro (€)
- Pricelist subject to change without notice
- Charter Prices include local taxes and VAT (these are subject to change without prior notice or responsibility on the Broker, the Stakeholder or the Owner. Should any changes in applicable tax legislation take place after booking, that result in change of total amount(s) due, then the difference will be credited or debited accordingly to the Charterer)
- 50% of the total charter fee due and payable upon reservation to confirm booking
- Balance payment due 30 days prior to embarkation
- Payment of charter fee can be made via credit / debit cards (VISA or Mastercard) or via bank transfer
- Extras are payable prior to embarkation at Base directly by Charterer in cash